UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF OHIO EASTERN DIVISION

DRFP LLC, D/B/A SKYE VENTURES,))
PLAINTIFF,) CASE NO. 2:04-cv-0793
VS.)
REPUBLICA BOLIVARIANA DE VENEZUELA, ET AL.,))
DEFENDANTS.	,))

VOLUME 3
TRANSCRIPT OF BENCH TRIAL PROCEEDINGS
BEFORE THE HONORABLE EDMUND A. SARGUS, JR.
WEDNESDAY, FEBRUARY 3, 2016; 9:04 A.M.
COLUMBUS, OHIO

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1 Wednesday Morning Session 2 February 3, 2016 3 4 THE COURT: Counsel, good morning. Before we begin, let me put on the record something I think you're all aware of. 5 We had an in camera matter yesterday with the issue of 6 7 whether or not an opinion letter written by Mr. Alcalde had 8 some additional information that was not subject to the attorney/client privilege. I had a brief hearing with counsel 9 10 for the plaintiffs that I ordered to be under seal. There was 11 an error with the court reporter that did not keep that under 12 seal as far as all of you go. 13 I'm satisfied, though, the discussion we had was of a 14 very general nature so nothing of importance or improper disclosure occurred. But I also want to thank the defense 15 16 counsel for agreeing to seal it up right away, which now has 17 been done by the court reporter as well. 18 Are there any other matters we need to address as far as 19 that issue? MR. C. COOPER: No, Your Honor. 20 21 MR. SCHWARTZ: Your Honor, let me just state on the 22

MR. SCHWARTZ: Your Honor, let me just state on the record what I understand to be the state of affairs on our side of the fence with regard to this so there's no misunderstanding.

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We did receive the transcript, roughly 8:20 last night,

and as per usual, circulated it electronically to our team here in Ohio and back in Boston, and it's a large team. When we were told this morning within the last half hour of this situation, we sent a bulletin out to the entire team asking that the transcript be deleted. And in the presence of the court reporter, those of us here on our phones, if we had them, deleted it.

I can't say for sure whether any member of the team anywhere else accessed the sealed portion of the transcript. I can tell you that I did review the transcript, portions of it last night, and didn't even notice that the sealed part was there.

THE COURT: The only thing I recall discussing is what ultimately was included in what was disclosed to you. So there was nothing that wasn't. So I don't think there's any potential for harm here. But I did want to put it on the record.

MR. SCHWARTZ: And that's -- so anyway, the bulletin went out and we will do our best to make sure that to the extent anybody has noticed this, that nobody takes any advantage of it. And from the standpoint of the trial counsel, Mr. Lucas and myself, we didn't access it.

THE COURT: Very good. Thank you.

All right. With that, the plaintiff may call the next witness.

Vol. 1 MR. ELLIOTT: Thank you, Your Honor. The plaintiff would call David Richards. 2 THE COURT: Please come forward. 3 4 (Witness sworn.) THE COURT: Mr. Elliott, you may proceed. 5 MR. ELLIOTT: Thank you very much, Your Honor. 6 7 DAVID J. RICHARDS 8 9 Called as a witness on behalf of the Plaintiff, being first 10 duly sworn, testified as follows: 11 DIRECT EXAMINATION 12 BY MR. ELLIOTT: 13 Let's begin by having you introduce yourself to the 14 court. I'm David J. Richards. 15 Α. 16 Where do you live, Mr. Richards? Q. 17 Α. Dublin, Ohio and Clearwater, Florida. How long have you had a residence in Dublin, Ohio? 18 Q. 19 Oh, I think it was 1988 or so. Α. 20 Q. All right. Are you married? 21 Α. Yes. 22 Q. How long have you been married? 23 A. Over 40 years. 24 Let's turn to your professional background. I'd like to Q. 25 begin by having you describe your education for the Court.

A. I began college as an art major, finished as an accounting graduate. Went to law school at Ohio State. And then while I was in the practice of law, I went for some further school with a master's in tax program at Capital that I did almost but did not quite complete.

- Q. When did you become licensed to practice law in the state of Ohio?
 - A. 1977.
- Q. And did you, in fact, practice law?
- 10 A. Yes.

- 11 Q. How long did you practice law?
 - A. Well, there was -- I started in '77 with Crabbe, Brown and I continued with them until the later '80s. But from the mid '80s on, I practiced less and less and less until I finally left.
 - Q. You already told us that after law school you joined the law firm of Crabbe, Brown and James. How would you describe the practice that you engaged in while you were with that law firm?
 - A. Well, actually joined them my first year in law school. They were one of the few law firms that employed first-year law students and I had to work. So a friend was working there and I got a job at Crabbe, Brown. They were largely a litigation firm at the time and the head litigator was Charlie Brown. And I became close to Charlie while I was still in school and

surprise to me, I became a litigator.

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So I started as a litigator and continued as a litigator until '82 or '83, something like that. Although I may have had matters that went beyond that. But I was a full-time, you know, rock and roll litigator for all of that time frame.

- Q. And what practice did you transition into?
- A. A business tax kind of practice.
- Q. Why did you do that?
- A. Well, you know, I had a lot of success as a litigator, was able to track a lot of clients and the truth is, I just wasn't happy doing it. So I was looking for something else to do.
- Q. When did you leave Crabbe, Brown and James?
- A. That's a hard question. I think it was around '88 or so when I formally said, we had some sort of separation agreement.
- 16 '88. '87 to '89, in that time frame.
- 17 Q. Why did you decide to leave the firm?
- 18 A. I wanted to go in business.
- Q. If you could, describe for the Court what has been your business since you left the Crabbe, Brown and James law firm?
- A. Well, my business career started in earnest in 1983

 before I left Crabbe, Brown. I had been doing some investing

 outside of Crabbe, Brown, had done some real estate. And in

 1983, John Kennedy and I started a real estate business that

 was small at the time but is still in business today and

actually at one point grew quite large.

So that was a continuous thing from 1983 or '4 through today but, you know, it was big. It was actually at its biggest about the time of when we undertook the Bandagro investment.

After that, we did -- I did a couple of smaller deals with people I knew and then the first sizable transaction I did, I was still a lawyer, there were ten of us who loaned a company a million dollars. We did it \$100,000 each. I found the deal and sort of ran it and we -- the deal was successful. We were repaid with a little extra. And I thought that was pretty good. I was actually able to see this deal, figure out it was a good deal, put money in with my friends. And that's sort of the template that I followed from that point forward and follows through to today.

So after that, I did a -- we did a couple of things and then around 1990, we did an investment in a medical company. It was 5 million at the time and that was really, really successful. The company was taken public by Goldman Sachs. We all made -- we had a tremendous return. It was like 20 times our money. And, you know, after that, it was sort of that was the big deal that sort of helped my investor group grow and it has continued to grow until today.

Q. After you left the Crabbe, Brown and James law firm, did you continue to do business with the law firm and its lawyers?

1 A. Oh, yes.

Q. How so?

A. So what had happened was, at the time, I was one of the young guys at Crabbe, Brown but I was one of the few guys that really had generated a lot of client volume. It was largely litigation clients. Those were a couple of large insurance companies and some product liability companies.

So in fact, you know, I was, until Larry James came along, I was kind of the like the young rave maker at the firm and I was lapped by Larry, I think about that time. But what I did when I left Crabbe, Brown was that I wanted to -- we were still all very good friends and remain today so I wanted to make sure that all that work I did to get the firm the clients was not for naught. And so a couple of those last two years was spent largely in easing a transition for myself as the face to the client to selected other lawyers as the face of the client. And that's where I started working with Luis Al.

I had some really sort of high-end clients. He mentioned American Motors Corporation. There was also Olympic Paint and Stain, and Clorox. I was that face even though Charlie Brown was the head trial lawyer and the big gun, if you will. And so that wasn't like insurance work. That was really complex litigation. So I had to think about who is the best litigator in the firm to take that over and I selected Luis. And so I worked with Luis over that time frame to help him get

to know the client and become the guy to take over.

So Luis and I became friends in that time frame about 1990 and we continue to be friends until today. As obviously with John and Larry and Jeff and some of the other guys.

- Q. We'll get to Bandagro in just a moment here but if you could describe just in very general terms how your business deals typically work from the time it comes into your office to the time you make a decision as to whether to pursue it?
- A. Okay. So I would say there are three basic phases of what happened. So I've been doing this long enough consistently now for 25 years, more than 25 years. But people know the kind of deals I'm interested in. My investor groups are in Florida, Texas, California, St. Louis, Pennsylvania, Toronto, Canada and there's a few guys around Columbus, too. So those guys all have participated in my investments and they know the kind of deals that I can do, that we like to do.

So I get a lot of -- they're all businessmen, they see deals and they -- typically what we do is smaller deals. We do deals normally in the 5- to \$15 million investment range and most of these guys are much wealthier, they're doing much bigger deals and so they'll refer these deals to me. So long story short, I see -- I have a lot of what we call deal flow.

So when you're already a busy guy, we typically have five to ten investments. We have a lot of deals come across my desk. So the first thing you have to do is, on the face of

things, ferret them out. So you can't diligence every deal that comes across your desk or you couldn't even do that. So you try to, I call it, discovery, right. You try to winnow down the deals in discovery of something that might be of interest. And of every ten deals I see, we might say one gets through discovery. So that's sort of the first phase.

The second phase is what I would call sort of initial diligence. In an initial diligence the goal is to, at the lowest cost possible and the least time frame possible, learn as much about the deal as you can. And that includes whether you can make a deal with the company or individual that you're trying to get a deal with. So typically in that phase of the deal you're dealing with calls to people you know. Generally in whatever area it is, I or somebody in my investor group will know somebody who's an expert in the area we'll ask about that and say, is this something that's been done before or what are the parameters that investing in this kind of a deal might be. And then you go to the company and you see if that's kind of what they're thinking as well.

As well, most of the deals that come to me have risk associated with them. And the thing that I've been able to do over the years is look at risk and figure, most often, which risk that might scare other investors away I can overcome. And so you talk — this is largely talking to people, right. And there may be some documents around it. I'm not the biggest

document guy in the world but so mostly it's that.

So then at the end of this sort of initial phase where you say, okay, this looks like something that we can do. Then you're going to start spending some real money and real time in the deal. And typically the beginning of that phase of the deal you will try and commit the company to a deal so that you're not going through all of this time and expense at the end of which you can't reach an arrangement with the company. Often, the company itself pays for our firm's fees during that time frame. Our firm's often just me but it might be others we engage to help us in the area. And then you go through that process of deeper, intensive diligence and you try to figure what's the investment thesis you had thought in initial diligence is still the investment thesis, whether it's valid. And then that's followed by a closing.

As that on the other side of the coin, as we're discovering the deal, I have an investor group. So today that group's probably 80 high net worth men and women in the areas that I mentioned. And I'll be sending out an e-mail saying, hey, this is an interesting deal or, hey, I've put \$100,000 in this deal. I think -- I'm diligenting it. Be alert. I'll keep them advised as we get closer and closer to a closing.

During that process, the guys will contact me back and say, hey, I'm interested in that kind of deal or I might call them. And then finally, when there is a deal, they'll send out

an e-mail and say, okay, we're going to close this deal in a couple of weeks. Here's what I am putting in, and I tell them. I'm typically the largest investor in my deals. Not 100 percent of the time but most often. I'm normally the first investor in our deals. We send out an e-mail. The e-mail may have a short summary attached to it. It's not like a private placement or anything like that. These guys and gals are largely my friends and so it's pretty short and easy.

At the end of the day, they send me money or not. They participate in that deal. They like it or they pass. And I would say most often there's more people willing to commit than the amount of money that we had decided to put in the deal. So we're typically oversubscribed and that allows me to actually predict pretty closely that when I send the e-mail out and say here it goes that within a couple, few days normally I get responses back because people are inured to the idea that you can't wait a month to respond.

So I'm working that side of the coin at the same time with my existing investor group. That would be the typical way I do a deal.

Now just to be clear, we do three kinds — typically three kinds of transactions. I do advisory transaction work. Company will actually hire me to advise them in a transaction. I normally have one of those going at a time. Those have ranged from, you know, very large to very small. And those

have ranged to various different industries. So I have that going on. And I think about putting this in frame of the context of when I did Bandagro and there was one of those going on for a national imaging company. I was actually working with Crabbe, Brown on that — in that advisory capacity.

So, there's also we try to do secure debt deals that are odd or distressed. So where we're trying to loan money where, there's assets there. They might not be traditional assets but they're assets I think that, if necessary, we can cash on. And the interesting part there is rather than putting money in a CD or a one percent bond fund, we're able to get 11, 12 percent coupons in those deals and often an equity interest in the company where the thing they need the money for is going to yield some success and we ask for some participation in that success if it occurs.

In those deals, typically the CEO or the president will sign personally. We may make his wife or his children so they have assets. So we do everything we can to make sure we're actually getting the money paid back to us, but then we also are trying to evaluate if this upside that they're investing the money in is good. We do those.

Then the other third kind of deal we do generically is we do pure equity risk investments. And those can be very distressed companies, those could be D.I.P. loans in bankruptcy, those sorts of things.

Q. What is the advantage to investing in a distressed business?

A. Well, there's, as with all investments, there's advantages and disadvantages. The advantage of course is the return. If you — typically, in a distressed business, they have a need for money that they can't get. They can't get from a normal bank. Now, that was really true in the '07, '08 period when the banking crisis hit. For us, it was a great time because we could loan money to people they couldn't get from a bank that in 2004 a bank would have loaned them. We were able to get really good returns on what would have been bankable loans in the past.

Normally in a distressed debt situation, you're dealing with a company that's in trouble. They really need the money. And I act on behalf of my investor group. A lot of my business does come from referrals from companies I've loaned money to. But I craft a hard deal. I try to maximize the amount of return that we get for them. And if it's a coupon, we try to get the highest coupon we can. Could be as high as 20 percent, 25 percent. If it's an equity kicker, we try to make that as big as we can. So the more distressed the business is, the more they're willing to give you that high rate of return.

Now, the flip side of it, there are plenty of businesses that will promise you a 30 percent return but will never be able to pay you back. So what I have to do in my diligence and

my judgment is to sort of sort between the two.

- Q. Okay. Let's turn to the heart of this case and tell us all when you first learned about an investment in Bandagro notes.
- A. I learned about it just a little bit from a man named Larry Corna. I came to meet Larry Corna because his brother, David Corna, asked me to see him. David I knew very well.

 David was a broker. He had taken one of my companies public.

 I had invested in many of the companies that he took public.

 He was managing money for me at the time. So he had asked me to see his brother, Larry. I had never met Larry before. I asked him what it was about and he said, he just wants to talk to you about something. Will you see him, please?

So I say Larry. Larry came to my house. We met, he was telling me about this deal I could get ten times my money on. He was actually holding papers but he was standing on my front porch. I got the sense, I figured out he was just trying to get money. I asked him how much money he wanted. He said he wanted \$5,000; that he would give me \$50,000 from this deal.

So I said, listen, I'll loan you \$5,000. I don't have time to talk about a deal right now and I want to make sure -- I'll loan it to you and I'll talk to you about it later. So this meeting took 20 minutes on the doorstep of my house and I loaned the guy \$5,000 and he left.

Q. When did that meeting occur?

A. It was the end of August, 2003.

- Q. Did you also have contact about an investment in Bandagro notes with an individual named Marvin Kantor?
- A. So when Larry was -- in fact, I think when David called me, he had said that -- had given this thing to Larry and Marvin Kantor -- the deal had come to him through Marvin Kantor. I knew Marvin pretty well. Marvin was a really successful medical imaging guy. I invested in his companies. We had either about then I think or maybe before, a little after, we actually talked about doing a business called City Health together. We came very close to creating it. We had logos.

So he's a very smart guy, European. Actually had a seat on the New York Stock Exchange at one time. He's about 70 years old. So I asked to talk to Marvin, and I did. I think it was by phone. And I asked him what he knew about this and he said that the guy who referred the deal to him was a fellow named Antonio Usuelli. He knew Antonio Usuelli from his days on the New York Stock Exchange.

I asked him who was this Usuelli guy and he said, well, Antonio is old. He said, he's a lovely guy. And he told me a little bit about his background. He was the heir, the sole heir to the Bornalino hat fortune which I guess were these big Italian felt hats that were really big in the day and that he was an attorney. He was in the financial business. He'd owned

an insurance company. He told me enough that the guy sounded pretty credible and I asked him -- so I asked either him or Larry to arrange a call with Usuelli.

- Q. Okay. Before we get to that discussion in the fall of 2003, let me go back for a moment and address the plaintiff in this lawsuit. What is DRFP, LLC doing business as Skye Ventures?
- A. So, at the time, we created an awful lot of entities. Every individual deal we do, we create a separate entity for. And sometimes you create an entity and you don't do the deal and it sits around with nothing in it.

In this particular case, I was -- I had created an entity, it's actually going to be del Rio which was my mother's sort of -- her name was Dolores and there was an actress named Dolores del Rio. So this was called del Rio Family Partnership, DRFP, LLC. We had other trusts and family partnerships but I had an idea for a family partnership to put some assets in there.

And so it was created. I don't know who created it. I think it was one of the attorneys that was working for me. And it was sitting there. At a certain point we had this entity sitting there and we decided to use it for this transaction. I forget exactly when it was but at some point — it never did anything but this.

Q. Okay. And what was Skye Ventures' relationship with

- 1 DRFP, LLC in 2003 and 2004?
- 2 A. Well, it was a d/b/a.
- Q. Did there come a point in time where DRFP, d/b/a Skye
- 4 Ventures, formally changed its name?
- 5 A. Yes.
- 6 Q. When did that occur?
- 7 A. I don't know. I think it was '06, '07, something like that.
- 9 Q. Sometime after the filing of this lawsuit?
- 10 A. Yes.
- Q. What did DRFP, d/b/a Skye Ventures change its name to?
- 12 A. Simpler, right, because just like you're asking me, it
- was confusing, what is this DRFP? So we just changed the name
- 14 of the company to Skye Ventures.
- Q. Okay. Same entity, just Skye Ventures?
- 16 A. Correct.
- 17 Q. Is that the entity that you pursued due diligence in the
- 18 purchase of Bandagro notes?
- 19 A. Yes.
- 20 Q. Mr. Richards, let's talk a little bit about Skye's
- 21 investment in Bandagro notes. Let's begin here. Did Skye
- 22 Ventures purchase Bandagro notes?
- 23 A. Yes.
- Q. Which notes did Skye Ventures purchase?
- 25 A. 7/12 and 8/12.

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              MR. ELLIOTT: Adam, could we hand the witness
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     Exhibits 1 and 2? We've seen them but I want you to take a
 3
     look at them.
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              THE COURTROOM DEPUTY: 1 and 2. I have the original
     if you want.
 5
              THE WITNESS: Okay. Yes, this looks like the notes
 6
 7
     that we purchased.
       BY MR. ELLIOTT:
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 9
            Exhibit 1 and Exhibit 1, ICC note 7/12 and 8/12?
       Q.
10
       Α.
            Yes.
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            Who sold Bandagro notes 7/12 and 8/12 to Skye Ventures?
       Q.
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       Α.
           Gruppo Triad.
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            When did Skye complete its purchase of notes 7/12 and
       Q.
     8/12?
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            Well, in my mind we completed the purchase when we
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       Α.
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     received the notes. We became the bearer of the notes. That
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     was the final aspect of the purchase.
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            Is that in August of 2004?
       Q.
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            Sorry. You're asking for a date. I apologize.
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     August of 2004.
21
            Why did Skye Ventures decide to purchase notes 7/12 and
       Q.
     8/12?
22
23
            Well, I'm not sure exactly what you mean by why, because
       Α.
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     there was a lot of aspects of how we ended up with the notes.
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Who made the decision to purchase those notes?

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Q.

- 1 A. Oh, I did.
- Q. And prior to purchasing notes 7/12 and 8/12 in August of 2004, did Skye conduct any investigation or due diligence into
- 4 the notes themselves?
- 5 A. Well, we did conduct diligence. We hired -- we engaged 6 Crabbe, Brown to do it for us.
- Q. Were you also personally involved in conducting due diligence?
- 9 A. Yeah, somewhat, for sure.
- Q. Did you -- you referenced earlier an effort to arrange a conversation with an Antonio Usuelli?
- 12 A. Yes.
- Q. Did that conversation take place?
- 14 A. Yes.
- Q. When did the conversation that you had with Antonio
 Usuelli that first time take place?
- 17 A. September of 2003 sometime.
- 18 Q. And what did you learn from Mr. Usuelli about the 19 Bandagro notes?
- MR. SCHWARTZ: Objection on hearsay grounds, Your
 Honor.
- THE COURT: The objection is hearsay. You can respond.
- MR. ELLIOTT: Yes, Your Honor. It's not being offered for the truth. It's truly just background information.

THE COURT: All right. Overruled. You may answer.

THE WITNESS: Okay. So this was in what I would call the deal discovery phase. Until then I had only had a short conversation with Larry Corna who I did not know and I was trying to see, well, you know, if there's some investment here that will pay off at ten times, what is it? Is there anything interesting about it? I do like deals, right. So I found that somewhat interesting.

And then there was this Marvin Kantor connection who I have a lot of respect for. And so I started — I wanted to find somebody who could tell me more about the deal. And so Marvin related Antonio is a very trustworthy guy, a guy who had business experience. He was a lawyer. And he was a Swiss resident at the time. And so that's why I wanted to talk to Antonio. What did he know about this deal?

So I had a conversation with Antonio. I don't think it was that long of a conversation. Time is money, if you will, right? So I think we had an amiable chat for about a half an hour. I learned a lot about Antonio's background. He told me in a little more detail the kind of things that Marvin told me about his background and he was a very good speaker of English. I learned that he spoke Italian and French as well. So he was a very well-educated guy. He graduated — his law degree is from the University of Milan, I believe, but he had other education.

He told me basically that he had invested in these notes. He was an investor at the time. He didn't have a job. And since he's become an investor in the empire, he's become a member of my investor group since then; still is.

So he had time. He was interested in the deal as well. I thought, well, here's a fellow I can get information from. And we talked a little bit about the Bandagro notes themselves. And what I remember about that was saying that there was some decision coming up that would be definitive and that would make this a really solid deal. And so I said — at that point I said, great. If that ever happens, call me. I'd like to hear more. And that was the end of it.

- Q. Did you learn at some point that that decision had occurred?
- 15 A. Yes.

- Q. And what decision is that that you are referring to?
- A. Well, the decision that it turned out to be was the dictamen of the Attorney General.
 - Q. Now, before we get to that, I think you mentioned that you enlisted others to assist you in the due diligence of the Bandagro note and the Attorney General's opinion. Who did you ask to assist you in this process?
 - A. So there were a lot of people that assisted me through the initial diligence and then additional people who assisted me in the final diligence, but initially it was three people I

1 It was John Kennedy, Luis Alcalde and Bob Behal. knew. 2 THE COURT: Last name is what? 3 THE WITNESS: Bob Behal, B-E-H-A-L. BY MR. ELLIOTT: 4 Just a preliminary question. As due diligence went 5 along, did you become personally aware of the information that 6 7 was being gathered? 8 Α. Yeah. Yes. 9 Over what period of time did Skye Ventures conduct Q. 10 initial due diligence into the Gruppo Triad Bandagro notes and 11 the Attorney General's October 3rd opinion? 12 I would say the initial diligence period, which was 13 focused on the Attorney General's decision, was roughly mid 14 October to the end of February. Okay. Let's then walk through that initial period of 15 16 due diligence. When did you learn that the Venezuelan Attorney 17 General had issued an opinion regarding Gruppo's Bandagro notes 18 on October 3rd, 2003? 19 Somebody told me in October. Α. 20 Ο. Do you recall who it was that told you? 21 I think it was either Antonio or Larry Corna, or both. Α. 22 MR. ELLIOTT: If we could hand the witness Exhibit 3, 23 please. 24 THE WITNESS: Do I have to keep holding the notes 25 here?

1 MR. ELLIOTT: No.

THE COURTROOM DEPUTY: Exhibit P-3.

BY MR. ELLIOTT:

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- Q. Mr. Richards, I have handed you what has been marked as
 Plaintiff's Exhibit 3. Just for your orientation, it includes
 both an English translation and a Spanish version of the same
 document.
- 8 A. Yes.
- 9 Q. If you take a look at that, can you identify what that 10 is for the record?
- 11 A. Well, it looks like, not the English version, but it
 12 appears to be the one that I received in October.
- 13 Q. The Spanish version?
- 14 A. Yeah, the Spanish version. Plaintiff's Exhibit 6. It appears to be.
 - Q. Because at that point in time did you have an English translation of the Attorney General opinion?
- 18 A. No.

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- Q. Now, what do you recall about your first step in the initial due diligence process after you received a copy of the Attorney General's opinion?
- A. So early on -- so for me, it's very difficult to think
 back 13 years and get things in a precise order of when I did
 them. But I remember that I did a few things. I talked -- I
 had a conversation with Antonio Usuelli. I had a conversation

2.6 with Schianchi through Bob Behal, who spoke Italian. I had -probably had a conversation with Pavanelli. I also had a conversation with John Kennedy. Q. Let's first talk in the initial due diligence phase about your discussion with Mr. Usuelli about the Attorney General's opinion. MR. ELLIOTT: Your Honor, this testimony is in the same nature of being offered for reliance and not for the truth of the matter being asserted. THE COURT: Mr. Schwartz, I'll hear from you. MR. SCHWARTZ: To that extent, I'll object on relevance grounds. I understand the Court is going to permit some testimony not for the truth and simply as to what Mr. Richards heard from people. THE COURT: Doesn't this inform as far as the scope and the extent of due diligence as well? So we're talking about not being admitted for the truth but it goes to that issue, doesn't it? MR. ELLIOTT: Yes, Your Honor. THE COURT: This is something that somebody knew as opposed to a purely hearsay based kind of answer.

MR. SCHWARTZ: Yes. And I understand the Court's

ruling that this is not coming in for the truth. And that will

be the case with these, I take it all these conversations that

Mr. Elliott is going through so I don't have to keep jumping up

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and saying the same thing. And I don't want to argue the relevance issue now because we've been over that enough and I understand the Court's stance. I'm just going to note the same objection and hopefully you can treat it as a continuing objection and I will stay in my seat.

THE COURT: I will.

Overruled. You may continue.

MR. ELLIOTT: Thank you, Your Honor.

BY MR. ELLIOTT:

- Q. Mr. Richards, what did you learn from Mr. Usuelli in your discussion with him in the fall of 2003 about the October 3rd, 2003 Attorney General opinion?
- A. I had learned -- I learned that the decision -- Antonio said the decision was rendered, it was final and binding under Venezuelan law. It was like a Supreme Court decision. It was the end of the matter. And so, you know, I asked him, well, okay, great. Is there, you know, I think I asked him a question, is there some sort of deal there? And he said he was sure that it would take a while to get paid and that, you know, Gruppo and Pavanelli would need some interim financing and so maybe there was a deal there. So I said, good.
- Q. All right. You also indicated that you spoke with an individual by the name of Siro Schianchi, who is that?
- A. That was the Swiss attorney and Notary who had represented Antonio in his businesses and, as well, represented

1 Gruppo.

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- What did you learn from Mr. Schianchi in your conversations with him translated by Mr. Behal in the fall of 2003?
- Similar, that this was a final thing. It was the end of 5 the issue, kind of its final ruling sort of thing.
 - And when you spoke to Mr. Pavanelli, let me ask this Q. preliminary question. In the fall of 2003, what did you know about Mr. Pavanelli at that point?
 - Α. Nothing.
- 11 What did you know about Gruppo Triad or what did you Q. 12 learn about Gruppo Triad in the fall of 2003?
- 13 Α. I don't really remember knowing much. To be honest with 14 you, I'm not even sure I spoke with Pavanelli in October. think I did but I don't -- you know, I had a series of 15 16 conversations with him until I stopped talking to him in, you 17 know, late '04 or '05. And I can't remember exactly when they 18 first started.
- 19 MR. ELLIOTT: Can I hand Exhibit 25 to the witness, 20 please?
- 21 THE COURTROOM DEPUTY: P-25.
- 22 BY MR. ELLIOTT:
- 23 Mr. Richards, I've handed you what's been marked as Q. 24 Plaintiff's Exhibit 25. Can you identify that for the record?
- 25 Α. This is a letter or, yeah, it's a letter, perhaps a fax

because there's a fax number on it. In fact, it looks like a fax because there's a fax at the top of the page, and it's from Siro Schianchi to me. It's addressed at my home address on Holyrood Court in Dublin. Mr. Schianchi recites some things in his cover letter to you in the substance of the cover letter indicating what to

you?

MR. SCHWARTZ: Objection. I didn't expect to have to stand up so quickly, Your Honor. We've now jumped forward a year in time and this is a document as to which we have numerous objections on grounds of, at a minimum, hearsay and best evidence. It's got various attachments to it. So I don't want to interrupt the preliminary foundational aspects of this but right on the face of the document it's got hearsay and it's not going to be admissible for that reason, in our view.

MR. ELLIOTT: Let me try to address that by withdrawing the question and asking a different one. It was a very limited purpose for this document, Your Honor.

THE COURT: All right.

BY MR. ELLIOTT:

- The date of this document is October of 2004. Do you Q. see that, Mr. Richards?
- Α. Yes.

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- And that is after you purchased the notes? Q.
- 25 Α. That's correct.

Q. All right. Attached to the letter from Mr. Schianchi is a document relating to the Ministry of Finance, the Attorney General, on October 3rd of 2003. It's in Spanish but do you see that?

A. Yes, I do.

- Q. Is that consistent with the document that you actually received in October of 2003?
 - A. It looks like the same one.

MR. SCHWARTZ: Excuse me for a second. I'm going to make the same objection, Your Honor. This document, as you'll hear later on particularly when we get to Oscar Guzman Cova's deposition, this is a highly controversial document. I don't think Mr. Elliott is meaning to open up this can of worms.

THE COURT: Let me ask. You're not using this witness to authenticate the document.

MR. ELLIOTT: I'm really not.

THE COURT: This is going through background of due diligence?

MR. ELLIOTT: That's correct, Your Honor.

THE COURT: So the document is not going to come in through this witness.

MR. SCHWARTZ: All right. If I may just note one thing about it. This document has interspersed throughout it, various purported certification pages that are a source of considerable controversy in the case. So I'm just flagging

1 that for now.

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2 THE COURT: This witness won't be addressing those 3

issues. You may proceed.

MR. ELLIOTT: Thank you.

5 BY MR. ELLIOTT:

- Following your conversations with Mr. Usuelli and Siro 6 7 Schianchi, when did you first decide to make an investment in Gruppo Triad's Bandagro notes? 8
- 9 I think it was like the middle of November when I made 10 the first investment of I think it was 50,000.
- 11 50,000? Q.
- 12 I believe it was, yeah.
- 13 And what did you obtain in return for your initial Q. 14 \$50,000 investment?
 - Well, so I was going to get some sort of interest in the notes. That was the purpose of it. There was a ratio return that I was going to get. So there was an economic deal. And then I was going to receive a paper called a deed of trust that is kind of like, I understood to be kind of like a UCC filing in Switzerland. So Schianchi issued this deed of trust in his role as a Notary in Switzerland. So ultimately I didn't get one when I sent the 50,000. I got a promise from Schianchi to issue the deed of trust, which he did.
 - Okay. And did you get a rate of return in connection Q. with that initial investment?

A. Yeah. I believe, you know, it was -- I'm pretty sure it was ten to one. I think I got a deed of trust for \$500,000 that would -- in the event there was a payment on the notes, I would get \$500,000. I think that was the way it was.

Q. I think you mentioned earlier that you enlisted the assistance of some of the Crabbe, Brown and James lawyers to help you with initial due diligence. Let's talk about those lawyers for a minute.

First, let's talk about Mr. Alcalde. When did Mr. Alcalde begin to assist you in due diligence relating to the notes in the Attorney General's opinion?

A. In October.

- Q. And what was Mr. Alcalde's role for Skye Ventures in the due diligence process?
 - A. Well, initially I showed him when we first got -- I didn't go to him directly. I had already discussed this with John and I had also had -- I think I had the meeting, the first initial meeting that Behal translated before that. But when I went to Alcalde, we had the Spanish document, right, and so he was -- had lived in Cuba, had lived in Venezuela. Well, he was very fluent in Spanish. So I asked him, I said, people are telling me that this is a final and binding decision. I can vest in it and get ten times my money. What does it say? Are they telling me the truth?

And so he read it or skimmed it at that time and he told

me a couple things about the decision or about the dictamen.

He said -- I can remember a couple things really specifically or vividly. He was using the word vinculante with me. And he was telling me what vinculante meant and it had the idea that it was final and could never be changed or something like that.

And then he showed me where the Attorney General herself said in this opinion that it was a final opinion for mandatory compliance. So he was showing me that. And I thought, huh, okay, maybe they're right. This might be worth taking a chance on.

So, that, I'm sure at least that occurred before I made the first investment. I think I had further conversations with Luis. John and I had talked about -- John's obviously been a close friend for 30 years, by then 20. And we talked about whether this was worth taking a chance on.

I think another Skye guy, Dave Houze, might have been involved. Dave's in the courtroom. But I don't really think so. He came in later. He had an office at Crabbe, Brown like I did.

Anyway, we had this idea, kind of the sort of thing that you do, I try to do. I don't consider myself the smartest person in the world but I try to insert myself around people who are smart and I listen to what they say and you sort among that and make a decision. We all thought, hey, this was worth like putting a little money into and then taking a deeper and

further look.

- Q. Beyond simply reading the Attorney General opinion, did you ask Mr. Alcalde to do anything else during the due diligence period, the initial period?
 - A. Yes. Oh, yes.
 - Q. What?
- A. So remember, I was not paying Luis. He was doing this out of friendship and he was a really busy litigator at the time. So, those guys, they work long hours and there's a lot of stress and so I was trying to get him to spend as much time in it as he could because it looked like to me it had potential to be something really rewarding. At the same time, I couldn't push him too hard.

So over the course as he -- I'd show up at his office and I'd say, hey, did you read that or could we get a translator, that kind of stuff. And I was kind of nudging down the road. And eventually by early January, he was really interested in it. And he was digging in deep and getting the laws and we had started talking to Jacir even though it was difficult to talk to Jacir. He was getting the idea of what Jacir said. So it was a gradual thing for Alcalde where by the end of the due diligence period he had arrived at the conclusion, and told me so, that in his opinion, this decision was final and binding and couldn't be changed.

Q. Okay. Let's stay in the initial due diligence period

for a moment. You mentioned that you enlisted the assistance of Mr. Kennedy?

A. Yes.

- Q. What did Mr. Kennedy do for you in the fall of 2003 as it related to your due diligence?
- A. Well, you know, John and I essentially talk for -probably talk to John more than I talk to my wife. Not more
 but I talk to John every day. Put it that way. So we would be
 talking about, well, what do you think, is this a good idea?
 So he was doing that. And he came up with ideas about how to
 go about things, questions to ask. Early on he sent a fax to
 the Ministry of Finance with a favorable article that we had
 found or he may have found it. He's more, even then was more
 of an internet guy than I was.

And that continued when we had meetings with Luis, that he would be there most often and then I think, you know, as a practical matter as Luis began spending more and more time on the case, he needed some cover, right, because at the firm he's responsible for billing a lot of hours and all of a sudden he's spending a lot of time on this. So I think John was discussing with the guys that ran the firm with him, Larry and Jeff, that Luis was doing this and he thought it was a good idea.

MR. ELLIOTT: Adam, could you provide the witness with Plaintiff's Exhibit 115, please?

THE COURTROOM DEPUTY: P-115.

BY MR. ELLIOTT:

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- Q. Mr. Richards, please take a look at that. My first question for you is whether you received a copy of this November 3rd, 2003 e-mail from Mr. Kennedy?
- 5 A. I believe I did. I'm on -- certainly on the -- my netwalk e-mail address is on the e-mail.
 - Q. What is this e-mail?
- A. This is an e-mail that John sent to the Ministry of Finance and attaching an article that he had found.
- 10 Q. What type of article?
- A. As I recall, without sitting here and rereading the
 whole thing, I think it was an article talking about how there
 was this ruling that required the payment of the notes in some
 fashion and so John's asking, okay, is this -- do you have any
 comment on this, are we doing diligence on this? I think he
 says, can you verify the truth of these articles?
- Q. To your knowledge, did Mr. Kennedy ever receive a response to his e-mail?
- A. No. I don't. Not to my knowledge. And I don't know if he followed up on it, either.
 - Q. Who is an individual named Praven Banker?
- A. So as part of the initial diligence, the one thing you
 want to know -- so I'm going to buy this -- I didn't know much
 about Venezuela at the time. Didn't know much about Latin

 American debt at the time. But that's not unusual. We learn

about deals as we do them. We don't have a certain kind of deal that we do. We're opportunists. We look for an opportunity and we study the area.

So I had engaged or I had a partner in other deals, a man named Gary post who had an investment banking firm in Los Angeles. He was also an investor and his wife Mayumi was an investor in our deals. So I had enlisted Gary's help and through Gary, who is really well-connected in the bond area around the country and in his history, he knew this guy who specialized in defaulted Latin American debt, bank debt.

Little did I know that this was a thing. There were two funds that made a business of buying private defaulted bank debt that had been guaranteed by their respective governments. They were doing this kind of thing. I was kind of -- so Praven Banker was one of those guys and he had had some success -- recently had success in a Peruvian case where a private bank guaranteed by the government never paid.

So I contacted him. We had a conversation. He actually knew a guy who had been loaning money to Bandagro in the '80s, very old fellow, and we had a conversation with him as well.

MR. SCHWARTZ: I'll move to strike the hearsay aspects of what this gentleman told Mr. Richards. If the purpose, again, here is just information in his head at the time --

MR. ELLIOTT: That's all.

MR. SCHWARTZ: -- I understand it.

1 THE COURT: I'm treating this as part of the due 2 diligence, not as substantive evidence. 3 MR. ELLIOTT: Yes, Your Honor. 4 THE COURT: So you may continue. 5 BY MR. ELLIOTT: You mentioned an individual by the name of Miguel Jacir. 6 Who is Dr. Jacir? 7 So I hadn't quite finished my answer. Can I finish it 8 Α. or do I have to move on? 9 10 Q. Well, let's move to Dr. Jacir. 11 Α. Fine. 12 You mentioned Dr. Jacir. Who is he? Ο. 13 Miquel Jacir is the attorney who represented Gruppo 14 Triad in the claim filed that led to this Attorney General 15 dictamen. 16 Did Skye have discussions with Dr. Jacir during the 17 initial due diligence period? 18 Yes. Several of them. 19 What did you know during the initial due diligence Q. 20 period about Dr. Jacir's background? 21 Well, he was supposed to be a lawyer, you know, a Α. 22 successful lawyer of repute and somebody who was a substantial 23 man.

And did you understand at the time you were talking to

Dr. Jacir what his relationship was with respect to Bandagro

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- A. That he had filed the claim, yes.
- Q. Did he represent somebody in that?
- A. Gruppo Triad. He represented Gruppo Triad.
- Q. Do you recall, Mr. Richards, approximately how many
 times -- let me back up for a second. You don't speak Spanish,
 do you?
- 8 A. I do not.
 - Q. So when you would have a conversation with Dr. Jacir, how would that happen?
 - A. Well, we would be on the phone, sometimes the speakerphone. John and I would normally be in the room with Luis and we would be telling Luis to ask him, can you ask him these questions? Often the speakerphone didn't work and so Luis would pick up the phone. Doesn't matter. Neither John nor I spoke Spanish and would have to rely on what the Luis told us. It was the connection was poor or you couldn't hear very well.
 - Q. Do you recall approximately how many conversations Skye then had with Dr. Jacir in the initial due diligence period?
 - A. I would say three or four.
- Q. Okay. What did you learn through Dr. Jacir about the Gruppo Triad Bandagro notes and the Attorney General opinion?
 - A. Well, it's been described here the process that they went through to ultimately arrive at the dictamen. They

1 discussed that process. They discussed the law. Luis had read 2 I don't know if it was January or February but he had 3 read the law, the Organic Law of Venezuela, and there was a 4 discussion about the Organic Law of Venezuela and how did it come to be and what did it really mean. And it was as though 5 he was going back and forth, you know, asking -- I don't 6 7 understand what they were saying but the gist was that he was asking the legal issues going -- asking Jacir for documents, 8 9 that sort of thing. So it was like two lawyers discussing what 10 happened.

- Q. Did, in those discussions, Dr. Jacir give you his view of the Attorney General opinion?
- 13 A. He gave it to Alcalde for sure and he said that it was
 14 final and binding and couldn't be changed.
 - Q. Now, as you continued your due diligence into the early portion of 2004, was Mr. Alcalde continuing to conduct research into the Attorney General opinion?

MR. SCHWARTZ: Objection. This is calling for Mr. Richards' knowledge of what Mr. Alcalde was doing.

Mr. Alcalde has told us at great length what he was doing.

THE COURT: I think I've already heard the answer to this but I'll hear from you.

MR. ELLIOTT: I can certainly ask him if he was aware.

THE COURT: All right. That's fine.

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BY MR. ELLIOTT:

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Q. Let me rephrase the question, Mr. Richards. Do you know whether Mr. Alcalde continued to research the impact of the Attorney General opinion in January and February of 2004?

- A. He did.
- Q. And did he provide you with the information that he was gathering and the conclusions he was reaching?
 - A. He did.

9 MR. ELLIOTT: Could you hand the witness Exhibit 78 and 79, please?

THE COURTROOM DEPUTY: P-78, P-79.

THE WITNESS: Okay. I have them.

MR. SCHWARTZ: One second, please, Rex.

14 BY MR. ELLIOTT:

- Q. Mr. Richards, first turning to Plaintiff's Exhibit 78.

 Can you identify that document, please?
- A. It's an e-mail from Luis Alcalde to John and I. And I see that also on the e-mail is Dave Houze and PICA.
- 19 Q. And the date of the e-mail is February 14, 2004?
- 20 A. Yes.
- Q. And Mr. Alcalde states on that first page that Dr. Jacir had stated that the decision of the PG is final and cannot be appealed or challenged in court.

My question for you is whether that is consistent with the information you were getting from Mr. Alcalde at that time?

A. Yes.

MR. SCHWARTZ: Objection, again. Just as necessary to preserve the hearsay point here.

THE COURT: Okay. I don't think this is going to a disputed fact, frankly, but I'll note the objection and I'll overrule it.

MR. ELLIOTT: Thank you, Your Honor.

BY MR. ELLIOTT:

- Q. Would you turn to Exhibit 79, please, Mr. Richards. Plaintiff's exhibit. And could you identify that for the record?
- 12 A. Yes. It's an e-mail from Luis Alcalde to me.
- Q. During the time that Mr. Alcalde sent you this e-mail, what was he doing for you as part of the due diligence?
 - A. We had focused on this idea as early as November that the investment thesis was is there a final and binding decision that we could in some way rely on or enforce. That was the investment thesis. And since we initially thought it was and made an additional investment on that basis, the rest of the time it was trying to prove out that investment thesis, to see if this was a real transaction that could be of some substance and size. That's what he was doing.
 - Q. And this e-mail is dated February 22nd, 2004. And if you look at that second paragraph it says, according to my last conversation with Jacir, the administrative decision cannot be

1 appealed. And it goes on. Here's my question for you. 2 At any time prior to February 22nd, 2004, had you 3 received any information as part of the initial due diligence 4 process that indicated that the October 3rd, 2004 (sic) 5 Attorney General opinion was not final and binding? No, I didn't. 6 Α. 7 And as you tasked Mr. Alcalde with the job of Q. researching the opinion and what it meant, did you instruct 8 9 Mr. Alcalde to reach a certain opinion? 10 I wanted his opinion to be as certain as possible but I didn't, you know, I was agnostic to which one it was. 11 12 Ο. Why is that? 13 Well, you know, if it's not a deal, it's not a deal. 14 You don't want to waste time on it. You move on. 15 Q. How did the conclusion at the end of the due diligence 16 process, whatever it may have been, regarding the finality of 17 the Attorney General's October 3rd, 2003 opinion impact your 18 decision to purchase Gruppo Triad Bandagro notes? 19 MR. SCHWARTZ: Objection. 20 THE COURT: Overruled. This is this reliance issue as 21 well so the objection is overruled. 22 MR. SCHWARTZ: May I be heard briefly? 23 THE COURT: All right.

MR. SCHWARTZ: I have difficult understanding the

question actually. It's not so much --

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44 1 THE COURT: It's a framing issue. All right. 2 MR. SCHWARTZ: Yes. 3 THE COURT: I'll give you the opportunity to reframe, 4 if you wish. 5 MR. ELLIOTT: I'll see if I can do that, Your Honor. BY MR. ELLIOTT: 6 7 My question for you, Mr. Richards, is you gathered a Q. 8 great deal of information in the due diligence process about 9 the Attorney General opinion? 10 I would say yes. Α. 11 My question for you is how did the conclusion that you Q. 12 reached at the end of that process based on all the information 13 that was gathered about the finality of that opinion or the 14 nonfinality of that opinion, how did that impact your decision to invest in Bandagro notes? 15 16 It was one of two reasons we would do it. So it was the 17 reason. Did Skye decide to invest additional funds in Gruppo 18 19 Triad's Bandagro notes following the initial investment that 20 you made? 21 Well, what had occurred after I made the initial 22 investment is I started getting regularly pestered for money by 23 Pavanelli. And he was a persistent man. So I -- I relented a 24 couple of times and I think I --

THE COURT: You said he.

THE WITNESS: He. James Pavanelli, Gruppo Triad, was
a persistent man and so I relented a couple of times and I
sent -- we sent him some additional small sums of money. I
think it was approximately \$20,000, maybe a little more in the

MR. ELLIOTT: Okay. Could you hand the witness what's been marked as Exhibit 147, please?

THE COURTROOM DEPUTY: P-147.

right before Christmas and then January time frame.

THE WITNESS: Yes.

BY MR. ELLIOTT:

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- Q. Mr. Richards, could you identify the documents in Plaintiff's Exhibit 147, what they are?
- 13 A. These are records that we produced in the case. The top
 14 two pages are sort of financial records of payment and then
 15 there are some bank statements. There's a printout from a bank
 16 and there's some bank statements.
 - Q. What do these records relate to?
- A. I was asked to produce everything that we could find from payments, payment records from back then.
 - Q. Relating to your payments as it related to Gruppo Triad Bandagro notes?
 - A. Payments for the notes, yes.
- Q. All right. We've talked about the initial due diligence period and I think you've described in your testimony what it means to move into final due diligence. Did you do that here?

1 A. Yes, we did.

- Q. When did you decide to move into final due diligence?
- A. Once -- so there's an event and there's a time frame.

 So if you're asking me -- are you asking me for the time frame or the event?
 - Q. I'm asking you for the time frame right now and I'll get to the event.
 - A. So the time frame was the end of February, early March.
 - Q. Okay. What were the reasons, in your mind, for deciding to move into final due diligence over the purchase of Bandagro notes from Gruppo Triad?
 - A. Well, Alcalde had reached the conclusion, which he told me, that the decision was final and binding and couldn't be changed under the Organic Law of Venezuela, which, according to him, rose to the level of the constitution or something akin to that, and that we had also we hadn't talked about the jurisdictional research that Andy Douglas had done. But we had also reached the conclusion that in the event that we had to bring a lawsuit, we could sue in the United States.

MR. SCHWARTZ: Excuse me just one second. I'm sorry,
Mr. Elliott.

Your Honor, with regard to the last exhibit that we moved past very quickly. I understand that this is not being offered into evidence at this point. It's a large compilation of many different documents and we'll have an opportunity to be

heard about it at an appropriate occasion.

THE COURT: It's not been offered. I'm not ruling yet. So you're right.

MR. SCHWARTZ: I just want to make sure that that's clear. Thank you.

I'm sorry, Mr. Elliott.

MR. ELLIOTT: Okay.

BY MR. ELLIOTT:

- Q. You mentioned Andy Douglas. Did you at some point enlist Andy Douglas to assist in the due diligence as well?
- A. Well, I'd known Andy a long time. Both my sons -- my oldest son clerked -- was an intern at the Supreme Court when he was there. Adam was kind of like a hearing officer assistant when he was running the Ohio State Employees' Union. So at the time in fact I was -- the advisory transaction I was working on, Andy was working on with me. And so he had initially taken the ball and kind of researched the Foreign Sovereign Immunities Act and we talked about aspects of jurisdiction.

So we hadn't -- we hadn't formed any strong opinion about whether there was going to be a lawsuit or anything. But ultimately you knew that was a possibility and it was important that, to me, that I didn't want to go to Venezuela and have a litigation. So if I had to litigate, it looked like we could do it in Ohio.

Q. All right. When you moved into final due diligence, did you travel outside the United States in connection with your evaluation of the Bandagro notes and the Attorney General opinion?

A. Yes.

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- Q. Where did you first travel as part of your final due diligence?
- A. Our first trip -- my first trip was to Como, Italy in the end of March and early April of 2004.
 - Q. Did anyone accompany you on that first trip to Como, Italy?
- 12 A. No.
- Q. Why did you travel to Como, Italy in late March, early April 2004?
- A. Well, there were several purposes. But the primary

 purpose was to meet the people involved, Usuelli, Schianchi and

 Pavanelli, and see if I can make a deal with them.
- Q. Why was it important to meet personally with Pavanelli,
 Schianchi and Usuelli?
- A. Well, you normally like to, you know, back and forth of negotiation and that sort of thing, question and answer is always done easier face-to-face. Then this guy, Schianchi, he was an attorney and Notary Public. He was doing stuff for me to protect my interest. I wanted to meet him and question him about that. Then I wanted to meet Antonio to see if he was a

1 kind of guy I could rely on to be on the ground over there for 2 me if need be.

- Q. When did you meet with the Gruppo Triad representatives in Como in early April of '04?
- A. Well, where?
- 6 Q. When?

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- A. When. So I think it was -- I think I got there like the 31st or the 1st. I had a day to acclimate. So my guess is it would be the 2nd or 3rd.
- 10 Q. Who did you meet with on April 2nd?
- 11 A. I met with -- I had a meeting with Pavanelli and then I
 12 had a meeting with Pavanelli, Usuelli, Schianchi and a man
 13 named Pedro Wick.
- Q. What do you recall about your meeting with Mr. Pavanelli on April 2nd, 2004?
 - A. Well, so I had a -- he came to my hotel to pick me up. We had a meal, breakfast, together, I think. And it was social. It was not so much about the deal. But I was trying to get a sense of the guy. Look, you know, when you're doing these deals, you're calculating, right. You're trying to see, well, can I make a deal with this guy and what kind of deal can I make and that sort of thing. So that's going on the entire day.

So then after the meal, we drove to a local country club and we had a room there that we actually talked about Bandagro

for maybe an hour, I don't know. Then we had a lunch that was attended by Schianchi and Usuelli appeared. Then we went back to Pavanelli's apartment and had a meeting there that everyone and Pedro Wick participated in.

Q. Okay. What do you recall about your discussion about Bandagro notes on April 2nd with Mr. Pavanelli?

MR. SCHWARTZ: Same hearsay objection.

THE COURT: Again, this is for the due diligence.

Objection is overruled.

THE WITNESS: Well, you know, Pavanelli was anxious to tell me his story and so I wasn't so much interested — obviously, if the guy wants money from me, he's going to tell me that the notes are real and that the Attorney General's decision are final. That's what he's going to say. That's a given.

But he wanted to tell me this story about how he'd been persecuted by Venezuela. They tried to prosecute him a lot of times and how he was innocent and how, you know, why things happened and who set him up and, you know, so he told me about those things.

I found it interesting that he was telling me all this stuff. But, again, the investment thesis at the time was the Attorney General's decision final and binding, and I was more there — we had reached the conclusion that it was. Nothing that I was going to find out in Como was going to tell me the

answer to that question one way or the other. And so my primary purpose there was to meet the guy and see, you know, was he in need and what kind of deal I could make with the guy.

BY MR. ELLIOTT:

Q. Who is Pedro Wick?

A. Pedro Wick was a guy who was -- he had been at UBS until recently, was an investment banker. He was a younger guy. I'd say he was in his late 30s, early 40s. He had left UBS to come to work for Pavanelli. It was after the Attorney General because he had only been there for a month or two. So it seemed as if he had joined the effort in some way.

He said to me, he spoke very good English, and he said to me when I was there that if I could contact him if I ever needed anything or if I ever had any questions and that sort of thing. So he appeared to be the kind of guy that, you know, if I needed something, couldn't get ahold of Pavanelli or Usuelli couldn't facilitate it, I could go to him. Other than that, he didn't participate very much in the last part of the day.

- Q. All right. You mentioned that Mr. Pavanelli had talked to you about his efforts to collect the notes over the years and being persecuted. Did he talk to you about specific proceedings he had been involved in in the past?
 - A. Yeah. He mentioned a few of them, yeah.
 - Q. What did he say to you?
- A. Well, you know, his -- the thing he said repeatedly was

Vol. 3 - 52 that he was going to cash these notes; that they had to be

2 honored and that Venezuela was preventing him and it started in

- 3 | 1991 when someone had set him up at customs or in London when
- 4 he was receiving notes. The same thing happened in Italy. The
- 5 same thing happened in Switzerland. And he told me the story
- 6 of each of those, each of those things.
- Q. Did he talk to you about what had actually happened in the Swiss proceeding?
- 9 A. Yeah. He had said that Venezuela set him up for
 10 prosecution. He and another guy were arrested. They were
 11 released and but there was a conviction and then they appealed
 12 it and the appeal court said that the notes were real and they
- 13 nulled the conviction.
- 14 Q. Okay.

- 15 A. That's what he said.
- Q. And did you at some point actually get documentation
- 17 relating to the Swiss proceeding that confirmed what he had
- 18 told you?
- 19 A. We did.
- 20 Q. All right.
- MR. ELLIOTT: Could you hand the witness Exhibit 68,
- 22 please?
- THE COURTROOM DEPUTY: P-68.
- MR. SCHWARTZ: Just for the record, Your Honor, while
- 25 the exhibits are being shuffled, we will have an objection to

1 this exhibit.

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THE COURT: To be clear, this witness of course can't in any way authenticate this. I know it's not being offered that way. This goes to exactly what was known by him. It's not going to whether this is a true document or not.

MR. ELLIOTT: Exactly.

THE COURT: You may continue.

MR. ELLIOTT: Thank you, Your Honor.

BY MR. ELLIOTT:

- Q. Mr. Richards, again, like many of the documents, there's an English translation here along with documents in foreign
- 12 language. I'd like you to first tell the Court whether or not
- 13 this is the Swiss information that you received from
- 14 Mr. Pavanelli?
- 15 A. Yeah. It looks like it for sure.
- Q. All right. I'd ask you to turn to page SKYE000882.
- 17 It's that little bates stamp in the bottom of the page.
- 18 A. Yes.
- Q. And you'll see under the Rules section of this document that the Court indicates that the Pavanelli appeal is upheld and that the prosecution against him and others for fraud and receipt of stolen goods is dismissed. My question for you is,

that consistent with what Mr. Pavanelli told you --

24 A. Yeah.

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25 Q. -- in Como, Italy?

- 1 A. Yes, it was. It's what he said happened.
- THE COURT: What's the exhibit number again, I'm
- 3 sorry?
- 4 MR. ELLIOTT: 68, Your Honor.
- 5 THE COURT: All right.
- 6 BY MR. ELLIOTT:
- 7 Q. And this is information that you received from
- 8 Mr. Pavanelli during your trip to Como?
- 9 A. Yes. I believe so. I'm not certain that I got it when
- 10 I was there but I know I got it.
- 11 Q. Are you certain that you got it before you purchased the
- 12 notes?
- 13 A. Yes. That I'm sure of.
- 14 Q. While you were in Como, I think you told us about your
- meetings on April 2nd. What do you recall about your meetings
- 16 on April 3rd?
- 17 A. So on April 3rd I know that I drove from my hotel in
- 18 | Como to Lago Maggiore and met with Antonio Usuelli alone for
- 19 three or four hours that afternoon.
- 20 Q. What was the purpose of that meeting?
- 21 A. Well, first off, I liked Antonio. He was a very
- 22 | interesting guy and I thought I could rely on Antonio to get
- 23 | things done over there. He spoke Italian, he knew the players
- 24 | involved, and he had an investment in one of the notes. So I
- 25 | also wanted to get his impressions and thoughts sort of open,

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     you know, not with Schianchi, his attorney, Pavanelli, Pedro
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     and Wick around. So we could have a free exchange of ideas.
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     So I did that. And I got a really good feeling about Antonio.
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     Like I say, he's an investor today and still a good friend.
     And I've been actually back to Switzerland to visit him. So
 5
     that was the purpose of that.
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 7
            Less clear in my mind is a meeting that I had with Bruno
     Fabbiani. I know that I did meet with Fabbiani at one point.
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     I know in my deposition I testified that I meet with him that
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     morning. As I've talked to a lot of people since the
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     deposition, I'm not 100 percent sure it was that morning.
12
            Okay. But you met with Mr. Fabbiani at some point?
       Ο.
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       Α.
            Yes.
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       Q.
            Before you purchased the notes?
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            I think so.
       Α.
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            All right. Before we get there, on April 2nd, 2004, did
       Q.
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     one of your meetings with Mr. Pavanelli and others take place
     at Mr. Pavanelli's residence?
18
19
       Α.
            Yes.
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            Did Mr. Pavanelli, during that meeting, provide you with
       Ο.
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     any documentation concerning Bandagro notes and the AG opinion?
22
       Α.
            He did.
23
            Do you recall approximately what the volume of that
       Q.
24
     documentation was?
25
       Α.
            It was pretty significant. It might have been, you
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1 know, a foot of kind of documents at the end of the day.

- Ο. And what did the documents consist of?
- Α. I don't remember.
- Ο. Why is that?

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- Well, again, I'm more of a -- I was there to talk to the 5 And first off, I gave them to Alcalde when I got back. 6 7 But I think they were mostly in Spanish anyway.
- Okay. On April 2nd, 2004, in your meetings with Q. Mr. Pavanelli, did you learn information about Gruppo Triad's 10 ownership of Bandagro notes?
 - Well, he claimed to own them, right, and so these were the notes that went through the Attorney General's decision. Schianchi had them so I was interested in were the notes there and that kind of thing.
 - Did Mr. Pavanelli provide you with any information about the face value of the notes that Gruppo Triad owned?
- 17 Well, we knew that from the Attorney General's decision. Α. I think it was 1.1 billion face value. These were zero coupon 18 19 promissory notes. So they're different from notes, right. If 20 you have a thousand dollar note it would have been something 21 you gave a thousand dollars for. These were ten-year zero 22 coupon notes. So when you gave the money for them, you would 23 have given the money that the note would be worth at ten years 24 at some presumed interest rate. So it was 1.1 billion of face 25 value of the notes.

Vol. 3 - 57 Q. Did Mr. Pavanelli give you any information about what

Gruppo Triad had paid for the notes that he had?

MR. SCHWARTZ: Same objection. Just to preserve the record, Your Honor.

THE COURT: All right. Again, this is background of what he knew.

MR. ELLIOTT: It is, Your Honor.

THE COURT: You may continue.

THE WITNESS: I answered this in my deposition. I said I think he said he paid something between 1- and \$200 million for them.

BY MR. ELLIOTT:

- Q. Before we get to your discussion with Mr. Fabbiani on April 3rd, what do you recall learning about the Attorney General's October 3rd, 2003 opinion in your meetings on April 2nd and April 3rd?
- A. I don't think, you know, other than sort of generically that there was this opinion that was final and binding, I don't think that was much of a topic of discussion. Because, again, as I said to you, you know, I wasn't there to find that out from Pavanelli that he thought it was final and binding or what he thought. That was not so important.
- Q. What do you recall about your meeting with Bruno Fabbiani?
- 25 A. So, again, let me be clear. I testified in my

deposition that I met with him the next morning. But I'm not certain I did. I may have just gotten a copy of his report.

- Q. Let's start here then. Who is Bruno Fabbiani?
- A. Bruno Fabbiani is a man who is a document examiner, a
 graphotechnic expert. I don't know what the exact term is.

 But his report was in the file of the AG file and she cited to
 his opinion or to his report in her dictamen. So that's who he
- 9 Q. Okay. What did you do with Gruppo Triad's documents
 10 upon returning to Columbus?
- 11 A. Gave them to Luis.
- 12 Q. To your knowledge, did Mr. Alcalde review the documents?
- 13 A. I believe he did but I'm not sure.
- Q. And after returning home from Como, Italy in early April of 2004, did you actually send Mr. Pavanelli a contract, a proposal for the purchase of Bandagro notes?
- 17 A. I did.

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was.

- Q. And I think you testified that one of your missions in
 Como, Italy was to determine whether you could negotiate a deal
 with Mr. Pavanelli?
- 21 A. Probably the most important part of the trip.
- MR. ELLIOTT: Could you hand the witness Exhibit 145, please?
- THE COURTROOM DEPUTY: P-145.

BY MR. ELLIOTT:

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- Q. Can you identify Plaintiff's Exhibit 145 for the record, please?
- A. 145 is two documents. It's an agreement to purchase the notes and also a non-recourse promissory note in respect to that purchase.
 - Q. And who prepared this document, Mr. Richards?
 - A. Regrettably, I did.
 - Q. And if you look at the first page of the document there is, and it actually goes on to the second page, there are a litany of whereas clauses. Do you see that?
- 12 A. Yes.
- Q. Are those whereas clauses consistent with the information that you had received in due diligence at that point in time regarding Gruppo Triad's Bandagro notes and the Attorney General opinion?
- MR. SCHWARTZ: I just have a clarification when you say at that point in time.
- MR. ELLIOTT: When he sent it to Mr. Pavanelli on or about April 8th.
- 21 MR. SCHWARTZ: I'm not trying to be difficult here but
 22 I'm not sure there's a foundation of the timing of that.
- MR. ELLIOTT: I'm happy to clear that up, Your Honor.
- 24 THE COURT: All right.
- MR. ELLIOTT: If we can.

BY MR. ELLIOTT:

Q. When did you send this document to Mr. Pavanelli?

MR. SCHWARTZ: Excuse me just one more second, please,

Mr. Elliott.

Your Honor, I'm sorry to have to object here but there are issues concerning various iterations of these documents. As you'll hear, and Mr. Richards is well aware of this, as is Mr. Elliott, here you have a signed document with an attachment to it. As I understand the point of this exercise, it's to suggest that a proposal was sent. The document is in the form of something different than a proposal. And I think to that extent, the testimony is or the questioning is objectionable as misleading.

THE COURT: Well, I think we'll hear all this from the witness. If you have evidence to the contrary, we'll hear that as well.

You may continue.

MR. ELLIOTT: Thank you, Your Honor.

BY MR. ELLIOTT:

- Q. Mr. Richards, let's lay proper foundation. When did you send Exhibit 145 to Mr. Pavanelli?
- A. Well, I sent a version of one something of either this document or something like it to him right after I got back.
- Q. So this document is dated April 8, 2004. Does that refresh your recollection of approximately when you sent this

to Mr. Pavanelli?

A. Well, yeah. I think it all started that date. This agreement, it says — there's no date on the signature. It says effective April 8th. So but I did send this document or something like it on April 8.

- Q. Okay. And you returned home from Como, Italy when?
- A. I think it was the 5th of April.
- Q. So just a few days before this?
- 9 A. Yeah. I wanted to get back to him with what I thought our deal could be.
 - Q. What was your -- what was the purpose for you drafting this agreement and sending it to Mr. Pavanelli?
 - A. Well, as I said earlier, and as our general practice was, to bind the investee. So normally you have a way to bind the company that you're investing at a certain price and value and that it's in your discretion as to whether invest. But you bind them to do the deal if you conclude to do it.

So it wasn't the kind of thing that I thought I could get Pavanelli to go along with. He certainly couldn't pay me to do my diligence. So we kind of made this up as the next best substitute for that.

- Q. Okay. At the time that you sent this to Mr. Pavanelli in early April of 2004, I think you indicated that you drafted this document?
- 25 A. Yes.

Q. The whereas clauses that are on page 1 and page 2 of the document, are those consistent with what you had learned in due diligence up to that point in time?

A. Yes.

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- Q. Now, Mr. Richards, if you turn to page, I think it's the fifth page in, it's got the Skye bates stamp number at the bottom 897, there are signature lines on that page. Do you see that?
- 9 A. Yes.
- 10 Q. When did you receive a signed copy back from
- 11 Mr. Pavanelli?
- A. Well, I received a signed copy of what I sent him back almost immediately.
- 14 Q. Okay.
- 15 A. There was no red line or draft. He just signed it and sent it back.
- 17 Q. You have your signature on this document as well?
- 18 A. Yes, I do.
- Q. Do you recall when you put your signature on this document?
- 21 A. Well, I think this --

MR. SCHWARTZ: Excuse me. I'm sorry, Mr. Richards.

I'm going to object only to the extent that this document

includes the attachment to it for the same reason I objected

before. If the question is what time did he sign page 897 and

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1 that's the extent of it, I have no objection.

2 MR. ELLIOTT: That's my question.

THE COURT: As long as that's cleared up, you may do that. You may continue.

MR. ELLIOTT: Thank you, Your Honor.

THE WITNESS: I believe that I finally signed this document or something similar to it in August of 2004.

BY MR. ELLIOTT:

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- Q. And let's turn to the attachment, the non-recourse promissory note, which includes a signature above
- 11 Mr. Pavanelli's signature line. Do you see that?
- 12 A. I'm sorry?
- 13 Q. I'm referring to the non-recourse promissory note.
- 14 A. Yes. Right.
- Q. And on the third page of that document is a signature line for Gruppo Triad?
- 17 A. Yes.
- 18 Q. When did you receive that signed copy back?
- A. So this is a document that was changed many times in the sense that you can see on SKYE0899 it talks about a waterfall distribution of money. And in this particular one, the first 30 million went to the lawyers, the second 26 went to Skye, an undefined amount would go to people that Skye engaged to help them in the litigation and then under this note, \$39 million would then go to Gruppo Triad.

So my point is that this is a subordinated note and Gruppo's ownership was subordinated to a certain point here. That changed over time. And so I am -- we have it changing even as recently as 2009. So this document is not signed. I don't know exactly when it was. I think this is the waterfall or close to the waterfall when we signed -- when I signed it -- when we filed the case, I believe. Maybe a little later.

Q. Let me ask this. Did you sign the non-recourse promissory note that's attached as Exhibit A along with the agreement?

A. Yes.

MR. SCHWARTZ: Excuse me for just a second. I want to be very clear about these questions, Your Honor, because this is a nuance of an important issue. If Mr. Elliott is asking whether the document with the bates stamps of this particular document were sent on April 8th or thereabout of 2004, I want to know that's the question. This 898 through 900 as opposed to some generic question about some other document that may have changed. Should be nothing imprecise about these questions.

MR. ELLIOTT: That is my question.

MR. SCHWARTZ: All right. So if the question is was 898 through 901 sent on April 8, 2004, no objection.

THE COURT: All right.

1 MR. ELLIOTT: I think he answered the question, Your 2 Honor. 3 THE COURT: I think he had. My notes reflect that. 4 You may continue. 5 BY MR. ELLIOTT: Just to be clear, Mr. Richards, when you received the 6 7 agreement back from Mr. Pavanelli signed sometime in early April of 2004, why didn't you sign it then as opposed to 8 9 waiting until early August and signing it then? 10 We weren't ready to go yet. To be honest with you, I 11 didn't expect him to sign it and return then. 12 And you signed it, I believe your testimony was, in Q. 13 early August? 14 Α. I think so, yes. 15 Did you sign it in connection then with your completion Q. 16 of the purchase of notes 9 -- I'm sorry, notes 7 and 8 of 12? 17 Α. Yes. How did Mr. Pavanelli's signature on the document that 18 19 you sent him in early April impact your due diligence, your 20 decision to continue with due diligence? 21 MR. SCHWARTZ: Again, we have two signatures of 22 Mr. Pavanelli and I'd ask for precision in the questions. 23 THE COURT: I thought he said in April of 2004 is what 24 I heard. 25 MR. ELLIOTT: Right.

MR. SCHWARTZ: But there's -- excuse me for just a second. Your Honor, I'm really not being difficult here.

These are important questions for reasons that will be apparent later.

THE COURT: I certainly agree. This is a very important document. But this was an April 2004 question.

MR. ELLIOTT: Let me see if I can address your issue.

MR. SCHWARTZ: All right.

MR. ELLIOTT: I'll withdraw the question.

BY MR. ELLIOTT:

- Q. Mr. Richards, when you received the signature page for the agreement, the April 8th agreement back from Mr. Pavanelli in early April 2004, how did that impact your decision to continue on with final due diligence relating to the purchase of Bandagro notes from Gruppo Triad?
- A. So you recall the three things you were interested in, final and binding nature, jurisdiction, and a deal. So we had to determine could we make a deal that we could live with with the owner of the notes. And so that indicated to me that we could. I knew it for more than that reason. By then, I had known that Pavanelli was in need of money, that I was his primary source of money. I didn't make it too difficult on him and he would come to me for money. So I knew I had the control in that sense. This let me know that the specifics of this deal that I could get the notes for, you know, cash and a

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$39 million non-recourse promissory note. I knew that.

2 Q. Why was that important to you?
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- A. We had to have a deal that you could finance. So that's kind of -- that's why it's important.
- 5 MR. ELLIOTT: Your Honor, I'm about to move to another 6 topic.
- 7 THE COURT: This is a good time for our midmorning 8 recess. We'll be in recess for 15 minutes.
- 9 (A recess was taken at 10:40 a.m. until 10:59 a.m.)
- THE COURT: Mr. Elliott, you may continue.
- MR. ELLIOTT: Thank you, Your Honor.
- 12 BY MR. ELLIOTT:

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- Q. Mr. Richards, before we broke for the morning, you had just returned from Como, Italy. And I want to ask, first, right now, whether your final due diligence ever took you to Caracas, Venezuela?
- 17 A. Yes.
- 18 Q. When did you personally visit Caracas, Venezuela?
- 19 A. Pretty quickly after I came back from Como. I would say
 20 it was in March of 2003, the first time that I went.
- Q. Let me correct that just so there's no --
- 22 A. In April of 2003, sorry.
- Q. I'll correct it again. The testimony had been that you had been there in April of '04.
- 25 A. '04, I'm sorry. That's right.

Q. All right. Just tell me how many times you went to Caracas in connection with your final due diligence?

- A. Before August of '04?
- Q. Right.

- A. I went twice. Once in April and once in June.
- Q. Let's talk about your April visit. First, tell us approximately when in April you traveled to Caracas, Venezuela?
- A. To be honest with you, I'm starting to lose those dates in my mind. I had them written down and now forget what they were. But I think it was like mid between 15th and 30th of April.
- Q. Okay. And what was the purpose of your April 2004 visit to Caracas?
 - A. Well, we wanted to meet the primary purpose was to meet with Jacir. That's how it started. We had arranged that in March. Obviously if you're going to go to Caracas, we try to accomplish as many other things as we could when we were there. So the other we tried to do other things but we actually only did a couple of other things.

So we met with Jacir on two separate days. We had a meeting with Guzman that was also attended by Delgado. And I think I testified in my deposition that I think we met the first time with Iribarren, one of the lawyers who later hooked us up with his — who opined that the opinion was final and binding. Listening to Luis' testimony, that might not have

1 | occurred until June. But it occurred in one of the two trips.

- Q. Who accompanied you on the first trip to Caracas?
- A. Luis Alcalde.

- Q. Why did Mr. Alcalde accompany you to Caracas in April of 2004?
 - A. Well, he was the one that was trying to make this determination for us, and obviously he spoke Spanish and I did not.
 - Q. How long were you in Caracas in April of 2004?
 - A. It was a couple of days.
- Q. All right. You indicated that you met with Dr. Jacir on two occasions during that trip. What do you recall about your initial meeting with Dr. Jacir?
 - A. So we met with him both at his home office and his legal office. And like Luis, I am not sure exactly what those the sequence of those were. When we were at his law for me, I couldn't understand what he was saying. I could only have Luis tell me. But I wanted to see him, see what kind of man he was, that kind of thing. And just like you'd want to meet any lawyer who you were involved with.

So at his office I met him, one of his associates and one or both of his sons who are also attorneys. I think it was relatively short at the law office. I think that -- again, I'm not sure whether that was the first or second day or the first or second meeting. I believe it was the first.

And then we met -- and I think he probably wanted to meet us before he took us to his home office where we spent the better part of a day. And there I met his wife Sandra and maybe his daughter, I'm not sure, as well. We spent the entire day at his house. I recall it being longer than ten or eleven hours that Luis mentioned but it was a very long day. It was interrupted by a lunch that we had in his home that was served to us where we were able to get to know his wife Sandra a little better and then back to work. I think it's right that that started early in the day.

So my recollection of the sequence was meeting Jacir the day we got there at his office and then starting early the next morning, going the entire day from very early on until 7:00, 8:00 at night. So I was actually, my impression, I don't know if you want my impressions, but it was everything was conducted in Spanish. So Jacir in his home, it was a very nice home. He had a sizable office that was like back in the old days when you had had all these law books around the office. So his entire office was floor-to-ceiling shelves of law books. So it was a real law office. It was pretty big.

And so I was sitting on one side of the office for the most part and Luis was -- started in front of the desk and then moved behind the desk. So they were like right beside each other talking for a great part of the day. They were going and going and going. Jacir appeared, we learned that he had

1 Parkinson's, right, so he was a fairly frail guy at the time. 2 And I was just -- it was remarkable to me that the guy went as 3 long as he did because it was really intense conversation. And 4 so periodically during, as I believe Luis related, periodically he would tell me what he was saying. I occasionally asked a 5 question that I thought was important and then the day was 6 7 over. 8 We went back to the Tamanaco and we had a dinner meeting 9 with Guzman that was attended by Delgado. 10 Before we get to that dinner meeting, and I assume the Q. 11 Tamanaco was your hotel? 12 Yeah. The Intercontinental Tamanaco. Α. 13 What do you recall learning of the meeting that you and Q. 14 Mr. Alcalde had in Mr. Jacir's home office about Bandagro 15 notes? 16 MR. SCHWARTZ: Excuse me just a second, Mr. Richards. 17 I'll make just a periodic hearsay preservation objection here, if I may. 18 19 THE COURT: It's what he knew and not the truth of 20 what's being said.

MR. SCHWARTZ: If we could just, if the Court would

permit, and with the indulgence of Mr. Elliott, we've talked a

bit about this during the break, if it's understood pending

further notice that it's not necessary each time a new player

MR. ELLIOTT: Yes.

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appears in the conversation to object on hearsay grounds, I won't have to interrupt.

THE COURT: That will be noted. Thank you.

MR. SCHWARTZ: Thank you.

BY MR. ELLIOTT:

- Q. What did you learn from the discussion with Dr. Jacir and Mr. Alcalde that day in his home office?
- A. So there were some basic things and some collateral things I learned. Early on, I had asked Luis to request that Jacir set up a meeting with the Attorney General and early on I asked, are we going to meet with the Attorney General? There was a discussion back and forth and then he said -- Luis said that he said that they won't meet with us.

Then they started into sort of a very in depth -- there was -- I remember early on, Luis was talking about Jacir being an author in civil law. He was, you know, a writer in the area and had books published. And so early on they -- I think it was Miguel gave me one or two volumes that he had written. It was in his library and he gave them to me that were authored by him on the civil law of Venezuela. We learned a lot about his background, what he had done in his life, what he was doing now, about his practice. He was obviously very successful. He had a very nice home, nice cars, nice family, all of that.

Then during the day I was kind of having found most of what I was going to find that I could glean, that is how the

1 guy looked, how did he act, that kind of thing, I'd let pretty 2 much Luis and him go back and forth and periodically when I was 3 just sitting there, it was boring, so I would ask questions 4 occasionally. And the issue of the final and binding nature was brought up, the history of the Bandagro bank, those sorts 5 of things occurred frequently during the day. But the primary 6 7 thing was the Organic Law of Venezuela, the final and binding decision of the Attorney General, could it be changed, that 8 9 kind of thing.

- Q. Okay. During the course of that day with Dr. Jacir, did you receive any information that indicated that the Attorney General's October 3rd, 2003 opinion could be changed?
- A. No, it couldn't, according to Jacir.

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- Q. All right. Now, you indicated that you had a dinner meeting with Oscar Guzman also attended by a Mr. Delgado.
- 16 First tell us what your understanding of who Oscar Guzman was?
 - A. He was the fellow who was the -- he was a high-ranking officer in the Minister of Finance. My impression that he was, I think I've seen somewhere where I read, he was the third ranking officer. But he was the legal counsel who was assigned the job of, you know, preparing, doing the report for Nobrega.
 - Q. Why did you want to meet with Dr. Guzman?
 - A. Well, it seemed a natural thing to do that you would talk to the guy. We tried to talk to the Attorney General as well. That you would talk to the guy who, you know, who

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authored the opinion. He was available to talk.

Q. What did you learn from Dr. Guzman?

- Well, again, this was a pretty long dinner meeting. My recollection was three or four hours long. It was outside at the Tamanaco. Lovely setting on the side of a hill looking at Caracas and beautiful weather. I occasionally interrupted Luis, you know, to say what he was saying and the gist of it was that, you know, the report was correct, that he stood by his investigation, the notes were -- his conclusion that the notes were -- had to be paid. So that was, you know, the gist of it.
 - Q. Who is Roman Delgado? What's your understanding of who that is?
 - A. Well, I didn't really know -- at the time, I didn't really know exactly who he was. I now know that he was the guy who had -- his involvement in the investigation was he traveled to Switzerland, looked at one set of the notes. Not our set but the other set involved in the Attorney General opinion. So that's my knowledge to the extent of his involvement.

But to me, he seemed like a guy who was kind of an opportunist. The sense that I got from him was that here we had this final -- it was kind of like me, right? We saw an opportunity. Seemed like he did as well. And so he -- I believe he mentioned some of the people he knew and was kind of like he was trading in his sort of -- he could help with, you

know, the political effort to get the notes paid.

So, you know, at that time, obviously when we did the deal we would look at various ways to have a liquidity, in other words, the other side of the investment. One of those ways was a political way. And so he was kind of an opportunist, lobbyist, wheeler-dealer kind of guy that I just got that sense from him. I don't know that he said that too much.

- Q. What do you mean by a political play?
- A. Well he knew, his grandfather was a president -- I think his great-grandfather was maybe the president of the Republic years back and he knew a lot of people in Venezuela and I think the sense was, I don't think he made my offer but the sense was that he could be of assistance on the political side of things.
 - Q. And the next day did you again meet with Dr. Jacir?
- A. Again, I don't remember it was the day before or the day after. We had another meeting with him.
- Q. All right. At any time during your April 2004 visit to Caracas, did anybody tell you, Dr. Jacir, Dr. Guzman,
 Mr. Delgado, that the Attorney General's October 3rd, 2003
 opinion was not final and binding?
- 22 A. No.

Q. During your visit to Caracas in April of '04, did
anybody tell you, Dr. Jacir, Dr. Guzman, Mr. Delgado, that the
Attorney General had issued a second decision in December of

1 2003?

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- A. No.
- Q. When you went on these trips as part of your due diligence, did you periodically attempt to come back and summarize in writing the status of some of the things that you learned?
- A. At times, sure.

8 MR. ELLIOTT: Can we show the witness Exhibit 129, 9 please?

10 THE COURTROOM DEPUTY: P-129.

BY MR. ELLIOTT:

- Q. Mr. Richards, I've put in front of you Plaintiff's
 Exhibit 129. Can you take a look at that and identify that for
 the record, please?
- 15 Α. This is an update that I talked about before that is 16 things seemed to be like they're becoming a deal, I would start 17 to get my larger investor group involved. And this seemed like 18 a summary that I would have sent to them. And I notice there 19 is some legalese at the bottom that is not normally on my 20 e-mails, but in this one it was. It kind of says like, you 21 know, we're doing the best we can, that sort of thing. So sort 22 of boilerplate.

MR. SCHWARTZ: Just note the objection, Your Honor, that now we have a document to the hearsay content.

THE COURT: So this is hearsay. What's the basis for

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     exception on the plaintiff's side?
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              MR. ELLIOTT: I'm going to establish, Your Honor, that
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     this is a business record of Skye Ventures.
              THE COURT: Give me a quick response, briefly.
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              MR. SCHWARTZ: Yes.
              THE COURT: Let's hear the questions first about the
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     foundation and then I'll hear from you again before we get to
     the actual document.
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              MR. SCHWARTZ: All right. I just say preliminarily,
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     this is not a regularly --
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              THE COURT: Let's get the question and answer out
12
     first.
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              MR. SCHWARTZ: All right.
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              THE COURT: Go ahead.
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              MR. ELLIOTT: Thank you, Your Honor.
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       BY MR. ELLIOTT:
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            Let me backtrack just a little bit, Mr. Richards.
       Q.
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     is the managing member of Skye Ventures?
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       Α.
            Me.
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       Ο.
            And back then when it was DRFP d/b/a Skye Ventures, who
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     was the managing member of that entity?
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       Α.
            I was.
23
            And did you, in the course of your due diligence,
       Q.
24
     prepare records relating to the information you were gathering?
            I did.
25
       Α.
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Q. And was the purpose of your preparing these records in connection with the due diligence you were conducting on behalf 3 of Skye?

- This was the kind of record I would -- I'm not a big records guy but this is the kind of record I would prepare and distribute to the potential investor group.
 - In connection with the business of Skye at that time? Q.
- Α. Yes.

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- And did this record find its way into Skye's business Q. records?
- 11 Α. Probably, yes.
 - Did this record contemporaneously with your trip to Q. Caracas in April of 2004 some of the information that you gathered there?
 - Α. Yes.

THE COURT: So as we delve into this, I've briefly skimmed this. I'm the trier of fact in deciding the admissibility of evidence. I don't see anything in here the witness hasn't already testified to. So it's a bit duplicative but I don't -- is it a business record? It's arguable. there any even slight prejudice to either party in this case? I don't see it. But if I'm missing something, Mr. Schwartz, you can point it out.

MR. SCHWARTZ: Well, I understand the Court's point. It does track the testimony. But the testimony to date has

only been to show what was in the head of Mr. Richards. The point of a business record is to prove the truth of what's in

there. I thought that wasn't the point.

THE COURT: Again, I just don't see any difference here. I'm going to admit it but, again, indicate that I'll be relying on his testimony primarily, not so much the document.

MR. ELLIOTT: Thank you, Your Honor.

BY MR. ELLIOTT:

- Q. Now, you returned from Caracas sometime in April of 2004. Were the Crabbe, Brown lawyers, including Luis Alcalde, continuing to assist you in final due diligence?
- 12 A. Yes.

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- Q. And were you in regular contact with Mr. Alcalde during this period?
- 15 Α. Yeah. I was at Crabbe, Brown a lot and when I was 16 there, I would always make it a point to go talk to him and 17 sort of edge him along. By this time, though, we were both like working on it because we thought we were -- we had reached 18 19 the conclusion that it was final and binding. We thought that 20 we were sort of validating that. And we were thinking about 21 how we'd go about it. So we were talking about all sorts of 22 things there.
 - Q. And did Mr. Alcalde periodically update you on the information that he was gathering?
- 25 A. Yeah. If something happened that he thought I would be

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1
     interested in, he would tell me. Most of the time just call me
 2
     or tell me.
 3
       Q.
            Okay.
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              MR. ELLIOTT: Can you hand the witness Exhibits 82 and
     84, please?
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              THE COURTROOM DEPUTY: P-82 and P-83. Did you say 82
 6
 7
     or 83? 84.
       BY MR. ELLIOTT:
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9
            Mr. Richards, would you identify for the record
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     Plaintiff's Exhibit 82?
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            82 is an e-mail from me to Andy, Andy Douglas.
            And just to clarify, it looks at the top of the page on
12
       Q.
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     Exhibit 82 that it's an e-mail from you to Andy Douglas and
14
     then there's detailed analysis below your signature line?
15
       Α.
            Yes.
16
            Can you tell us, is that your handwriting or somebody
17
     else's?
            I don't see any handwriting.
18
       Α.
            I meant did you author that part of the document?
19
       Q.
            I doubt I authored this document. I contributed to it
20
       Α.
21
     for sure. But I would say the primary author of this was Luis.
22
       Q.
            Okay. As of May 19th of 2004, the date of the e-mail,
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     right at the top of the page it indicates, under Venezuela law,
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     the order to pay is final and nonappealable. Is that
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consistent with what you were learning at the time?

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              MR. SCHWARTZ: Objection.
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              THE WITNESS: Yes.
              THE COURT: One moment. Objection?
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              MR. SCHWARTZ: I'm objecting to this document as a
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     hearsay document as well. If the only point of this, again,
     consistent with the Court's prior rulings, is that this is
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     information that was made available to Mr. Richards, then --
              THE COURT: That's already, we've been through this.
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     We're going to get expert testimony on this very issue. This
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     is the just reliance question right now.
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              MR. ELLIOTT: Exactly.
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       BY MR. ELLIOTT:
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            Mr. Richards, could you turn to Plaintiff's Exhibit 84.
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              THE COURT: By the way, I assume we're going to get
              That's correct, right, from each side?
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     expert.
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              MR. SCHWARTZ: Yes.
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              THE COURT: All right. Very good. Thank you.
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       BY MR. ELLIOTT:
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            Can you identify Exhibit 84 for the record, please?
       Q.
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            Excuse me just one second.
       Α.
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              MR. SCHWARTZ: While we're shuffling the exhibits, the
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     next one is a little different than the prior one. 84 has some
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     more traditional factual assertions in it of a hearsay nature.
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     This is not necessarily the legal analysis that you see in 82.
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THE COURT: What is it exactly in 84 that catches your

attention?

MR. SCHWARTZ: Well, this is Alcalde talking about an independent expert. The independence is debatable. Highly recommended by Jacir. We don't know that. And the person that was the former chief of some position who then himself one step removed from the hearsay apparently makes some assertions.

So again, if this is information in the head of Mr. Richards at this time and the Court believes that's relevant, that's fine.

THE COURT: I'll admit it just for that purpose. I'll permit testimony on it for that purpose.

MR. ELLIOTT: That's all I'm asking, Your Honor.
BY MR. ELLIOTT:

- Q. Mr. Richards, what is Plaintiff's Exhibit 84?
- A. Well, this is a reflection of what Luis had been -- we had been working on. This is on June 2nd. But in May he had gone about speaking with Badell and I also believe Iribarren, and he was telling me here in an e-mail which because of the blacked out stuff I don't know the entire context but he was telling me that he'd engaged or was in the process of engaging this fellow who was the sort of an AG past general prosecutor of the country to render an opinion.
- Q. And did you, when you returned from Caracas in April of '04, continue to have discussions with Mr. Pavanelli?
 - A. I had discussions with Pavanelli throughout the course

of this, yes.

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- Q. And did you continue to have discussions with Dr. Jacir even after you returned from that trip to --
 - A. Alcalde did for sure.
- Q. Did you receive communications, from your knowledge,
 from Dr. Jacir about the Gruppo Triad Bandagro notes?
- 7 A. Yes. We had requested a written opinion from him when 8 we were in Caracas.
 - Q. Mr. Richards, I'd ask you to --
- MR. ELLIOTT: Can you hand him what's been marked as

 Exhibit 135?
- 12 THE COURTROOM DEPUTY: P-135.
- 13 BY MR. ELLIOTT:
- Q. Mr. Richards, I'm turning your attention to Exhibit 135
 which I believe we saw yesterday as well. Do you recall
 receiving this e-mail from Dr. Jacir?
 - A. I think I'm pretty sure we received the e-mail. I don't know that there was an English translation when we received it but, yeah, I see it was translated. So, yeah, I remember we got -- we did get an opinion from him.
 - MR. SCHWARTZ: Just for the purpose of clarification here. The translation has been added as part of the litigation process, Your Honor, and we've got the certified translation from some date in 2016.

MR. ELLIOTT: That's fair.

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1 MR. SCHWARTZ: So just the clarification of that.

MR. ELLIOTT: Let me lay some foundation.

THE COURT: All right.

BY MR. ELLIOTT:

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Q. As we said earlier in your testimony, Mr. Richards, many of these documents have an English translation and then a Spanish version. This is one of those documents.

Do you recall receiving communications, this one in particular, from Dr. Jacir in Spanish?

- A. That's what I thought I said, yes. Sorry.
- Q. And what was your typical -- how did you typically go about understanding what Dr. Jacir was communicating in his Spanish communication?
- 14 A. I would ask Luis what he said.
- Q. Now, you've returned from Caracas in April of '04.
 You're continuing your final due diligence in May and into
 June. Did you travel to the city of Miami, Florida in the
- 18 | United States in June?
- 19 A. Yes.
- 20 Q. What was the purpose of the trip to Miami?
- A. We wanted to meet again with Jacir and he had a home in
 Miami as well. And so with Jacir it was easier and he
 preferred to meet in person. So he told us when he was there
 and we went to meet him.
- Q. Okay. And did Mr. Alcalde accompany you on that visit?

1 A. Yes.

- Q. What did you -- what do you recall about your meeting with Dr. Jacir in Miami in June of '04?
- A. Well, I recall that we went to his condominium. It was a very nice place. It was on the water and very sizable place. It was nicely decorated. In fact, he told a story about how when he was up there looking for a condominium, this was the model and he just bought the whole thing lock, stock and barrel with the furniture and all the decor.

And then we -- one of his -- Sandra was there and one of the sons, I think it was Alejandro was there. And we went through I think Alcalde had some follow-up questions and Jacir had some stuff he wanted to tell Alcalde. And so they went very similar to what had happened in Caracas, they went -- we were sitting in his living room. He didn't have a law office. And I was next to -- I was actually -- Alcalde was on the chair, Miguel was on the couch and I was on the other side of the couch listening to what they said.

- Q. And what do you recall learning, you, from that visit in Miami?
- A. I think it was more of the same, you know. They were trying to validate that trying to probe this idea of final and binding. He might have had some questions that came up in his opinion that we had recently received. It was that sort of thing.

Q. Did Dr. Jacir in that meeting tell you that the Attorney
General had issued a second opinion in December of 2003?

A. No.

Q. Did Dr. Jacir tell you and Mr. Alcalde in that meeting in Miami what his view was at that point as to whether or not the Attorney General's October 3rd decision was final and binding?

MR. SCHWARTZ: Objection.

THE WITNESS: It was the same.

MR. SCHWARTZ: Excuse me for a second. Objection.

The witness has testified he couldn't understand what Dr. Jacir has said during that meeting.

THE COURT: I assume it's through the aid of an interpreter.

THE WITNESS: Yes.

MR. ELLIOTT: Yes, Your Honor.

MR. SCHWARTZ: If I understand the context, the conversation here, as in Caracas, is between Mr. Alcalde and Dr. Jacir in Spanish with periodic updates to Mr. Richards. So we had plenty of testimony from Mr. Alcalde, who could speak the language, about what he said. If the question here is were there periodic updates from Alcalde to Mr. Richards about what Jacir was saying and it's just for the purpose of information that he heard and not the truth.

THE COURT: This is a face-to-face meeting as I

1 understand.

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2 MR. ELLIOTT: It is, Your Honor.

THE COURT: I assume we're not going to spend a lot of time here. At this point the objection is overruled.

MR. ELLIOTT: Thank you, Your Honor.

BY MR. ELLIOTT:

- Q. Did you answer that last question?
- 8 A. Yes. My version would be the CliffsNotes and they were 9 talking.
- Q. You testified earlier that you returned to Caracas for a second visit at some point in June?
- 12 A. Yes.
- Q. What was the purpose of the visit in June to Caracas?
- A. Well, again, more than one purpose. We met with three separate legal experts.
- Q. By the way, did Mr. Alcalde accompany you on this visit as well?
- A. Yes. Of course. We met with three separate legal
 experts. We met with Gino Manfredi and Bonetti, and I think we
 met with Jacir. We met with Jacir again as well when we met
 with Badell.
- Q. Who were the lawyers that you met with in Caracas in June of 2004?
- A. Well, there were, like I say, three different lawyers
 that we met with. We met with Jacir and Badell. We had dinner

1 with them actually as well as meeting with them. We met with 2 Iribarren who was not only speaking for himself but had also gone to his partner who was an ex Supreme Court Justice, I 3 4 believe, Corredor who has also filed an affidavit in this case. And we met with two lawyers from Baker & McKenzie, sort of a US 5 firm that was based in Caracas that was sort of through one of 6 7 my contacts, guys named I think his name was Gustavo Graf and a 8 fellow named Rodriguez. These were the two administrative law 9 lawyers that Luis referred to had given the comment about one 10 percent yesterday.

- Q. What was your interest in personally meeting with three separate attorneys in Caracas in June of 2004?
- A. It was just, you know, to triple, fourple (sic), quadruple-check the conclusions that Alcalde had reached.
 - Q. Did you meet with all these lawyers together or did they occur in separate meetings?
- 17 A. Separately.
- 18 Q. Why?

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A. Well, again, you didn't want — again, we wanted separate readings. So, listen, by then, Luis had already told me, this opinion is final and binding. He believes that. So this was sort of papering the file, getting further support. And so when you're doing that, you know, you want to do it kind of independently here or there. If it was in the US or Columbus, we might have had different meetings on different

1 days but we tried to set them all at the same time frame but 2 they were not together.

- 0. Who was Dr. Ivan Badell?
- Α. He was the ex prosecutor general of the Republic. I 5 don't know how long it had been but he was, you know, a very established guy, known guy in Venezuela. And so he seemed to 6 7 be pretty well-qualified expert.
 - What did you learn from Dr. Badell? Q.
 - Opinion was final and binding, couldn't be changed. Α.
- 10 Did you receive any written summaries from Dr. Badell Q. 11 before you purchased the notes?
- 12 I think we did. Α.

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- 13 MR. ELLIOTT: Can you hand the witness Exhibit 86, 14 please?
- THE COURTROOM DEPUTY: P-86. 15
 - MR. SCHWARTZ: Here again, Your Honor, we'll be objecting to this document. This gentleman, this is an expert opinion from someone who is not an expert in the case.
 - MR. ELLIOTT: Not being offered for the truth.
 - THE COURT: This just goes to what's known by the witness. Not going to be offered as substantive evidence.
- 22 BY MR. ELLIOTT:
- 23 Would you identify what is Plaintiff's Exhibit 86, 24 Mr. Richards, and this is another one of those that includes a 25 Spanish version as well?

A. Yes. So I think that this is dated July -- 22 dia

Julio, I guess that's 22nd of July. Again, I don't think we

had -- I don't think we had the English translation. I do

recall receiving a formal written opinion from Badell that we

had asked him to write for us after our June trip.

- Q. Okay. And you indicated that you also met with an Enrique Iribarren?
 - A. Yes.

- Q. What did you learn from your meeting with Dr. Iribarren?
- A. He was a much younger guy, very more dynamic, and he was expert in administrative law as well. I think he was a professor at the local university, had had other good qualifications. Same conclusion. Iribarren said, clearly, this opinion is final and binding and it can't be changed.
- Q. And I think you had a third meeting with Baker & McKenzie lawyers --
- 17 A. Yes.
 - Q. -- in Caracas. What did you learn from that meeting?
 - A. So the two guys there, again they were connections of mine. They had looked into the thing. They had reached the same conclusion. This opinion is final and binding. And all of them were willing to get involved.

MR. SCHWARTZ: Your Honor, just on the hearsay nature of the objection here. I just want to emphasize one point. I understand that Your Honor's ruling is that it's relevant

1 what's in Mr. Richards' head. At this point in time I'm not 2 challenging that ruling. But we do have here, as with all the 3 other out-of-court encounters that are being recited, 4 Mr. Richards vouching for what other people have said. Many out-of-court declarants. 5 So there's an element to the testimony, even if it's 6 7 limited to what's in his head, that has a dimension of truth to it. To that extent --8 9 THE COURT: I'm not sure I get what the objection is 10 to this particular question. But at this point the objection 11 is overruled. 12 BY MR. ELLIOTT: 13 Mr. Richards, how long were you in Caracas with 14 Mr. Alcalde in June of 2004? 15 Α. Two days. 16 And --Q. 17 I think. Α. At any point in your meetings over the course of two 18 Q. 19 days with Dr. Jacir or the three independent lawyers you met 20 with, did anybody tell you that the Attorney General's 21 October 3rd opinion was not final and binding? 22 Α. No. 23 At any point in time during your second trip to Caracas Q. 24 in June of 2004 did anybody tell you, Dr. Jacir or the three

legal experts you met with, tell you that the Attorney General

1 had issued a second opinion in December of 2003?

A. No.

- Q. So what was the status of your due diligence at the time that you returned from Caracas in June of 2004?
- A. Well, one of the things that we wanted to do, remember, this had the potential to be a very expensive and long endeavor. So that was the reason that we had met with three separate lawyers to sort of hit the nail on the head again and again to make sure that everybody who we could -- whose opinion we respected said that the opinion was final and binding, couldn't be changed.

At that point we had to select -- all three were willing to go forward with us. We had to select one of them. We viewed Badell as the most eminent, he was a former general prosecutor of the country so we thought he was the most eminent expert and we went with him.

With Iribarren, he was a younger guy and he didn't have the weight, if you will, of Badell but he, his partner was Corredor and that ultimately led to Corredor but we did not hire him at that time.

Graf and Rodriguez were from Baker & McKenzie, typical large law firm. They were willing to write us an opinion and represent us but they wanted a lot, a lot of money, a lot more than Badell to do that. So for — and also they were younger. They weren't like former officials of the government. So we

thought that the best choice was to go with Badell at that point.

So we decided, we had an expert, we had further diligence that we had frankly already decided that was true, that the decision was final and binding. We learned nothing, certainly I don't think it had entered our mind it was changed. We may have asked the question. And so we were back and we were kind of ready to go. We were actually ready to go after we returned from Caracas. We were thinking, okay, this is a good deal.

Q. What do you mean ready to go?

A. Well, I remember returning from Caracas with Alcalde and we're thinking, man, this is — could be just a fantastic opportunity. On the one hand I have a final decision that could be enforced. On the other hand I have an owner who really needs money. So I — it was a deal that we — you have to identify the risk points in the deal, the investment thesis. The investment thesis was the opinion was final and binding. The other point of that is you can get a very good deal.

My job for my investment group is to get the best deal possible. So I, you know, this was a situation that could be really good. That's what we thought.

Q. There's some testimony over the last couple days that Mr. Alcalde returned to Europe in July of 2004. Did you go with him?

1 A. No.

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- Q. Why did Mr. Alcalde return to Europe?
- A. Well --
- MR. SCHWARTZ: Objection. There should be some more foundation.
- MR. ELLIOTT: I will lay some foundation. I'm sorry,
 Your Honor.
- THE COURT: Go ahead.
- 9 MR. ELLIOTT: I shouldn't try to speed things up here.
- 10 THE COURT: Which is not a bad thing, you understand.
- MR. SCHWARTZ: I'm all in favor of speeding things up,
- Your Honor, but not at the expense of the Rules of Evidence to do that.
- 14 THE COURT: I appreciate that bit of information and I
 15 share the same view, just so you know.
- MR. ELLIOTT: Thank you, Your Honor.
- 17 BY MR. ELLIOTT:
- Q. Mr. Richards, did you, as the managing member of Skye
 Ventures, instruct Mr. Alcalde to return to Europe in July
- 20 of '04?
- A. Remember, when we were in Caracas at the end of June, we had met with Bonetti and Manfredi. So the meeting that Alcalde
- 23 attended in July was sort of a continuation to what we had
- 24 | learned there. And it revolved around this issue they were
- 25 | having with Gruppo Triad and I didn't need to go for that.

Q. Excellent point. Let's go back to Caracas for one moment. You met with Manfredi and Bonetti in Caracas?

- A. Yes.
- O. In June of '04?
- 5 A. Yes.

- Q. Who are Manfredi and Bonetti?
- A. There's a company called Woodstrite and they owned that. We didn't know Woodstrite at the time but they were the owners of Woodstrite who ultimately filed an action in Switzerland. What we learned when we met with them is that they had claimed an interest in the notes for what Mr. Schwartz talked about with Alcalde yesterday and that they were having difficulty with Pavanelli. And they were willing to kind of work a resolution of that out, which we discussed, and so to me, the resolution was a good resolution. And so I tried to have Luis effectuate a meeting with the two of them and a resolution of that issue.

We also learned that these fellows were very wealthy guys. They owned newspapers and I think hotels and they traveled back and forth between Italy and Venezuela. They had very good political connections. They mentioned that. They were — they thought they could effectuate a political solution to the problem and they were willing to try to do that but not while they were having this disagreement with Pavanelli.

So, again, they spoke only Spanish, as did their lawyer,

1 and I was getting this back and forth with Alcalde. I was a 2 little more actively engaged in that meeting. There was questions and answers. So that's what I recall about that. 3 4 Q. I don't want to know what happened in Italy in July because you weren't there. My question for you is did you send 5 Mr. Alcalde to Italy in July? 6 Α. 7 Yes. What was the purpose of Mr. -- of you sending 8 Q. 9 Mr. Alcalde to Italy in July? 10 To effectuate the proposed resolution of the situation 11 that the Woodstrite guys had proposed to Gruppo. 12 Now, when Mr. Alcalde returned from Italy and this takes Ο. us into the second half of July, what was the status at that 13 14 point of the analysis that Mr. Alcalde was doing relating to the October 3rd, 2003 Attorney General opinion? 15 16 We're talking about the redacted document? Α. 17 MR. SCHWARTZ: Excuse me. THE COURT: What's the objection? 18 19 MR. SCHWARTZ: How would this witness know the status 20 of what Alcalde was doing other than based on what he received? 21 THE COURT: Isn't that the point? We're still looking 22 at what he knew and I thought you had a continuing objection 23 here. 24 MR. SCHWARTZ: My objection was to the third party of 25 the nonparty due diligence sources. I'll withdraw the

objection.

2 THE COURT: All right.

BY MR. ELLIOTT:

- Q. What was the status of Mr. Alcalde's due diligence in late July?
 - A. I'm sorry, repeat the question. I think you asked me two different questions. One you asked the memo and the other you said the diligence.
 - Q. What was the status of Mr. Alcalde's due diligence into the Attorney General's opinion on October 3rd of 2003 by the time he came back from Italy in late July?
 - A. Nothing had occurred to change his strong and definitive opinion to us that this was a final and binding opinion of the Attorney General.
 - Q. Did Mr. Alcalde at any time provide you with his own legal analysis of what he had done over the many months in writing?
 - A. Yes. I asked him to prepare one. I thought there might be some use for it in the future. Again, if you think about the other side of the investment, you put your money in, you have to get your return. I thought it might be needed if there was an interim maybe sale of the notes or something like that. So I was asking him to do an analysis. There were drafts changed back and forth. I really don't think it was finished until after we filed the lawsuit.

- 1 Q. Did you, though, receive that legal analysis in writing?
- 2 A. He would send me the drafts and say, what do you think?
 - Q. And did you receive a final version of that?
- 4 A. I don't -- I don't recall having received a final version.
 - Q. But you received drafts of that?
 - A. Yeah. I received drafts.
- Q. Now, Mr. Richards, following all of the due diligence
 that Skye conducted from October of '03 until August of 2004,
 what, if any, conclusions did you reach about the Gruppo Triad
 notes and the Attorney General's opinion?
- A. Well, I reached the conclusion that what Luis was
 telling me was correct and that I could rely on him to reach
 that opinion.
- Q. Did you, Mr. Richards, acquire any information during
 your final due diligence about a lawsuit filed by Venezuela in
 Miami, Florida?
- 18 A. Yes.

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- Q. What information did you get during the course of your due diligence about that lawsuit?
- A. Bandagro Bank had sued the Atlantic Bank over -- they
 wanted to get back some notes that were ICC notes that they had
 issued and the fight -- the Atlantic Bank -- it was in the
 paper because the Atlantic Bank was undergoing some sort of
 merger at the time and that this lawsuit, which apparently they

were resisting, was a problem in this merger. So there was an article to that effect that I think Luis found.

- Q. There's some testimony yesterday and I want to ask you about it, about some maybe disputes or disagreements with Mr. Pavanelli. Did you have any disagreements with
- 6 Mr. Pavanelli?

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- A. Yeah.
 - Q. Over what?
- 9 A. Even the smallest thing. He was just a very difficult
 10 guy. He was stubborn, he was hard to negotiate with, he would
 11 change his mind all the time. By, honestly, by the fall, by
 12 the time I got ownership and possession of the notes I was
 13 pretty much sick of the guy.
- Q. Were you interested in combining or joining with Gruppo
 Triad to collect what the Attorney General had said were final
 and binding?
- 17 A. No way on earth.
- 18 Q. Why not?
- A. No way on earth. He was just an impossible guy to get along with. In our deals we always try to take control. The most complaints I get about is I have too much control. So we wanted, from the very early on in this deal, we wanted our own notes. And so most of what happened between when I met with Pavanelli and when we got the notes was even though it was circuitous, as it always was with Pavanelli, that was the goal,

to own our own notes.

Q. Now, I asked you some questions before the break about the agreement that you had sent to Mr. Pavanelli in April of 2004 and I just want to return to that briefly. It's Exhibit 145. I'd like to try to clear up a little confusion.

The first five pages of the document --

- A. It might be easier if I actually had the document as opposed to just the first page on a screen, if you don't mind.
- Q. We'll get that for you.
- 10 A. Thank you. Yes.
- Q. Let me ask it this way. There are two documents that
 are part of this exhibit. An agreement that's five pages and
 then a non-recourse promissory note that is entitled Exhibit A.

 Do you see that?
- 15 A. Yes.
 - Q. Was the non-recourse promissory note that's Exhibit A, the one that is in this exhibit, was this one sent to

 Mr. Pavanelli in early April of 2004?
 - A. Well, as I explained, to fix a date on this I would the thing that regularly changed in this deal was the waterfall. So when this deal changed, we would when I was doing it, I was doing it expediently. I was sending it maybe changing the page with the waterfall. Later on in the case when I started having full time lawyers work for me it was a more complete document. And I think you'll see you see as

you look in the case that they became really professionally done.

So that's a long way of answering to say to find out when this promissory note was signed, there's no date on the signatures, I would look at the waterfall and I would say, okay, when was the situation like this where in this particular one you have a subordinated note to Gruppo Triad of \$39 million. So in essence, they were going to get up to \$1 million of cash and this \$39 million note if we cashed on the case. But, so there's three things that occurred before they got a nickel. And that was the legal fees were paid, Skye was paid a certain amount, and then other parties were paid a certain amount.

So that was important because I think I said this earlier, my goal was to make the best deal I can for my investors. Every time Pavanelli asked for some additional money, which he did constantly, I would shove that note farther and farther back. At this point, we could have settled the case for \$50 million on our notes and he wouldn't have got a nickel.

So I'm trying to think back in my mind when that situation was, what date that was. And the honest -- honestly, I think it was in 2004. It might have been around the time we got the notes. It might have been later in 2004. Because we sent him additional money after the -- we bought the notes and

changed the waterfall.

so to further answer your question, once we had the notes, the important thing was the waterfall. We owned the notes. The waterfall also became, I'm almost certain, became part of an escrow agreement. Pavanelli wanted an escrow agent to guarantee that when the notes were paid, that he would get his interest from the note. So I believe there either at this time or shortly thereafter there is an escrow agreement that says the waterfall at that time, which I think is pretty close to what we see here.

- Q. Okay. Let's stop for one second. And if you could, for the record, describe what a waterfall is?
- A. So a waterfall is a typical deal term and it describes sort of if you think of a waterfall, how the money flows. So first it flows into one pool. It might be a lender, first lien lender. Then it flows into a another pool, might be a second lien lender. Then it flows to equity owner. It's that kind of concept. A waterfall.
- Q. And as of the dates that -- the date that you bought the notes, you completed the purchase of the notes in early August of 2004, what was Skye paying to Gruppo Triad for notes 7/12 and 8/12?
- A. So it was a combination of things that I was paying for him. So it was cash, it was a note, and it was the assumption of an obligation -- of several obligations. So one of the

obligations was to, at this time, was to file and prosecute a lawsuit. Also was my time for however long it took, which I had learned by then, you know, could be a decade. Probably 3

So these were very significant obligations that we undertook. And when we undertook them, we thought there was value to them, as did Pavanelli.

Q. How much was the cash component?

even Banker's case took a decade before he won.

- It was about \$500,000 with a sort of an indication that Α. we would give him more money, up to a million, if there were proper use of the proceeds, if there was good reason for them.
- And what was the -- I think you told us about the Q. obligation which was to prosecute a lawsuit if need be?
- 14 Α. Yeah.

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- 15 Q. What was the additional debt obligation that you entered 16 into?
- 17 Α. It was the \$39 million note.
- So if you had collected the face value of the notes, 18 Q. 19 what would you be paying Gruppo Triad?
- 20 40 cents on the dollar. Α.
- 21 \$40 million? Q.
- 22 Α. \$40 million.
- 23 How significant was it to you, Skye Ventures, that you Q. 24 were able to negotiate a deal that included up to a million 25 dollars in cash and \$39 million in debt on the back end?

A. Well, it was a good deal for us in a sense. So let's assume for -- we had to make a judgment, how much would this case cost us? Because we -- you weren't involved at the time. We may have to pay lawyers. We certainly would have to pay the costs. We would certainly have to travel. So we had to estimate, what are the costs? And we assumed that the lawyers that we had would take it on contingency because we made that agreement with Crabbe, Brown back, I believe, end of April, early May. But there was no saying that we wouldn't have to replace Crabbe, Brown with a law firm that we had to pay for, which almost came to be.

So that if you look then, assuming that you had to pay a law firm a contingent fee, assuming that you had to pay Pavanelli a \$39 million non-recourse note, you'd have about \$2 million in a deal that you would get whatever the net proceeds of that 100 million were. So then you start looking at what could happen to the other --

THE COURT: You said 2 million?

THE WITNESS: Right.

THE COURT: That includes the purchase price plus expenses?

THE WITNESS: Yeah. Plus legal expenses. So we were looking at it right then as to how much we would have to expend. We thought \$2 million was a good guess so long as we kept the lawyers on contingency fee. And Crabbe, Brown had

said in, like I say, early May they would take the case under contingency fee. Which incidentally was very important to us because when a lawyer tells you something, that this is his final — this is his opinion, you say great but then you say will you do this under contingency, that really must mean they have conviction. So we thought that Alcalde and all the guys at Crabbe, Brown had conviction to do that. They really believe what they were saying. That was important to us.

But as ultimately happened, Luis moved on in his career and we were interviewing all sorts of law firms to take over. But at any rate, back to the question.

So we had 2 million in the deal, might be more, and we were getting the net proceeds after legal fees and Pavanelli's promissory note of 39 million. Well, in there, we knew that we were going — one of our possible ways to a liquidity event aside from flat out selling the note was to have Venezuela honor them. That could be by politically or publicity.

So we had this idea early on back in March that we could, if we could get enough publicity that Venezuela wasn't honoring their own laws in these debts that they would make — and, look, they had this final and binding opinion that they would make some settlement with us. So that was one of the strategies.

To the end of that strategy, we engaged one of the preeminent publicity firms in the world, the man name of Mike

Sitrick. Works almost exclusively for Fortune 500 companies.

He's a very effective guy. He's a friend of mine. Mike agreed to do this on a contingency fee. So he took a share of the proceeds.

We engaged an investigation firm, Crabbe, Brown did, for -- also very expensive guy. He did it for a share of the proceeds.

So if you look in this waterfall, the third part of the waterfall is third parties to whom Skye has acquire -- was given a reasonable Bandagro interest to be of assistance to Skye in its efforts to assist others. The language I put there, I apologize. Again, I'm a bad draftsman.

So we had engaged Alcalde or PICA. Then we knew, I think by the time we bought the notes, that Miguel Jacir and Woodstrite had interest in the notes. So there were a lot of interests in the notes. We might have ended up with 8 cents on the dollar. And if you undertake this kind of effort and you expend this kind of effort and you get \$8 million after 13 years, that's not a very good deal.

So what we were trying to do the whole time was minimize the effect of all those other percentages in there. One of the ways we did it was we made Pavanelli agree that those interests would come out of his note, his \$39 million note.

BY MR. ELLIOTT:

Q. Those interests meaning?

A. Meaning Bonetti and Jacir. That if we had to pay them, that came out of his share, not ours. So that was basically sort of the inside base of the deal struggle that was going on with Pavanelli and as we kind of not only bought the notes but as we gave him additional money, we kept trying to push that \$39 million note back farther and farther and farther so that the return to us was better.

Now, if Venezuela would have paid after we filed the lawsuit, okay, that would have been a good deal. We would have put in 2, got back 10, okay that would have been a good deal.

So I looked at it binary. I knew Pavanelli would be back for more money and I knew I could improve the deal as he came back. And we did, significantly.

- Q. So did the deal that you reached with Mr. Pavanelli and Gruppo Triad in early August of '04, that I think you described there a bit, did that then change over time up to the current date?
- A. Yes. I think the last time it was changed was maybe '11 or '12.
- Q. And how did your deal then change with Gruppo Triad over the years?
- A. Well, I think this -- I'm trying to read it on the fly here but I think this kind of describes the structure that the deal remained in. So the key was you have bearer notes. So ownership of bearer notes is possession of them. So after

1 that, once I got possession of the notes then the only real 2 issue was what was the escrow agent going to do with the money 3 when they got them, right. And so we worked -- I was most 4 concerned about that agreement. Was the escrow agreement 5 properly reflecting the waterfall? The escrow agent had the bonds and they were going to do -- get -- receive any proceeds. 6 7 So after that, it was the key thing was the escrow agreement. Okay. And could I turn you to Plaintiff's Exhibit 146, 8 Q. 9 please? 10 MR. SCHWARTZ: Your Honor, just as we leave 145, I 11 just want to reserve our objections to prevent the admission of 12 that document. 13 THE COURT: Nothing's been moved to be admitted. 14 you don't need to reserve. I'll note it. BY MR. ELLIOTT: 15 16 Mr. Richards, could you identify Plaintiff's Exhibit 46? Ο. 17 MR. C. COOPER: 146. BY MR. ELLIOTT: 18 19 Sorry, 146. Q. 20 This is an agreement modifying the bond escrow agreement 21 in 2009. And as you can see, well I don't know if it says it 22 in here, but we had continued to provide additional funding 23 when we thought we were provided with a good reason. And when 24 we did that, we would do -- this is a document where the

waterfall is being amended and it's being executed by --

executed by Schianchi on behalf of Gruppo. By that time I was dealing with Schianchi, I wasn't dealing with Pavanelli.

It talks about -- I'm trying to look where the waterfall is. Here it is. It's on the Exhibit A where, again, I did not prepare this document. An actual lawyer prepared this document for me. So it might look better.

And so here you can see that we've pushed the Gruppo non-recourse note back to where they wouldn't receive their first penny until \$110 million were paid. That was important for a lot of reasons. And after \$110 million, the proceeds were split 50/50.

- Q. Okay. So is this an example of what you were talking about that over time as you put more money into the deal, you were pushing Gruppo Triad back further and further in terms of when they'd receive money?
- A. I was trying to get a better deal for my group if I gave him money.
- Q. How much money did Skye Ventures pay, how much cash, how much money has it invested in notes 7/12 and 8/12?
 - A. Over the entire course of this?

MR. SCHWARTZ: Objection.

THE COURT: One moment. Is there than an objection?

MR. SCHWARTZ: Yes. The question is inherently vague.

You have money invested over a continuum of time that rolled over into different purposes.

THE COURT: We can get the dates. If we have the dates is there any objection? MR. SCHWARTZ: Well, this is more complicated question than may first meet the eye which is why I'm objected to it. This is a question that needs much more framing in terms of what money was paid to whom when. THE COURT: All right. And we have the witness here. Actually we're right up to the noon hour. Why don't we make that the first order of business when we come back. We'll be in recess for one hour. (A recess was taken at 12:04 p.m.)

1 Wednesday Afternoon Session 2 February 3, 2016 3 1:00 p.m. 4 5 THE COURT: Mr. Elliott, you may continue. MR. ELLIOTT: Thank you very much, Your Honor. 6 7 BY MR. ELLIOTT: Mr. Richards, before we broke, we were talking about the 8 Q. 9 consideration that Skye paid for the purchase of notes 7/12 and 10 8/12. I want to direct your attention to early August of 2004 11 when you signed the agreement that Mr. Pavanelli had signed in 12 early April of 2004. Can you, for the record, tell the Court 13 how much cash at that point Skye had paid for notes 7/12 and 14 8/12? As I think it was roughly 400,000, 450. 15 Α. 16 And I think you testified that Gruppo Triad under the Q. 17 agreement would be entitled up to a total of a million dollars 18 had you paid Gruppo Triad more money than you had paid as early 19 as August? 20 Α. Yes. 21 How much? Q. 22 Α. My estimate is about 900,000. 23 You also indicated that the agreement was that Skye Q. 24 would take on the obligation and pay the expense of litigation if that were to occur? 25

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Vol. \overline{3} -
                                                               112
 1
       Α.
            Yes.
 2
       Q.
            Was that part of the purchase price?
 3
       Α.
            Yes.
 4
       Q.
            And taking into account the obligation for the
     litigation and the expenses incurred as part of the purchase
 5
     price, how much is that?
 6
 7
              MR. SCHWARTZ: Objection.
              THE COURT: Basis?
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 9
              MR. SCHWARTZ: Vaque and ambiguous and speculative --
10
              THE COURT: I mean he asked how much was paid.
11
     is vague and ambiguous?
12
              MR. SCHWARTZ: No, I think he is asking a question not
13
     of out-of-pocket expenses --
14
              THE COURT: The witness can explain it. If it's not
15
     clear, we will clear it up.
16
              MR. SCHWARTZ: I am only asking for the question --
17
              THE COURT: I mean this is going to the consideration
18
     paid.
            That's all.
19
              MR. ELLIOTT: That's all, Your Honor.
20
              MR. SCHWARTZ: Paid historically?
21
              THE COURT: I'm sorry?
22
              MR. SCHWARTZ:
                             I am not trying to be difficult here.
23
     The question was how much was paid and if it's paid
24
     historically as of a point in time, I have no objection.
                                                                 Ιf
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it's a projection into the future, it's unclear.

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              MR. ELLIOTT: No, it's what he has paid historically
 2
     up to now.
 3
              MR. SCHWARTZ: No objection.
 4
              THE COURT: All right.
 5
       BY MR. ELLIOTT:
            Can you answer that question, Mr. Richards?
 6
 7
            Well, the way it works is that every so often we would
       Α.
     call the group, and they may make pro rata contributions of the
 8
9
     expenses in the litigation incurred. And I think that that
10
     amount -- it's between 500 and a million, somewhere in there,
11
     but I don't have that number in my head.
12
              THE COURT: Is that paid to date?
              THE WITNESS: To date.
13
14
       BY MR. ELLIOTT:
15
            In addition to the money that you have paid to Gruppo
16
     Triad?
17
       Α.
            Yes.
            What's the total amount of out-of-pocket money Skye has
18
19
     paid up to now for notes 7/12 and 8/12?
20
       Α.
            Between 1.5 and 2 million, I would say.
21
            Now when did Skye obtain physical possession of notes
       Q.
     7/12 and 8/12?
22
23
            Hold in the hand? Is that physical possession?
       Α.
24
            In your hands.
       Q.
25
       Α.
            It was -- there's a date that I think Brinks delivered
```

1 the notes. There's actual receipts there. So my recollection 2 is like the 15th, 16th of August, sometime in that time frame. 3 Did Skye make a demand of Venezuela to pay notes 7/12 and 8/12? 4 The attorneys did, yes. 5 And when that demand was made, where were notes 7/12 and 6 Q. 8/12? 7 If they weren't here yet, they were either on their way 8 Α. 9 or Schianchi was holding on my behalf. 10 What was your agreement with Mr. Schianchi in terms of 11 his holding Skye's notes? 12 MR. SCHWARTZ: Objection. 13 THE COURT: His understanding was asked. What is the 14 problem with the question? 15 MR. SCHWARTZ: Are we talking about a written 16 agreement, an oral agreement? 17 THE COURT: He can explain. THE WITNESS: So the agreement with Schianchi was --18 19 at a certain point we agreed they were finally, finally, going 20 to send the notes. Okay? And we had identified notes that 21 were free and clear. I think we have agreed that time frame 22 was kind of like the beginning of August, end of July. 23 So when that occurred, we had to spend money, we had 24 -- I think it cost \$35,000 to courier the notes across. So I

was, obviously, going to pay that. So I made an agreement with

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1
     Schianchi that when I was going to pay that, I didn't want to
 2
     pay for it and then have something in the interim, get some
 3
     lien on the note or something, as it happened with the other
 4
     notes.
               So he agreed that he would hold the notes on my
 5
     behalf and keep them free and clear; and that when the courier
 6
 7
     came, he would give them to the courier. So that happened.
       BY MR. ELLIOTT:
 8
 9
            And did that occur?
       Q.
       Α.
           Yes.
10
11
            When Skye made its demand for Venezuela to pay notes
       Q.
12
     7/12 and 8/12, did Skye own the notes on that date?
13
              MR. SCHWARTZ: Objection.
14
              THE COURT: What's the basis?
              MR. SCHWARTZ: Calling for a legal conclusion. The
15
16
     bearer instrument are in someone else's hands.
17
              THE COURT: Overruled. You're an attorney, I
18
     understand. But what was your understanding of who owned the
19
     notes at that point?
20
              THE WITNESS: I did.
21
              THE COURT: All right. You mean Skye.
22
              THE WITNESS: Skye, sorry. I wasn't a practicing
23
     attorney at that time, Your Honor.
24
              THE COURT: Understood.
25
              THE WITNESS: I was not licensed either.
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BY MR. ELLIOTT:

- Q. Has Skye had notes 7/12 and 8/12 in its possession from the middle of August of 2004 to the present date?
 - A. Yes, through the escrow agents, yes.
- Q. Who were the escrow agents?
- A. Crabbe Brown and Robert Behal.
- Q. Now Mr. Schwartz asked Mr. Alcalde some questions
 yesterday about a Skye Ventures website relating to the
 Bandagro notes investment. Did you authorize the creation of a
 website?
- 11 A. Yes.
- 12 Q. What was the purpose of that?
 - A. Well, this was at the behest -- I never -- I don't think I had ever had a website before, and don't know if I have had one since actually. But the purpose was as a result of a request of Mike Sitrick. Mike was saying that, look. If you search the Internet for Bandagro, nothing comes up except for what Venezuela has put out there. So you should put something out there that tells your version of the story. And so he actually helped, I think, design it and get it up.
 - Q. Okay. And did you post documents to the website?
 - A. Well, there was a secondary purpose to the website, kind of similar to what we now use as drop boxes. So today we have data rooms and drop boxes that are just common in every deal. So when you want to look at a deal, they say, here's our

password. All of the documents are in there and organized. 1 2 Back then those kinds of things, at least to my knowledge, 3 didn't exist. So we put up the documents on the Skye website 4 behind a password that our investor group or anyone who we gave the password to look at. 5 And were the documents gathered in the course of due 6 7 diligence? Yeah. Yes. 8 Α. 9 Could you hand the witness Exhibit 30, please? Q. 10 THE DEPUTY CLERK: P-30. 11 BY MR. ELLIOTT: 12 Mr. Richards, in a moment I'm going to direct your Ο. 13 attention, if you have it in front of you, to the Exhibit 30. 14 Can you -- when you have had a chance to look at that, tell us what this is? 15 16 This appears to be pages from the website back in the Α. 17 day. Okay. I'm just going to refer you to, I think, four 18 Q. 19 pages back. There is a subheading -- I am sorry, maybe five or 20 six pages back. It's document 6126, SKYE006126. And it's 21 entitled Secure Document Index.

And I'd just like you to explain what that is?

I think that looks to me to be a listing of the

documents that were on the website. And secure indicates to me

22

23

24

25

Α.

Q.

Α.

Yes.

118 1 that these were behind a password of some kind. 2 MR. ELLIOTT: Could you hand the witness Exhibit 61? THE DEPUTY CLERK: P-61. 3 BY MR. ELLIOTT: 4 5 Mr. Richards, I turn your attention to Plaintiff's Exhibit 61 and just -- and, again, this is an exhibit that has 6 7 multiple documents in it. But are these -- My first question 8 is going to be: Are these documents that you received in the 9 course of due diligence? 10 Yes, I believe so. Α. 11 And I'm going to turn you to the document that is Q. 12 indicated SKYE001482 in that exhibit. 13 Α. Yes. 14 Q. These documents relate to an individual by the name of 15 Alfredo Aagaard? 16 MR. SCHWARTZ: Excuse me one second, please. There's 17 a second tab here. 18 THE WITNESS: I see his name there, yes. 19 MR. SCHWARTZ: Your Honor, while I am standing, I just 20 want you to know we have objections to all these documents on 21 authentication, best evidence, hearsay and foundational 22 grounds. I just want to point that out at this point. 23 MR. ELLIOTT: My only issue is to establish these were 24 received by Mr. Richards in due diligence, not for the truth

25

herein.

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1
              THE COURT: At this point we will continue as is.
 2
              MR. ELLIOTT: Thank you, Your Honor.
 3
       BY MR. ELLIOTT:
 4
            Mr. Richards, did you receive these documents in the
     course of due diligence?
 5
       Α.
            Yes.
 6
 7
            Including the affidavit on page 1482 of the individual
       Q.
     named Alfredo Aagaard?
 8
 9
       Α.
            Yes.
10
            In the course of due diligence, did you have -- did you
       Q.
11
     obtain any information about an individual named Alfredo
12
     Aagaard in connection with Bandagro notes?
13
            I know the name. In fact I know he has filed an
14
     affidavit in this case. And I'm having a little trouble
     remembering when I first heard his name at the moment.
15
16
              MR. ELLIOTT: Can you hand the witness Exhibits 139
17
     and 140?
18
              THE DEPUTY CLERK: 139. And 140.
       BY MR. ELLIOTT:
19
20
            I first want you to look at Exhibit 139. It looks to be
21
     an e-mail from you. But can you describe it for the record?
22
            It's e-mail from me to Gary Post, who was part of the
```

diligence team, and Jess Ravich, who at that time was looking

on joining or doing some sort of transaction with us, copied

David on -- David was an analyst at Ambient at the time.

23

24

1 I'm transmitting some documents to Gary that were received in
2 diligence.

Q. Do you know what those documents are?

MR. SCHWARTZ: Objection.

THE COURT: Anything additional to what we haven't already discussed?

MR. SCHWARTZ: Yes. He couldn't have any foundational bases for knowing what these documents are. He can say somebody gave them to him, but he can't answer the fundamental question of what they are. As you will hear, if we need to argue about it, there are contentions about forgery with regard to these documents. So --

THE COURT: I don't think this is going to go to the issue of forgery. Right? This witness is not being offered for that. This is what he sent.

MR. ELLIOTT: That's right.

THE COURT: For that limited purpose, that's all I would be considering it for.

MR. SCHWARTZ: All right.

THE WITNESS: They are a document that appoints

Cordero Vale as the intervenor, and a document concerning some signature of Cordero Vale where he appeared at a Notary and said that he had signed the Bandagro notes.

BY MR. ELLIOTT:

Q. Okay.

A. And I was looking for a date on there for my own recollection. It looks like the early '80s.

THE COURT: So should I expect some other testimony about these documents?

MR. ELLIOTT: I believe you will, Your Honor.

MR. SCHWARTZ: We will reserve until then.

THE COURT: I am wondering, is one of your witnesses going to address these or not?

MR. SCHWARTZ: It may be that Fontana, since he is one of the people whose name is forged on here as it is, will testify it's not his signature. I expect that will happen.

THE COURT: All right. We have some people, either who are experts with firsthand knowledge about signatures, who will get into these documents later.

MR. SCHWARTZ: I want to be careful and say, there are so many forged documents that I am not undertaking to have people address every one of them.

THE COURT: I mean, I understand. You don't want some document coming in that's going to bite you later. But these are coming in just as far as what this witness knew and when.

As far as the documents themselves, he's not firsthand. He's just viewing these. But I'm understanding from both of you we will be hearing much more from people who can explain these documents.

MR. SCHWARTZ: Some such documents, yes, there will be

a handwriting expert we will offer.

MR. ELLIOTT: Thank you, Your Honor.

THE WITNESS: To continue, I say, incidentally, I received -- or these are from the Ministry of Finance investigation.

BY MR. ELLIOTT:

- Q. Mr. Richards, you concluded your due diligence and signed the April agreement in early August of 2004. Was that effectively the end of your due diligence as it related to notes 7/12 and 8/12 when you actually bought them?
- 11 A. Yes, I would say for sure. We made the decision. Due
 12 diligence is the effort you make to make the investment
 13 decision.
 - Q. In the course of making -- Let me go back for a second. Who made the decision on Skye's behalf to purchase notes 7/12 and 8/12?
- 17 A. I did.
 - Q. And what did you rely on in making your decision to purchase those notes?
 - A. Luis Alcalde and Crabbe Brown's opinion that the AG's decision was final and binding and could not be changed.
 - Q. Did you, in the course of your due diligence -- and that is prior to that August of '04 time frame -- did you come across any information in your due diligence indicating that the Attorney General had defended her October opinion?

123 1 Α. Yes. 2 MR. ELLIOTT: I am going to turn the witness to 3 Exhibit 73, please. THE DEPUTY CLERK: P-73. Let's switch. 4 BY MR. ELLIOTT: 5 Mr. Richards, there is, like many of the other exhibits, 6 7 English and Spanish versions of an article dated July 1 of 2004 in the newspaper El Nacional. Did you receive a copy of this 8 9 article prior to August of 2004? 10 MR. SCHWARTZ: Excuse me. Just for purposes of 11 clarification, this is a compilation of different materials. 12 Are we only talking about the first two pages? 13 MR. ELLIOTT: First two pages. 14 THE WITNESS: Yes. BY MR. ELLIOTT: 15 16 What information did you have relating to this article Q. 17 before you bought the notes? 18 Well, in this article it's reported that she defends her 19 decision in October of 2003 as the correct decision is what I 20 was told by Luis.

Because at the time you only had a Spanish version?

Now when did you first learn of a second opinion

supposedly issued by the Attorney General on December 8 of

21

22

23

24

25

Q.

Α.

Q.

2003?

Right.

A. May of, I think it was, approximately May of '05.

- Q. How did you learn about this second opinion dated December 8 of 2003?
- A. Well, we had filed the complaint. It was Luis's idea that he should not attach the Attorney General's opinion for a strategic reason, and he didn't. Venezuela filed a motion to dismiss. And in that motion to dismiss, they attached two opinions. One was the October 3 opinion, and the other was a request in November by the Minister of Finance to for her to change her opinion, and her refusal to do. That was all that was attached.

And in their, as I recall -- it's of record -- but their defense was this opinion was only advisory. It wasn't final and binding.

Alcalde said, ah-ha. We've got them. And we opposed it by saying -- asking Judge Holschuh at the time to find this was the opinion, but -- and they filed, and it was final and binding, case over. That's what we filed.

And then out of the blue came this filing that -- oh, no. We didn't mean -- I'm sorry, I don't mean to editorialize, but we were really stunned. That it -- she had all along had reversed her opinion no matter what had occurred in the meantime. Nobody heard about it for a year and a half.

Q. Okay. And then the first time you learned of this second opinion issued in December of '03 was in 2005?

- Good afternoon. It's good to see you again.
- 20 After two long days, a year and a while ago, yes, here 21 we are again.
- 22 I'm going to cover with you some familiar ground from 23 your deposition right here at the outset. Specifically, I want 24 to drill down into the various agreements that you had with 25 Gruppo Triad from time to time and these various shifting

1 waterfalls so we can establish for the benefit of Judge Sargus 2 what the deal was and when. Okay? 3 Α. We will do our best. 4 Q. All right. The first document I'm going to show you is 5 Defendant's Exhibit 521. If you would give us a moment, we will actually show it to you? 6 7 I would prefer to hold it. Α. We will make sure that happens. 8 Q. 9 THE DEPUTY CLERK: D-521. 10 BY MR. SCHWARTZ: 11 Now D-521 is the agreement that says it's entered into 12 on April 8 of 2004. Right? 13 Α. Correct. 14 And at the back of it, starting on Bates page 898, is 15 the nonrecourse promissory note, which also, incidentally, says 16 it's entered into on April 8, 2004. Right? 17 Α. That's what it says. 18 And this is the one that Mr. Elliott showed you during 19 the course of your direct examination, right? 20 Α. Okay. 21 Q. Do you see that?

There are -- Again, I'll take your word for it.

I don't want you to. The version that he showed was

So before we shift there, take a look at the Bates

22

23

24

25

Α.

Q.

Plaintiff's Exhibit 145.

```
1
     stamped pages on Defendant's Exhibit 521. Do you see SKYE00893
 2
     -- and they run consecutively until page 901, the page that's
 3
     got only your signature on it.
 4
       Α.
            I see that.
            All right. Now let's look at Plaintiff's Exhibit 145 to
 5
     confirm it's the identical document. Do we have a copy of
 6
 7
     that? You looked at it earlier. You don't have this in front
 8
     of you.
9
              THE COURT: I have one, if you don't. But you want
10
     him to put these side by side is what you are asking him to do.
11
              MR. SCHWARTZ: I just want to show him the Bates
12
     stamped number.
13
       BY MR. SCHWARTZ:
14
       Q.
            Can you see the screen from where are you, Mr. Richards?
15
            I can see that, yes.
       Α.
16
            So you see Plaintiff's 145 starts on 893, and it runs
       Q.
17
     all the way to 901?
18
       Α.
            Okay.
19
            So we're on common ground that D-521 is identical to
       Q.
     P-145, right?
20
21
              MR. ELLIOTT: That's not accurate.
22
              MR. SCHWARTZ: What's not identical? It's the same
23
     Bates number.
24
              MR. ELLIOTT: I'm sorry. I think the last page is --
25
              MR. SCHWARTZ: It's --
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128
 1
              THE COURT: I'm looking at both. They appear to be
 2
     the same.
 3
              MR. SCHWARTZ: It's identical. 893 to 901, right?
 4
              THE COURT: That's the last page of the document.
 5
              MR. SCHWARTZ: Yes.
       BY MR. SCHWARTZ:
 6
 7
            I don't want there to be any confusion. I'm showing you
       Q.
     D-521, but you can see it's identical to P-145, right?
 8
9
            Let's look -- it looks like it has the same numbers on
       Α.
10
     the bottom. So it seems it has to be the same.
11
            All right. And looking within D-521, which is the only
12
     one I want to look at now so we don't get confused, if you look
13
     at page Bates stamped 899, that's the waterfall there with the
14
     $39 million going to Gruppo Triad somewhere in the middle of
     the waterfall, right?
15
16
            Yes.
       Α.
17
            And you signed on page Bates stamped 000901. Right?
       Q.
18
       Α.
            Yes.
19
            All right. Now I'm going to direct your attention to
       Q.
20
     page 211 of your personal deposition from December, 2014.
21
       Α.
            Okay.
22
       Q.
            Do you have that there? I'd ask you to turn to page
23
     209.
24
            It doesn't appear to be -- oh --
       Α.
25
       Q.
            There should be. If there isn't, we'll help you.
```

```
1
       Α.
            There are two depositions here. Which do I have --
 2
       Q.
            I think you may have both your individual and 30(b)(6)
 3
     depositions in the same binder. Start with the one that says
 4
     David J. Richards?
              THE COURT: The first one.
 5
              THE WITNESS: Not David J. Richards 30(b)(6).
 6
 7
       BY MR. SCHWARTZ:
 8
       Q.
            We may look at that separately, but not right now.
 9
            And the page number again, sorry?
       Α.
10
            209. Line no. 12. Let me know when you're there
       Q.
11
     because I want to do this slowly so there's no confusion.
12
     line 12.
13
            Okay I was just trying to read the --
14
            I'll help you through it once you have it. Do you have
15
     it there with you?
16
            Yes.
       Α.
17
            All right. Now having been a litigator, you probably
       Q.
18
     understand that deposition exhibits don't always get marked the
19
     same way as trial exhibits. But just notice on the first page
20
     of D-521, this was Exhibit 12 to your deposition. Do you see
```

that on the first page of this exhibit?

Bottom of the first page.

BY MR. SCHWARTZ:

Q.

THE COURT: At the bottom.

THE COURT: Let me ask a quick question. Should I

21

22

23

24

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1
     assume these are two identical documents? Are we going to get
 2
     into that?
 3
              MR. SCHWARTZ: P-145 and D-521?
              THE COURT: Yes.
 4
 5
              MR. SCHWARTZ: Yes.
              THE WITNESS: Yes.
 6
 7
       BY MR. SCHWARTZ:
            Now take a look at page 209, line 12. And in December,
 8
       Q.
 9
     2014, you'll see that I asked a question with regard to the
10
     Bates stamped page 000901. Right?
11
       Α.
            Yes.
12
            And that's the last page of Trial Exhibit D-521, right?
       Q.
            Okay, yes.
13
       Α.
14
            And I said to you: Let's look at page 000901.
                                                             There
       Q.
     you've signed the nonrecourse promissory note, right?
15
16
               And you said: Yep.
17
               Right?
18
       Α.
            Yes.
19
            And then I said to you: If I understand correctly,
       Q.
20
     you're saying that you signed this nonrecourse promissory note
21
     that ends on page 901 in December of 2004 or January of 2005.
22
               Do you see that question?
23
            I said -- I do see the question.
       Α.
24
            One step at a time, please.
       Q.
25
       Α.
            I do see the question.
```

Q. And you answered: I am saying yeah. I signed this
particular version of Exhibit A, which had a changed waterfall
in it, probably around December or January, December of '04 or
January of '05.

Correct?

A. Yes.

5

6

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8

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11

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- Q. So in substance what you were saying in December of 2014 was that you signed D-521 in December of '04 or January of '05, correct?
- 10 A. I said probably.

I also answered before, I said, I think I signed the promissory note and agreement at the same time we finally had the deal.

- 14 Q. We'll get to that.
 - A. And then you asked me, looking at this waterfall, and I said, boy, that kind of looks like it was a little later. We went into that. And that was probably about December --
- 18 Q. Yes.
- 19 A. -- of that same year.
- 20 Q. All right.
- 21 A. Yes.
- Q. Now I want to show you one other page of this document so we have this nailed down. Take a look at --
- A. Well, I wouldn't say nailed down. I said probably.

 Looking at it today, I have no idea why I said December in the

```
132
                                                   Vol. 3 -
 1
     deposition.
            Please turn to page SKYE000899 within D-521.
 2
       Q.
 3
       Α.
            Would you say the number again?
            Yes, SKYE000899 the page with the 39 --
 4
       Q.
 5
            With the waterfall, sure.
       Α.
       Q.
            With the $39 million waterfall.
 6
 7
       Α.
            Sure.
            Now I want to look at page 211 of your deposition, line
 8
       Q.
     15.
9
10
            This is very small print. So I am going to -- I
       Α.
11
     complained about this when they sent me the deposition.
12
       Q.
            All right. I'm going to help you with this.
13
            So tell me the line you're looking at, please.
       Α.
14
       Q.
            Page 211, line 15.
15
              MR. LUCAS: Mr. Richards, I have a pair of glasses.
16
     Would you like those?
17
              THE WITNESS: Who said that?
18
              MR. LUCAS: I did.
19
              THE COURT: He's serious.
20
              MR. LUCAS: I was being serious.
21
              THE COURT: I know. Do you want those?
       BY MR. SCHWARTZ:
22
23
            Are you on 211, line 15?
       Q.
24
       Α.
            Yes.
25
       Q.
            Let me read it to you. I asked the following question:
```

```
1
     What you're saying is it would have been impossible for page
 2
     000899 to exist until sometime in December, '04, or January,
 3
     '05.
 4
               And you answered: Correct. Yeah.
               Do you see that?
 5
            Yeah, I said the page. I don't know why I said that,
 6
 7
     what about it. But that's the answer, correct.
 8
            You didn't have any hesitation. You didn't say
       Q.
9
     probably. You said correct.
10
            But I didn't say -- answered to the waterfall. I
11
     answered to the page.
12
            And the page contains the waterfall?
       Ο.
13
            I don't know the waterfall was the thing that normally
     changed. So --
14
15
       Q.
            Yes. And what you told us in December, 2014 -- and I
16
     assume you were doing your best to tell the truth -- was that
17
     the waterfall that appears on page 899 did not come into
     existence until December, '04, or January, '05, four or five
18
19
     months after you obtained the two purported notes from Gruppo
20
     Triad, correct?
21
            Well, that particular version of the waterfall that
       Α.
22
     existed before, of course, yes.
23
            This particular version --
       Q.
24
            Yes.
       Α.
25
            -- with the $39 million you said did not come into
       Q.
```

existence until December, '04, or January, '05, correct?

- A. This particular version of the waterfall.
- Q. Yes.

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- A. We had a long discussion in the same deposition about how the waterfall changed consistently.
 - Q. Now let's take a look at something else.

Before we do, since which particular waterfall was in effect at which time actually matters in this case now, you would agree with me based on reviewing D-521 and your deposition testimony from December of 2014, that the \$39 million version of the waterfall was not in existence in August of 2004 when Skye obtained the two purported notes, correct?

- 13 A. I would absolutely disagree with that.
- 14 Q. Well, you didn't disagree --
 - A. This particular version of it.
- 16 Q. That's what I'm asking.
- A. You are calling it the \$39 million waterfall, but there was always a \$39 million waterfall.
 - Q. Well, we'll get into that right now. But you would agree that page 899 with the \$39 million waterfall in it, that didn't exist until December, '04, or January, '05, right?
 - A. When you took my deposition, I said I didn't think this came in effect until December or January. I didn't know when specifically, and I said, I don't know exactly when, or why.
 - Q. Let's look at --

- 1 A. I said that.
- Q. -- at Defendant's 581 now.
- THE DEPUTY CLERK: D-581.
- 4 MR. SCHWARTZ: Yes, please.
- 5 BY MR. SCHWARTZ:
- Q. All right. This is another Bandagro notes purchase
- 7 agreement between you and Gruppo Triad, right?
- 8 A. Yep. It appears to be. That's what it says.
- 9 Q. Turn to the Bates stamped page 005872. That's your
- 10 signature, right?
- 11 A. Yes.
- 12 Q. Now turn to page 5874, please.
- A. I'm sorry?
- Q. Please turn to page SKYE0005874.
- 15 A. Yes.
- Q. Here we have a different waterfall than the \$39 million
- 17 one, right?
- 18 A. Yes.
- 19 Q. And this waterfall is more favorable to Gruppo Triad,
- 20 right?
- 21 A. Well, I will have to look at it.
- 22 Q. Let's go through it line by line. It's premised on an
- assumed litigation recovery of \$100 million, right?
- A. Hold on.
- Q. That's the top line. Let's just take it line by line.

1 That's what payment means, \$100 million in recovery, the face

- 2 amount of two purported notes, right?
- 3 A. I don't really see where that is.
- 4 Q. Are you on page --
- 5 A. I'm missing it.
- Q. Well, let's go very slowly. Are you on SKYE0005874?
- 7 A. Two point what?
- Q. 2.1, right smack in the middle of the page indented, there's a waterfall, right?
- 10 A. Well, the -- okay, yeah. So there's actually two 2.1s here.
- 12 Q. Just stick with me.
- A. So 2.1A talks about the beginning of the waterfall, so 2.1, A, B, C and so on.
- Q. One step at a time here, Mr. Richards. You see the waterfall right in the middle of that paragraph indented?
- A. Well, the waterfall starts at the top of the paragraph indented. The first part of the waterfall is to the fees of CBJ.
- Q. Please just stick with me. There is a table, if you will, in the middle of the paragraph that summarizes the text above. And you see five lines of numbers, right? One on top of the other?
- 24 A. Yeah. That's --
- 25 Q. All right.

- 1 A. -- in C, correct.
- Q. All right. The first one says payment, \$100 million, right?
- 4 A. Yes.
- Q. And that is for purposes of illustrating the operation of the waterfall the presumed litigation recovery, correct?
- 7 A. That's what this is, an example of how the waterfall would work.
- 9 Q. Exactly. And then there's a deduct for \$20 million of legal fees, right?
- 11 A. Yes.
- 12 Q. You have to pay the lawyers, right?
- 13 A. Yes.
- Q. Contingency fee lawyers, correct?
- 15 A. Right.
- 16 Q. Okay.
- A. Whatever that was, right at -- You can see in A, it

 could be anything between 10 and 30 depending on -- There is a

 separate agreement here between Crabbe Brown and Gruppo Triad

 that's referred to that I don't see here.
- Q. And then the next deduct is \$9,493,333 for you, right?
- 22 A. Yep.
- Q. And then there's something called less amount deducted by Venezuela \$8 million, whatever that means, right?
- 25 A. That's the -- I think that may refer to the 8 percent

1 fee that Jacir was due.

2

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- Q. I thought as much, but it doesn't matter for purposes of this discussion. But let's assume that Gruppo Triad's lawyer gets \$8 million. And then the residuum of the \$100 million, \$62,506,667, or 62.5 percent of this illustrative example, goes to Gruppo Triad, right?
- A. That's correct.
- Q. Now I'm going to direct your attention -- By the way, so there's no \$39 million on this waterfall? You don't see \$39 million?
- A. Again, this is a different transaction, and there's no \$39 million. It also refers to other agreements. I don't know if they have a \$39 million. I doubt it, but I don't know because it talks about their agreement with Crabbe Brown.
- Q. So now let's take a look at Plaintiff's Exhibit 152,

 Mr. Richards. I will have to bring that one to you.

THE DEPUTY CLERK: P-152.

18 BY MR. SCHWARTZ:

- Q. So P-152 is a fax from your former partner Jeff Brown at Crabbe Brown to Antonio Usuelli, and you'll see it's dated August 4, 2004, right?
- 22 A. Yes.
- Q. And August 4, 2004, is just about the time you completed
 the transaction pursuant to which you obtained the two
 purported notes from Gruppo Triad, right?

- A. By about that same time frame, yes.
- Q. And you told Mr. Elliott on direct how important it was to make sure that the escrow agreement was in place so that the proceeds would be distributed the right way if you ever recovered any proceeds, right?
 - A. Well, the escrow agreement. I told him the escrow agreement. This was not one of them. But, yes, when we had the notes, the most important document was the escrow agreement that would say when the cash came, what would the escrow agent do with the cash.
- Q. Let's turn to that question and Bates stamped page
 LP000955 of this August 4, 2004, document. Do you have that
 Bates stamped page LP000955?
- 14 A. Yes.

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- Q. And if you look about two thirds of the way down that
 page, you'll see there's another numbered explanation of a
 waterfall indented beyond all the other paragraphs. Do you see
 that?
- 19 A. Yes.
 - Q. All right. And that waterfall says, first, there will be legal fees, this time it says \$30 million, a little more than the last one we looked at, right?
 - A. Yes.
- Q. Then it says, the next step in the waterfall, Skye
 Ventures gets \$9,493,333. Right?

- 1 A. Yes.
- 2 Q. And then it says, \$60,506,667 to Gruppo Triad --
- 3 A. Yes.

6

7

9

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22

- 4 Q. -- right? More than 60 percent of the recovery here, 5 right?
 - A. That's what that document says. It was not signed, of course. Never would have been because it was not the deal.

8 THE COURT: I'm sorry, because it was --

THE WITNESS: It was not the deal. Crabbe Brown just made a mistake. I think it was Steve Ayers at the time.

BY MR. SCHWARTZ:

- Q. And here we have a document from August 4 of 2004 with a waterfall that is substantially the same as the waterfall that we saw in D-581, correct?
- A. I think Ayers just copied it. He essentially made a mistake.
- Q. Well, he didn't copy it because he changed the attorney fees from \$20 million to \$30 million.
- A. Well, that's just like an attorney. I assume he was
 going for the most that he could get, but that was not the deal
 at the time. We never signed --
 - Q. Then he --
- 23 A. -- for sure --

24 THE COURT: You don't mind if I ask a question? Why
25 was -- What was wrong with it? Just the attorneys' fees?

THE WITNESS: No. We had -- You can see from the agreement that we had that we had modified the entire deal where I was going to get ownership of the notes and complete control of the lawsuit and, you know, I was going to pay the -- more money to him. So that agreement that we looked at before was the agreement.

THE COURT: All right. Thank you.

THE WITNESS: This doesn't reflect any agreement that we had at the time.

BY MR. SCHWARTZ:

- Q. On June 23, 2004, you signed an agreement that had that waterfall that gave Gruppo Triad more than 60 percent of the recovery, isn't that right?
- A. I signed this agreement, yes, that agreement, a couple months earlier or a month and a half earlier.
 - Q. Then on August 4, contemporaneously with the acquisition of the two purported notes, your lawyers at Crabbe, Brown & James circulated an escrow agreement with essentially the same waterfall that has 60 percent or more going to Gruppo Triad, correct?
 - A. They circulated -- They sent a fax over to Gruppo Triad, not to me, request that this was a draft of the escrow agreement.
 - Q. And then the waterfall with the \$39 million deal in it, you've testified at your deposition and confirmed today,

1 | couldn't have existed until December, '04, or January, '05?

- A. That's not what I testified to. I testified that I thought that specific waterfall with a \$39 million note was made in December of that year.
- Q. That's after --

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- A. But I'm not saying there wasn't a different waterfall similar to that in effect in August of 2004. There was.
- Q. And what happened between August, '04, and December,

 '04, or January, '05, you gave more money to Pavanelli, right?
- 10 A. Well, the reason that it changed at the end is that I
 11 had given him more money.
 - Q. And you gave him more money between August of '04 and December of '04 -- I am sorry, between August, '04, on the one hand, and December, '04, or January, '05, on the other?
 - A. That's right.
 - Q. And the waterfall changed between August of '04 and December of '04 or January, '05, correct?
- 18 A. It changed in some sense.
- 19 Q. And it changed in your favor?
- A. Every time I changed it, and I was giving him money, of course, I changed it in my favor.
- Q. And the fact of the matter is as of August 11, 2004, the sum total of money that you were out of pocket including \$30,000 for paying for the transport of the notes was \$330,000, is that right?

1 A. It sounds about right because I think it was like 450 by the end of the year.

- Q. And it went from 330 to 450, or whatever, by the end of the year; and then you modified the waterfall, right?
 - A. More than once I would guess, but, yes, we did.
- Q. You took legal title to the two purported notes sometime in early '04, right?
 - A. I'm not --

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Q. I'm sorry, I will rephrase. Thank you, Mr. Elliott.

You obtained -- You concluded this April 8 agreement sometime in early August, right, of '04?

- A. Yes. The end of the -- Sort of my view was that -- and, again, I'm not the kind -- I was a lawyer, but my view is we had a deal. The agreement was complete when I received and had possession of the notes.
- 16 Q. And that happened on August 18 of 2004, right?
- 17 A. Yes.
- Q. The agreement, just so we have this straight, says April 8, '04, but you didn't sign it until sometime shortly after August 18, '04, right?
 - A. The agreement says effective April 8. It doesn't say it was signed April 8. It says effective April 8. So in lots of documents we call documents effective at some date other than the actual date of signing. So in this particular case, it says effective the signatures say effective April 8. The

agreement, of course as we have already discussed, the first version of it went to Pavanelli in April of -- April 8.

- Q. He couldn't wait to sign it, right?
- 4 A. Yes, he signed it.
- 5 Q. And then --

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- 6 A. And he wanted money.
- 7 Q. And then four months later, you signed it?
- A. Well, you see that in the interim, there were other
 efforts at a deal, right? So we signed different things in the
 interim.
 - Q. But you signed the one that says effective April 8 sometime in early August. That's not disputed, right?
- A. Yes, that's what I think. In the deposition we went

 over this ad nauseam, and I said, that's my best estimate. Now

 talking about more than ten years later. But that's what I

 think happened.
- Q. If we went over it ad nauseam, which is your characterization --
- 19 A. I'm sorry, that's pejorative. I apologize. I remember 20 those two very long days.
- Q. Usually when people enter into deals to buy \$100 million in promissory notes, they can usually say when it happened, right?
- A. Look, you have to understand. To me these are bearer notes. The important thing was to have the notes. When you

1 have the notes, you own them. Documents surrounding them are 2 almost irrelevant. And to me, other than the waterfall that 3 the escrow agent committed to, once I had the notes, the rest 4 of it wasn't -- was absolutely not relevant. You got physical possession of those notes on August 18, 5 2004, right? 6 7 You know, the date that Brinks delivered them. Α. By the way, you will probably be on the stand tomorrow. 8 Q. 9 See if you can find another version of the \$39 million 10 waterfall different than the one you see here --11 MR. ELLIOTT: Objection, Your Honor. 12 THE COURT: There is a request? 13 MR. ELLIOTT: Objection, Your Honor. I'm not sure 14 it's proper to send Mr. Richards off on a homework project 15 today. 16 THE COURT: Well, I am sure you went through discovery 17 and asked him to produce all these things. MR. SCHWARTZ: Judge, we don't have it. 18 19 THE COURT: He has a duty to supplement. That's still 20 in effect. I think we'll leave it there, right. 21 MR. SCHWARTZ: I was going to offer an invitation to 22 see if he can find one. 23 BY MR. SCHWARTZ:

In the meantime, the moment you got your hands on those

bearer notes on August 18, 2004, you knew that you were going

Q.

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1 to file this suit; is that right?

- A. Well, I think we concluded that we were going to have to file a lawsuit before that.
- Q. In fact, the agreement effective as of April 8, 2004, compelled you to bring an agreement -- a lawsuit, did it not?
 - A. It says that I would, yes.
- 7 Q. You agreed to do it, effective as of April 8, 2004?
- 8 A. Not effective as of -- effective. I agreed to do it.
- 9 And as I said, I didn't countersign anything because we weren't 10 ready to go. When I signed it, we were ready to go.
- 11 Q. Retroactively to April 8, right?
- 12 A. Look, okay. It says effective April 8.
- 13 THE COURT: We've been through this several times.
- 14 Let's move on.

- 15 BY MR. SCHWARTZ:
- 16 Q. Five days later, you filed the suit, right?
- 17 A. Than what?
- 18 Q. After you got your hands on the bonds?
- A. Well, you have both dates. So I'll take it you're correct.
- Q. You got them on August 18. You were here when
- 22 Mr. Alcalde testified, right?
- A. Well, I don't remember that exact time frame, but it's,
- 24 | you know -- okay. So if you say 18th and it was -- It really
- 25 doesn't matter. Right -- So you are right, approximately, for

1 sure.

- Q. Five days later approximately you filed a suit?
- A. I think we were in a rush to get, you know, get started.

 We wanted to get moving.
 - Q. It's not like you were buying these promissory notes to clip coupons, right?
 - A. No, it was a deal. Right? I was buying it certainly to cash the deal at the end, but not to clip coupons. There were no coupons on the note.
 - Q. The deal required you to bring the litigation, right?
- A. The deal required me to do a number of things. You know, I said that I would make an effort to get the bonds cashed, whatever I could. That could be -- That -- Certainly one of the things was to put pressure on Venezuela by bringing a lawsuit. I could resell the notes to a third party. We could seek a solution inside the Venezuelan system. There were lots of things we could do to cash the notes. But one of those things was to bring a lawsuit, and we committed we would do that.
 - Q. Let's just look at D-521 quickly to clear this point up. Do you have that one with you?
- 22 A. 581? Or 521.
- 23 Q. The first of the ones.
- By the way, it doesn't say, just for the record, it doesn't say effective on. It says entered into on April 8, 2004?

- A. That's the one that I sent. But the signatures then say, effective August 8, when they were signed, because the original one was April 8 when we sent it to them.
 - Q. Help me out. Where does it say that?
 - A. So if you look at the signature pages, right below both signatures, it says effective date August 8. It doesn't say signed date.
 - Q. Just show me the page, please?

THE COURT: It's 897, the last line on it.

MR. SCHWARTZ: Okay.

BY MR. SCHWARTZ:

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- 12 Q. In any event, take a look at -- okay. Take a look at section 2.3 on Bates stamped page 894. Do you see 2.3?
- 14 A. Yes, I do. I'm reading it.
- Q. And it says, "First Skye will demand payment of the purchased notes." That had already happened by the time you signed D-521, right?
- A. Well, you'll have to help me -- I know there was a demand. Right?
- Q. Even before you had possession, right?
- 21 A. Okay. You're losing me a little bit here, I am sorry.
- Q. Alcalde sent his demand letter before the notes were in Columbus, right?
- A. Before he had physical possession of the notes. I recall you questioning him about those dates.

- 1 Q. Do you recall his answers?
- 2 A. He claimed that we had legal possession of the notes.
- Q. I'm not trying to quibble about this. The notes weren't here, right, when you made the demand?
 - A. We did not have physical possession of the notes.
- Q. Then 2.3 goes on to say, "and bring lawsuit against Venezuela." Right?
- A. Yes. It says here that -- also that the fees over \$30,000 will be paid by Gruppo Triad, and, of course, they weren't.
- 11 THE COURT: You said thousand. You meant million.
- THE WITNESS: The fees over \$30,000 will be paid by

 Gruppo Triad. It says in there, but that didn't turn out to be

 the case.
- 15 BY MR. SCHWARTZ:
- Q. You didn't read the text of the notes before you brought this suit, right?
- 18 A. No.

- Q. And as of the time I took your deposition ten years later, you still hadn't read them, right?
- 21 A. No.
- Q. What the notes said really wasn't important to you, correct?
- A. My concern on the notes was: Were they the same notes that the Attorney General ruled on, and was there custody of

1 | those same notes to the day that I got them? That was my

concern. I saw the notes. They appeared to be the same notes.

- I was there when Alcalde received them. That was it.
- Q. And you heard Alcalde testify it wouldn't matter if they
 were written on a napkin, right?
 - A. Yes.

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- Q. You share that assessment?
- A. If his position or if his legal opinion is right, that the Attorney General's decision is final and binding on instruments she examined, yes, of course, I share that opinion.
- Q. You had begun building this case months before you signed the agreement effective as of April 8, 2004, right?
- 13 A. I don't know what you're referring to.
- Q. You had commenced preparations for litigation months
 before you signed the agreement effective as of April 8, 2004;
 isn't that right?
 - A. So the second that I saw that I could make a deal with Pavanelli, which I knew when I got his return fax, or however I got the agreement at the time, I began preparation for thinking about, preparing for how would I get out of the deal. What would the other side of the deal be? One of those ways was litigation.

Now part of the preparation for litigation was making sure we had strong legal grounds on the Attorney General position decision. And we certainly did that, and that was the

1 focus. If you're talking about something else, I'd like you to

- 2 know, what you are referring to, how I prepared. I am not
- 3 saying I didn't. But you're talking about events that were a
- 4 long time ago.

- 5 Q. Well, you had already received drafts of lengthy legal
- 6 memorandum, right?
 - A. At what time?
- 8 Q. Prior to the time you obtained the purported notes?
- 9 A. I thought you said long before I returned. Certainly
- 10 there were drafts being circulated. We saw one a draft from
- 11 July. So he was drafting a legal memorandum as to the strength
- 12 of the position for sure.
- 13 Q. And that legal memorandum just didn't discuss whether
- 14 | the Attorney General's October, '03, opinion was final and
- 15 | binding, right?
- 16 A. That was its focus I believe. I'm sure there were other
- 17 | things. I don't recall what they were.
- 18 Q. Didn't it also consider jurisdiction, comity and the
- 19 viability of a lawsuit in the United States?
- 20 THE COURT: Aren't we getting into --
- MR. ELLIOTT: We are.
- 22 THE COURT: That's the -- I think the point you're
- 23 | trying to make, I will tell you, I have to assume it's correct
- 24 | because, as you mentioned, there's a five-day interregnum here.
- 25 | You wouldn't put a complaint like that together typically in

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     five days. So I'm assuming there was a lot of lead up to this.
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     I don't think that you have to prove it, particularly by
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     invading the attorney/client privilege, but I will leave it to
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     you. I'm assuming that it's all true.
              MR. SCHWARTZ: I want to be very careful not to
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     quarrel with the Court's ruling, but if I may be heard just
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     briefly on this question.
              THE COURT: Go ahead.
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              MR. SCHWARTZ: I was very careful in phrasing
     questions to mention only what has been expressly disclosed in
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     papers that the --
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              THE COURT: Do you recall, Mr. Alcalde tried to give
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     you a date. You used his billing records. So I think it was
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     in July, if my memory is good.
              MR. SCHWARTZ: Yes, early July.
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              THE COURT: A lot of that document has been redacted
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     because of the attorney/client privilege, but I know I'm going
     to assume that a document like that would be in anticipation of
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19
     a lawsuit. So --
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              MR. SCHWARTZ: I will move on.
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              THE COURT: -- if you need to prove any more, be my
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     quest, but that's my conclusion.
23
       BY MR. SCHWARTZ:
            Let me just cover one related aspect, and then I will
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25
     move on.
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You had already lined up your Venezuelan law experts before you obtained the notes, right?

- A. Well, I think -- I don't know what this means, lined up our experts. But we had confirmed our view of the law with several Venezuelan experts. That's true.
- Q. And two of those you spoke to before and several months before you obtained the notes, Badell and Corredor eventually submitted affidavits or opinions on your behalf in this case, right?
- A. I didn't speak to Corredor at all ever. His partner,

 Enrique Iribarren, we had a meeting with. So I didn't speak to

 Corredor, but I did speak to Badell.
 - Q. And he eventually became an expert that submitted something for you in this case, isn't that right?
- 15 A. I'm pretty sure.
 - Q. Iribarren's colleague, Corredor, submitted some form of an affidavit or opinion in this case on your behalf, correct?
- 18 A. Yes.

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- Q. These are the people you talked to or whose colleagues you talked to in June of 2004, right?
- 21 A. Two of the three groups we talked to, yes.
- Q. Now you submitted an affidavit in this case in opposition to a forum non conveniens motion in 2012. Do you remember that?
- 25 A. No.

1 Q. We'll talk about that later.

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Let's go back to the beginning. Give me one second.

I want to go back to August 1 of 2003. Prior to that time, Skye didn't exist, right?

- A. Well, the exact date that DRFP, LLC, was in effect, I don't have in my head, but that's about the time frame.
- Q. And as you told Mr. Elliott, since 2001 approximately your business has been primarily focused on investments involving distressed and high debt companies, correct?
- 10 A. I did not say that.
- 11 Q. Is that one of the primary focuses?
- A. One of the three things that we do is debt deals, some of which are distressed debt.
- Q. And you formed special purpose entities for that purpose?
- 16 A. Typically, yes.
- Q. And Skye is one such special purpose entity?
- 18 A. Yes, but in this case it just happened to be already
 19 formed, and we just used a blank entity.
- Q. But its sole purpose now is to pursue this litigation, right?
- 22 A. Yes.
- Q. And would it sound right if I told you that you formed Skye in August of 2003?
- 25 A. I think I said that's about when I think it was.

- Q. Now at the time you formed Skye, you had not yet been approached about the possibility of investing in any Bandagro promissory notes, right?
- A. To be clear, it's not Skye that was formed. It's the entity whose name has been changed to Skye. That was Del Rio Family Partnership in August of 2003.
- Q. Thanks for that clarification. I meant to include that.

 If I say Skye at any point, you understand we are talking about

 --
- 10 A. The development of the name of that entity.
- Q. Just for a clarification, at the time Skye was formed, you hadn't heard anything about Bandagro?
- 13 A. Correct.
- Q. And you never heard of Gruppo Triad, right?
- 15 A. No.
- 16 Q. You never heard of Pavanelli?
- 17 A. Of course.
- Q. Well, you might have. But you never -- didn't hear of him, right?
- 20 A. Didn't know anything about this.
- Q. You didn't know anything about Usuelli or Schianchi or Delgado, right?
- 23 A. Same answer, didn't know anything about this.
- Q. And you didn't know much, if anything, about Venezuela either, right?

- 1 A. That's right.
- 2 Q. And you had never --
- 3 A. I did know that they were sort of the largest oil --
- 4 | they had the largest oil reserves in the world, and I had
- 5 | learned that -- and, incidentally, that was surprising because
- 6 you would have assumed it would be some Arab nation. I knew
- 7 that. But I didn't know anything about their political
- 8 situation.
- 9 Q. Or their legal situation?
- 10 A. Or their legal situation.
- 11 Q. Or their administrative law regime?
- 12 A. No reason for me to.
- 13 Q. You had never done any type of sovereign debt deal?
- 14 A. This was our first sovereign debt deal.
- 15 Q. You testified that your business does a lot of odd
- 16 things, right?
- 17 A. I deal in eclectic, I would call them eclectic, deals.
- Q. When you first heard about this one, it sounded odd to
- 19 you, right?
- 20 A. Well, I recall hearing about this from this guy standing
- 21 on my doorstep who really wanted money. He wanted a loan,
- 22 | wanted \$5,000. And his explanation of it was certainly odd.
- 23 It wasn't cogent. It was weird. But he was saying ten to one.
- 24 Q. And that was enticing?
- A. Well, a ten-to-one return is enticing. Isn't it?

1 Q. Let's fast forward one year from August, '03, to August

2 | 23, 2004. As of that date, you had obtained \$1 million of

supposed promissory notes you had never heard of a year

4 | earlier, right?

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- A. That's right.
- Q. And that debt originated in a country, allegedly, that you also knew virtually nothing about?
- 8 A. Didn't know anything about it a year earlier, yes.
- 9 Q. And you bought those supposed notes from a fellow from 10 Italy you didn't know a year earlier, right?
- 11 A. That's right.
- Q. And you brought a lawsuit against a foreign government in federal court in the United States, right?
 - A. Incidentally, if you looked at my panoply of deals over the last 30 years, you would be hard pressed to find where I knew of the opportunity of the people here a year earlier. So that's exactly the same as -- So I don't know what point you are trying to make there.
 - Q. And when you brought the lawsuit in this court, you did so under an agreement that obligated you to pay the majority of any proceeds to a Panamanian company if you succeeded?
 - A. No, I told you that's not true.
- Q. On November 12 of 2002, you filed a bankruptcy petition,
 a personal bankruptcy petition for bankruptcy, in the Southern
 District of Ohio?

Α. I did.

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Q. And that personal bankruptcy proceeding is still ongoing --

MR. ELLIOTT: Your Honor --

THE COURT: This is a rather sensitive area to get into with an individual witness who is not here as an individual. Educate me. Where are we going with this.

MR. SCHWARTZ: Well, the personal financial circumstances that Mr. Richards was experiencing at the time he first began investing and the manner in which he first began investing are the beginnings of the irregularities of the transactions here which get progressively more irregular and are probative of the triable facts in the case.

THE COURT: Well --

MR. SCHWARTZ: And I don't mean to dwell on this.

THE COURT: It's clear that the witness and his investors are trying to make money at a fairly high rate of Beyond that, what would this add? return.

MR. SCHWARTZ: I'll move on, Your Honor.

THE COURT: All right.

MR. SCHWARTZ: I just want to -- We did get an answer to the last question?

THE COURT REPORTER: The question wasn't completed.

MR. SCHWARTZ: I don't know exactly where we were in the process.

1 Can I get the last question and answer read back? 2 (The court reporter read back the question.) 3 MR. SCHWARTZ: I will withdraw the question, Your 4 Honor. 5 THE COURT: Thank you. BY MR. SCHWARTZ: 6 7 So you first learned about the opportunity to invest in Q. the purported Bandagro notes when Larry Corna walked into your 8 9 life, right? 10 Well, I wouldn't say Corna walked into my life. appeared on my doorstep. I saw him at the request of his 11 12 brother, who was a good friend and business associate. And I 13 for a very short period of time, I heard a rambling or 14 disassociated story about the notes. 15 Q. From Larry? 16 Α. From Larry. 17 And just to recap how this developed, Larry's brother Q. David, whom you knew, called you up and asked you if you would 18 19 spend a few minutes talking to Larry, right? 20 Α. Yes. I had a relationship with David at the time. 21 Again, David had taken a company of mine public. And I

invested regularly with David. He had made me an awful lot of

money, made my family an awful lot of money. And so he asked

And you had no idea what was on his brother's mind,

me to see his brother, and I said okay.

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Q.

right?

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- A. He wanted to talk to me about something.
- Q. And within an hour, Larry Corna showed up on your doorstep?
 - A. Pretty quick.
- Q. And he started talking about some bond deal you should be interested in, right?
- 8 A. Yes.
- 9 Q. And you told him you weren't going to have such a conversation on the doorstep of your house?
- A. I said, Larry, what's this about? You're on my
 doorstep. And the deal was he wanted -- You know, I don't
 remember the exact words, but I gleaned that he was there
 trying to get some \$5,000 from me.
 - Q. And before long, you learned that Larry Corna was Gruppo Triad's mandated United States agent, correct?
 - A. I don't know what that means. But he was acting on behalf -- I learned later on that -- So the substance of what I learned we already discussed that day. There were intervening events where he talked to other people. And then at some point I learned that he was trying to raise money for Gruppo Triad on these notes.
- Q. You didn't know that when he came to you looking for the \$5,000, right?
- 25 A. I don't remember if he said -- I don't remember, one way

or the other. I don't remember if he said Gruppo Triad. It wouldn't have meant anything to me one way or the other. So the gist I got, here's David's brother. He would like to borrow some money from me. I loaned it to him.

- Q. I'm going to tread carefully, but despite being in personal bankruptcy, you just gave the guy \$5,000?
- A. We had four businesses going at the time. I had six deals going. My business never stopped. I did have to forfeit my personal assets in a bankruptcy. And but as I told you in the deposition, my family had and always has had plenty of assets. At the same point, the day you filed bankruptcy, it's a fresh start. So any business you create after that is fine. I had my wife had a business that existed before that. We had no money problems at all.

So yes, I gave the guy \$5,000. I have done it before. I have done it since. Something similar to that. I have started deals like that before.

- Q. And Larry said, in substance, he would give you some interest in this bond deal and later pay you back, right?
- A. I said, look. I don't know anything about this. Pay me back. I might talk to you about that. I would like to know a little bit more about the deal, but I want you to pay me back the five grand. This is not an investment.
- Q. And the five grand that you gave Larry Corna when he showed up on your doorstep less than an hour's notice

1 eventually got rolled in and applied to your purchase price 2 under the agreement effective as of April 8, 2004, with Gruppo 3 Triad, right? 4 Yes. We rolled that into one of the deeds of trust. The first deed of trust I got I had asked Gruppo that, listen. 5 I gave this money to Larry. Can we put it in the deal? 6 7 They said, yes. No big deal. Before you gave this money to Larry Corna, you didn't 8 Q. 9 ask his brother, David, what this deal was about? 10 I didn't. Α. 11 Now about a week or two later, Larry Corna was back, if Q. 12 not on your doorstep, talking to you, right? 13 I don't -- The next thing I remember doing was talking 14 to Marvin Kantor. I don't remember talking to Larry again 15 directly. 16 Well, take a look at your deposition transcript, Ο.

personal deposition, page 64 on line 11. I'm not going to need

precision. But you can read lines 11 through 14. Do you see

Let me try to see where this is, a week or two later

Okay. See, I gave him the \$5,000. We talked about all

you testified at your deposition that Larry, a week or two

to read this to you. It's not an exercise in surgical

later that you had a call with him about the deal?

than what? Put it in context.

Take your time, please.

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Q.

Α.

1 the Cornas in town I know and including Richie, the member of 2 -- a fellow member of your field, Mark -- yeah, okay. I see it 3 here. And then maybe a week or so I had a phone conversation 4 with him about the deal and started -- and he started telling the story about the Bandagro bond. So I said that then. I 5 absolutely have no recollection of that as we sit here. 6 7 A year or so ago you remembered that, but that doesn't Q. ring a bell now? 8 I am not saying I didn't say that. I'm not saying it 9 didn't happen. I'm just saying -- it was 13 years or 14 years 10 ago. I don't remember. 11 12 In any event, he asked for another \$5,000, and you gave it to him, right? 13 14 I said that, yes. I think I -- I would have -- Did I hedge that? Did I say I think I did it? You tell me. I don't 15 16 remember -- you know, I don't remember giving him an extra 17 five. But if I said it, I said it. MR. ELLIOTT: On line 19 of page 64. 18 19 MR. SCHWARTZ: Mr. Elliott, feel free to help him. 20 MR. ELLIOTT: Your Honor --21 THE WITNESS: He might have even asked me to give him 22 another five. That's what I said. He might. Again, I don't 23 know that he did or not.

24 BY MR. SCHWARTZ:

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Q. I am going to show you some documents that will probably

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 1
     help you. Let's look at Defendant's Exhibit 924.
 2
              MR. SCHWARTZ: Just one moment, please, Your Honor.
 3
       BY MR. SCHWARTZ:
 4
            Mr. Richards, is it possible also, if you're
     comfortable, to look at the screen immediately in front of you?
 5
     It is not required but while we are having a little difficulty
 6
 7
     finding a hard copy.
 8
            I really prefer to have a hard copy. But if it's
9
     absolutely necessary --
10
       Q.
            No, it's not.
11
            Let me try to read this while you are doing that. If I
12
     can get through this and see it.
              MR. ELLIOTT: Unfortunately, I think he has got to
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14
     have the entire document because there are important pages of
     this document that aren't up on the screen.
15
16
              MR. SCHWARTZ: That's no problem.
17
              THE COURT: We will get it up.
                             The problem is finding a physical copy
18
              MR. SCHWARTZ:
19
     of the document. I am sorry for the delay.
              Problem solved.
20
21
              THE COURT: Excellent.
22
       BY MR. SCHWARTZ:
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            Take a moment, Mr. Richards, and look at D-924, and I'm
       Q.
24
     going to ask you a few questions about it.
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       My initial question is whether this is the first
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1 transactional document entered into with Mr. Corna and the 2 first agreement in a series of agreements that led to your 3 eventually obtaining the two purported notes from Gruppo Triad. 4 MR. ELLIOTT: Your Honor, I am not trying to drag this I'm really not. But I think the witness is trying to 5 read the document, and the question is being stated while he is 6 7 reading the document. THE COURT: Just give him a moment. When he's ready, 8 9 he'll let us know. 10 Just let us know when you're ready, Mr. Richards. 11 THE WITNESS: I'm sorry, what was the question? BY MR. SCHWARTZ: 12 13 I want to make sure you have had a chance to read 14 through the document in light of Mr. Elliott's concerns. 15 I have just read through it. 16 So this is the first transactional agreement in a series 0. 17 of transactional agreements that eventually lead to the April 18 8, 2004, agreement that -- pursuant to what you obtained, the 19 two purported notes, right? 20 Α. I wouldn't connect -- I mean this agreement -- First off, let me say this. I don't -- I have no recollection of 21 22 this until you showed me this document. Reading the document, 23 I remember now the situation where Larry gave me -- he was

going -- gave me a payback check that was dated 30 days later

or something like that, or 60 days later, I forget. So this

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was going to be a loan that he repaid. And, actually, I think he actually may have even given me a check. And so, yeah, I remember that part of it.

And then it doesn't really say when we did this.

- Q. Let me try to help you out. First of all, the transaction that is contemplated and, by the way, your wife is the lender. We'll talk about that in a moment. But let's just for a moment we'll call this the Richards. The Richards are giving \$15,000 to Corna, right? Some of which may have already been given by the time this document is signed, right?
- A. It says is providing, not has provided, yes. So agreeing to provide \$15,000.
- Q. And Corna was going to go get some quantity of bonds, right, using the \$15,000 as on a margin loan?
- A. Yeah, something like that.

- Q. And then if he was successful in doing that, then -- and the bonds got -- there was a liquidity event, to use your terminology, the Richards would end up with 75 percent, and Corna would get 25 percent, right?
- A. What he was going to do was deposit some securities at Credit Suisse First Boston and then get a margin loan on the securities. I don't know what they were. It might say it in here, but I don't see it. And then pay me back within 30 days.

And that he -- it also says that he had some interest

in the bonds, or that he was going to use the money to get the interest in the bonds, and we were going to split the money 75/25.

- Q. So you were going to give him \$15,000. He was going to somehow get an option to purchase \$600,000 in unspecified Venezuela bonds. He was going to pay you back then for your having enabled him to somehow obtain the options. If the bonds were ever purchased, he was going to give you back -- He was going to give you \$450,000?
- A. I said that he was going to go -- One of the things he was going to do was go get an option to get a part of some bonds. It doesn't say specifically what bonds these were, but it says Venezuela bonds. And so, yeah, that's what it says.
- Q. And Corna never paid you back the \$15,000, right?
- 15 A. I think we rolled that into the deal, right.
- Q. You rolled that into the deal with Gruppo Triad in August, 2004, right?
- A. It was pretty shortly thereafter. I think, frankly,

 Larry didn't have the wherewithal to pay me back.
 - Q. And why is it that your wife is the lender here instead of you?
 - A. I don't know.

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Q. And if you look at the signatures on this document, it looks like it has got your wife's signature on the first page and your wife's signature on the second page, but the

signatures don't look the same?

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- A. I think the one on the first page is hers, I asked her
 to sign it, and it looks like I might have signed for her on
 the back on the other page. And I don't even know if they were
 at the same time. It says cancelled there, right? I don't
 know when that occurred either.
 - Q. That looks like your signature also there for Gloria under cancelled, right?
- 9 A. Yeah, I think so.
- 10 Q. Does your wife know anything about this deal?
- 11 A. No, I doubt it.
- MR. ELLIOTT: Objection, Your Honor.
- 13 THE COURT: If this were the deal at issue, I would
 14 let you go on. But where does that take us?
- MR. SCHWARTZ: I will withdraw the question. It is a precursor to the deal, but I will withdraw the question.
- 17 BY MR. SCHWARTZ:
- Q. All right. By the time -- At the time of this -- Well, let me do this a little differently.
- 20 Take a look at the lower left-hand corner of the first 21 page of D-924.
- 22 A. Yes.
- Q. And you see a footer there. It says, "Behal/revisions/
 10-13-2003"?
- 25 A. Yes.

- 1 Q. You have already mentioned, I think, that this
- 2 transaction was supposed to happen by October 31, 2003, right?
- 3 It says that at the end the first page.
- 4 A. Yeah, I don't -- The transaction, I think the bond
- 5 | thing. But I don't know if he was supposed to pay me back
- 6 before then or not.
- 7 Q. In any event, by the time you or your wife entered into
- 8 this transaction with Larry Corna, you had never seen a
- 9 | Bandagro promissory note, right?
- 10 A. I don't think so.
- 11 Q. And certainly there would have been no opinion from the
- 12 | Venezuelan Attorney General, right?
- 13 A. That's right, that I'm aware.
- Q. At least as of the August 21 date here as of Corna's
- 15 | signature, right?
- 16 A. Yeah. So it might have been -- that might have been the
- 17 day that he was there. Again, I would not -- You said for the
- 18 | Bandagro, and this was the loan to Larry Corna.
- 19 Q. But it eventually, as we have heard, became part of your
- 20 Bandagro deal, right?
- 21 A. It's hard to get my money back when Larry couldn't pay
- 22 me. So Pavanelli agreed.
- Q. Okay. Let's move forward. So after you talked to Larry
- 24 | Corna, you ended up talking to Marvin Kantor, right?
- 25 A. Yes.

- Q. And he steered you in the direction of Antonio Usuelli, right?
- A. I don't know if he steered me, but he told me the story of how he heard about the deal and who Antonio was.
- 5 Q. And Marvin Kantor, he never contributed any money to 6 Gruppo Triad, right?
- 7 A. I don't know.
- Q. And he never contributed any money to Skye Ventures for this particular --
- 10 A. He was not involved in this deal at all, no.
- 11 Q. Now Mr. Kantor did tell you about Antonio Usuelli,
- 12 though, right?
- 13 A. Yes.
- Q. And Usuelli sounded like an impressive guy to you,
- 15 right?
- 16 A. He did.
- 17 Q. And you learned that he was fluent in English, right?
- 18 A. Yes.
- Q. And something about this deal piqued your curiosity, and you wanted to talk to him, right?
- A. Yeah. Like we said before, ten to one on a bond deal, sounds pretty good. Let's look into it.
- Q. Before long, you and Mr. Usuelli became fast friends?
- 24 A. I don't know what you mean by that, but Antonio and I
- 25 | had -- I enjoyed my conversation with him in September, about a

half an hour I think. And then I became more familiar with him over time, and he's now a friend and an investor in my deals.

- Q. The only reason that I used that term is the way you characterized the relationship in your deposition, but I think we're okay.
 - A. I thought you were trying to pull one over on me there.
- Q. That will happen later.

- A. I know. That's why I'm on guard.
 - Q. Now do you remember that during your deposition, you gave us Mr. Usuelli's address, and you testified that you'd mailed him a Christmas card in -- at the end of 2014?
 - A. I remember that I said I mailed him a Christmas card, I think. But I also -- you asked me for his address and I looked at his -- and I don't know if I sent him a Christmas card in 2014. I don't know that I did a date. I might have. So to be clear.

But I had an address. I said I think I have an address for him. And over my lawyer's grimacing, I clicked on my phone, which you had asked me to turn it off. We had agreed to turn it off because it was ringing during the deposition.

And I read from my phone the address that I had on my phone for Antonio, and that's what happened.

- Q. Have you since been communicating with him in Switzerland?
- 25 A. I have talked to him for sure, yes.

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- Q. As far as you are aware, that's where he's living?
- A. Yes.

- Q. Are you aware that there was a letter of request in this case issued to take his deposition in Switzerland?
 - A. He never mentioned it to me.
- Q. Did he ever mention to you that his application for a Swiss residence permit was denied in May of 2004?

MR. ELLIOTT: I'm going to object, Your Honor, lack of foundation for.

THE WITNESS: I have no idea of anything about that.

THE COURT: That's the answer so I will move forward.

BY MR. SCHWARTZ:

- Q. It was Usuelli who first explained to you the role of James Paolo Pavanelli in Gruppo Triad in connection with the purported Bandagro notes, right?
- A. I don't know that's true or not. We had talked generally about the deal. I don't know if Pavanelli's name came up. And I'm talking about this is the September conversation. I do know that he said there was some decision coming, should be hopefully soon. It was I think I recall it was a Court decision of some kind. So that was it. I mean it was a Court decision. I didn't know that it would be coming in a month. Days or months or years, I had no idea.
- Q. Take a look at your deposition, pages 102 to line 17. This is not a controversial point.

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 1
              THE COURT: What was the reference again?
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              MR. SCHWARTZ: 102, lines 9 through 17.
 3
              THE COURT: Thank you.
 4
              THE WITNESS: Which is the David J. Richards --
       BY MR. SCHWARTZ:
 5
            Pending further notice, we will stick with your personal
 6
 7
     deposition.
            Okay. Page 102.
 8
       Α.
9
            Lines 9 through 17. Again, this is just background, but
       Q.
10
     at least I understood your testimony to be, that it was Usuelli
11
     who gave you the first information about this deal that
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     registered with you. Is that a fair interpretation?
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            I think I'm saying here it's possible. Where, I am
     sorry --
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15
       Q.
            Lines 14 through 17.
16
            I'm saying there was a guy who was in charge of, the CFO
17
     of Gruppo.
            Go back a page to 101, lines 6 through 17.
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              And having reviewed that, just let me know if you will
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     confirm that your initial introduction to the substance of the
21
     matter, if you will, came from your interactions with Usuelli?
22
            Yeah, I say now, right, he told me about Pavanelli. But
23
     I said this guy was trying to collect the notes for a long
24
     time.
25
       Q.
            And he was suggesting to you in your early interactions
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1 | that you invest more money in the Bandagro notes, right?

- A. I don't think -- I don't recall him doing that.
- Q. After your initial interaction with Usuelli, you didn't do anything else with Gruppo Triad for some period of time, right?
- A. Well, I left it with them that there is this supposed ruling coming out of some kind. Whether -- I don't exactly recall whether they specifically said an administrative or Court ruling, but he said it was a ruling for sure. So I said to him, if that happens, give me a buzz.
- 11 Q. And some time --

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- 12 A. I had my Larry Corna check handy so I was going to get
 13 my money back.
- Q. Whether it was from Corna or Usuelli, that was your source of your hearing of the Attorney General's opinion, right?
- A. Again, this was a generic kind of thing, right? So it wasn't -- didn't refer to the Attorney General, I don't think.
- Q. At the same time approximately, you learned that
 Venezuela's Ministry of Finance had issued a public statement
 about Bandagro bonds, right?
- 22 A. In September of 2003.
- 23 Q. In October of 2003.
- A. I thought we were talking about my conversation with Usuelli in September of '03.

Q. Let's just take a half step back.

You talked to Usuelli in September of 2003. Sometime in October, 2003, whether it was Larry Corna or Antonio Usuelli, somebody told you there was an Attorney General opinion?

- A. That the ruling had come, yes.
- Q. And soon thereafter, you learned that the Venezuela's

 Ministry of Finance had issued a public statement about

 Bandagro bonds, right?
- 10 A. I don't remember that.
- 11 Q. Let's take a look at D-414.
- 12 THE DEPUTY CLERK: D-414.
- 13 BY MR. SCHWARTZ:

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- Q. I'm also going to show you D-418, which we can look at in conjunction with 414.
 - A. Okay. So I think you asked Mr. Alcalde about this, and I think he said he got it in February of '04. If I recall correctly, I have no recollection of seeing this. About this time frame I know that we saw an article that Kennedy forwarded to the Minister of Finance. I'm getting handed this thing so
- Q. Let's look at D-418. I think that would be an easier
 way for you to get into the subject. Do you have that in front
 of you?
- 25 A. Do I have -- Yes, I have the notice and the e-mail from

1 Kennedy to the Ministry of Finance.

- 2 Set the notice aside for a second. Let's look at D-418, 3 an e-mail from John Kennedy to somebody in Venezuela and the 4 Ministry of Finance with CC to you at -- drichards@netwalk.com,
- right? Α. Yes. 6

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- 7 Q. And that was an e-mail address that you were using in the fall of 2003, correct? 8
- 9 Α. One of them, yes.
- 10 Q. And you received a copy of this e-mail from Mr. Kennedy, 11 right?
- I'm on the list for sure. 12 Α.
- 13 And you have no reason to doubt that you received this, Q. 14 right?
- 15 Α. I have no reason to doubt it. We had talked about this. 16 So I'm pretty sure. So --
 - Q. And Kennedy wrote this e-mail to the Ministry of Finance and he said, "Our law firm in the United States has been retained to do due diligence on the Ministry of Finance's recent public announcement (Friday, October 31, 2003) regarding the legitimacy of certain bonds."

Do you see that?

He goes on -- Yes, but that's not all he says, right? Α. He says, "I am reprinting" -- what I think he's referring to there -- "what has been represented to us about this

announcement in articles on the subject from the local newspapers. Would you be kind enough to verify the truth of these articles?"

So my recollection here he was -- these articles were saying something about the bonds were going to be paid, and John was trying to make sure that -- or get the reaction about the articles. That's what I thought this was about.

- Q. And in contrast, the Ministry of Finance had made a recent public announcement to the contrary, right?
- A. Well, we have this other thing that is not attached to this, right? So this, I think, is he attaches the article, and I think that's what he was referring to, I believe. But again, I'm not John Kennedy. I just got this.
- Q. And Mr. Kennedy was acting on your behalf, was he not, when he sent this e-mail to the Venezuelan Ministry of Finance?
 - A. He was acting. You know, we were looking at -- We were looking at the transaction, the bonds. So --
 - Q. Now bearing in mind that the Ministry of Finance's October 31, 2003, notice, which is included within Exhibit 414, was published in Spanish, not surprisingly, did you discuss with Mr. Kennedy the content of that notice at or about the time he sent this e-mail on October 31 -- I am sorry, November 3, 2003, to the Ministry of Finance?
 - A. No.

Q. Did you ask him about it?

- A. I don't remember.
- 2 Q. And I see here he copied Larry Corna.
- 3 A. Yes.

- 4 Q. And were you still working with Larry Corna in November,
- 5 2003? In connection --
- 6 A. I was never ever working with Larry Corna. Larry Corna
- 7 | was -- you know, he was trying to raise money for Pavanelli.
- 8 And he was hanging around then. So John may have copied him.
- 9 I don't know the reason that John copied him on that.
- 10 Q. Now at some point after Mr. Kennedy sent this e-mail,
- 11 you spoke directly to Pavanelli for the first time, right?
- 12 A. I don't know it was right before or right after. It
- 13 was, you know, probably about then.
- Q. And you -- By the time you talked to Pavanelli, you had
- 15 | heard that the Attorney General had issued her October 3, 2003,
- 16 opinion, right?
- 17 A. I think I both heard and received it.
- 18 Q. And one of the reasons why you wanted to talk to
- 19 | Pavanelli was to see if you might be getting paid back the
- 20 | \$15,000 you had given to Corna, right?
- 21 A. I don't know. Maybe. I was more -- At that point we
- 22 were more interested in looking at a possible deal. But, you
- 23 know, I might have been trying to get my 15. I don't know if I
- 24 | ever gave Larry, incidentally. You think I gave him ten. But
- 25 | I could have given him 15. But -- So I would say no. We were

talking to Pavanelli or I was talking to Pavanelli, perhaps we, to find out more about the Attorney General decision.

- Q. And instead of Pavanelli telling how you were going to get your 10,000 or 15,000 back, he told you he wanted more money, right?
- A. Again, I wouldn't say instead of, like I was thinking I would somehow be getting money back from the guy, and he was asking me for more. That's a mischaracterization of what happened, I would think. But he did whether the very first time I talked to him or shortly thereafter asked for money.
- Q. Now let's take a look at your deposition at page 103.
- 12 A. Okay. Are we done with those two? Can I set these aside?
- 14 Q. Yes.

- 15 A. Go ahead. What page.
 - Q. Look at page 103, lines 10 to 21. Again, we don't need to go through the chapter and verse. See if that refreshes your recollection of this initial conversation with Pavanelli and the direction in which it headed.
 - A. What -- I don't see this -- I must be looking at the wrong lines. I have been looking for Pavanelli. Wait. Here it is. I might have even talked to Pavanelli then for the first time. Is that what you are referring to?
- Q. And then if you look over on page 104, lines 6 through 12, that might refresh your recollection.

A. Right above there I say, well, you know, I might get some money out of this thing, right? If there's a final decision. I'm sure I said that.

- Q. And it turned out Pavanelli wanted more money from you. We don't have to go through this in maniacal detail here.
 - A. I think I have said what I remember about it.

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- Q. Sometime around November 12, 2003, you gave Pavanelli 8 \$50,000, right?
- 9 A. I remember for sure mid November that I made my first
 10 significant investment in the deal.
- Q. And that \$50,000 that you gave to Pavanelli on or about
 November 12, 2003, also ended up counting as part of your
 purchase price for notes 7/12 and 8/12 the following year,
 right?
- A. Everything I gave him before then did. So that was true of all the money I gave him we rolled into the purchase.
 - Q. Everything you gave Corna and everything that you gave Pavanelli prior to August of 2004 ended up rolling into that deal, right?
 - A. I would say it wasn't everything I gave Corna, everything I gave Pavanelli. As we said, there was \$10,000 or \$5,000 that I rolled into the deal as you know, and I cancelled Larry's obligation. And then after that, everything I gave him ultimately got rolled into the purchase of the note, yes.
 - Q. At the time you gave Pavanelli that \$50,000 in mid

November of 2003, the Ministry of Finance had not responded, as far as you were aware, to Mr. Kennedy's November 3, 2003,

e-mail, right?

- A. That's right.
- Q. You had not received any legal opinion from anyone about the Attorney General's October 3, 2003, opinion, right?
- A. That's not true. So I think I just discussed this on direct that I had this discussion with Alcalde where he had looked at it. He had talked about the word "vinculante," and he had said final decision for mandatory compliance. I remember that. And I had also talked to Schianchi and Usuelli. They said it was final and binding. It couldn't be changed.

And so while we hadn't reached the level of certainty that we reached a few months later, that it was final and binding, that was the indication that I was getting.

- Q. In exchange for the \$50,000, it was your understanding you would get one of these deeds of trust?
- A. Yes. Schianchi was going to issue me this lien or Notorial Deed of Trust that as a Swiss Notary that he was empowered to issue and file.
 - Q. And these deeds of trust weren't in English, right?
- A. Gee. Well, Schianchi didn't speak English. So given that if he did them, they weren't in English. But -- and they were these multi-page documents in a blue binder with seals, so they looked very official. But I don't think -- I know part of

1 it was in Italian. I don't know if there was an English
2 version or not.

- Q. You don't know exactly what was said, right?
- A. No. I went through this with Antonio and Schianchi, this is how you do it. I asked Antonio, was this the same thing that he received?

And he said, yes.

So I thought it was safe.

- Q. You never knew exactly what protections you would have under these deeds of trust, though, right?
- A. I assumed I had protection, sufficient protection.
- Q. Whatever you learned about them came from Schianchi interpreted by Usuelli, right?
- 14 A. Yes.

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- Q. And it was your understanding that your \$50,000 deed of trust encumbered all of the many purported notes held by Gruppo Triad, right?
- A. I am not sure if that's true or not. It might have been a specific note. But it could have been. Right?
- Q. Take a look -- Now turn to the other deposition, Skye
 30(b)(6) deposition page 60 on lines 3 through 5, the second of
 those depositions, lines 3 through 5?
- 23 A. I am sorry, page 60, what?
- Q. Lines 3 through 5. There's just an answer, quote: I said that was my best memory, that I believe my deeds of trust

encumbered all the notes, end quote.

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- A. Well, there is a colloquy before that where we talk about kind of specific notes. And I say, well, you know, my sense is that's what I recall. And that there were others that didn't There were notes that weren't covered by deeds of trust. So I think that was a distinction.
- Q. As you sit here today, what's your best recollection of which notes were encumbered by your deed of trust?
- 9 A. Well, these things disappeared in 2004. So I don't remember. I mean --
- 11 Q. Disappeared in the sense they were rolled into the purchase price, right?
- 13 A. Yes, and they were of no longer any relevance. So I
 14 just don't remember.
 - Q. By December of 2003, you decided to try to bring some more people into this deal, right?
 - A. Well, there's a process by which other people would become involved in the deal. So early on I think John Kennedy and Dave Hughes were involved on the investment side. Later than that, there were others. So I don't know exactly when that was, but as we needed as we decided to invest more, others participated.
 - O. Let's take a look at D-447.

24 THE DEPUTY CLERK: D-447.

25 THE WITNESS: Okay. I have D-447.

1 BY MR. SCHWARTZ:

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- Q. Not the easiest document to read.
- A. No, it's not.
- Q. This is an e-mail that you sent on December 1, 2003, to Larry Corna, right?
- 6 A. It appears to be that, yes.
- Q. And if you look at the subject line, it appears that you were inquiring of Mr. Corna whether what you had set forth in the text of this e-mail was sufficiently accurate to send to a few buddies, right?
- 11 A. Honestly, I'm having -- Maybe if I could read it on the screen?
- 13 Q. We should be able to --
- 14 A. I cannot read it.
- 15 Q. We should be able to enlarge it.
- And it says, in the subject line -- Is that easier for you to see, Mr. Richards?
- A. Yes. Where you're in yellow, "Larry, read carefully.
- 19 Is this correct? I'm going to send to a few buddies."
- Q. So this reflects one of your initial efforts to put together information for your investment group, right?
- A. Yeah. I don't know if I ever followed through on this
 or not, but I'm asking Larry for a read. This is when Larry
 had these offices over on McKitrick Road. And so, yeah, I see
 that I asked him and he -- I have his address in here blank

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1 because I knew he had an office there for some reason. And he

2 fills in the number of the office where it says XXX. So it

- 3 looks like he responded to me by sending a fax back to me with
- 4 a -- with some information on it.
- 5 Q. And --

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- A. Again, I don't know if I ever did anything with this or followed through on it.
 - Q. Recognizing -- I'm sorry, recognizing that the information contained here in here is in the nature of a draft communication, does the content of Defendant's 447 reflect the state of your knowledge concerning the purported Bandagro notes as of December 1, 2003?
 - A. I wouldn't say that. I would say I sent this thing to Larry to say if the things in here were correct. I wouldn't say it was the sum of my knowledge. Again, I don't know if we followed through with this.
 - Q. Whether it was the sum of your knowledge in its entirety, is it fair to say that document captured at least some of your knowledge concerning the situation as of December 1, 2003?
- 21 A. Okay.
- MR. SCHWARTZ: Your Honor, this is actually a good time to perhaps take a break.
- 24 THE COURT: That will be fine. We will take a 25 15-minute recess at this time.

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         (Recess from 2:55 p.m. to 3:10 p.m.)
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              THE COURT: Mr. Schwartz, you may continue.
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              MR. SCHWARTZ: Thank you, Your Honor.
       BY MR. SCHWARTZ:
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            Mr. Richards, by December, Pavanelli was again calling
     and asking for money, right, December 2003?
 6
 7
            Well, he asked for money in December, yes.
       Α.
            And you responded to him just before Christmastime,
 8
       Q.
 9
     right?
10
            That's my recollection. We discussed this at the
       Α.
11
     deposition, right? Like December 23rd?
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       Q.
            Your memory is excellent.
            Let's look at Defendant's Exhibit 929.
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              THE COURT: I'm sorry. It's 2003 we're talking about,
15
     right?
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              MR. SCHWARTZ: Yes.
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              THE COURT: Okay.
              MR. SCHWARTZ: Christmas 2003.
18
19
              MR. BLAKE: Your Honor, may I approach?
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              THE COURT: You may. Thank you.
21
            Thank you very much.
22
              THE WITNESS: Thanks.
23
       BY MR. SCHWARTZ:
24
            Mr. Richards, this is D-929. Do you recognize this as a
       Q.
25
     fax that you sent to Mr. Pavanelli on or about December 23rd of
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1 2003?

- A. Yes. This is my signature, at least my signature stamp.

 And, this, I remember. I roughly remember this.
 - Q. And you and I know this from our discussion at your deposition, but for Judge Sargus' benefit, if you look at the second page, there is a header at the top of the fax legend that appears to indicate this was sent on --

THE COURT: I'm having a hard -- I can probably read it on the screen. I can't really read it on the paper form. It's so small.

MR. SCHWARTZ: I know. It's difficult.

THE COURT: So, if you could blow it up, that would be helpful.

MR. SCHWARTZ: The documents in this case will get worse before they get better.

THE WITNESS: I can see that there is a little header there. Again, it's not -- on the first page, which is much easier to read; but it looks like the same page, really, shrunk down.

I'm looking for the date here. Maybe you can -- Oh!
It's at the top left, right?

So it's 12-23, 2004. Right?

BY MR. SCHWARTZ:

- Q. '03.
- 25 A. Oh, does it say "03" there? It looks like "04" to me.

- Q. If you read this in context --
- A. Yeah, but I think it was '03, as we discussed, right?
 - Q. Yeah.

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THE COURT: Can you take maybe the rest of the document and blow it up?

THE WITNESS: The first page is blown up.

THE COURT: The second page, really. I can read the first page on the paper form, but it's the second page I'm having a hard time with. You can do it in halves, if you'd like, whatever you prefer.

BY MR. SCHWARTZ:

- Q. The easiest way to do this is -- Mr. Richards, again, you and I know this, but let's help Judge Sargus.
- The first page is your fax to Pavanelli. It has a date of only December, right, in the box?
- 16 A. Date: December, yeah.
- Q. Now, if you turn to the second page, that's a fax back to you from Pavanelli and Schianchi, right?
- 19 A. Looks like it was signed by Schianchi.
- 20 O. And then Pavanelli at the bottom of the document?
- 21 A. Oh, yeah. Then Pavanelli at the bottom, 23rd of
- 22 December.
- Q. Pavanelli has a very distinctive signature, as we'll see during the course of the trial, right?
- 25 A. I think so. That's his, yeah.

- Q. The easiest way to understand the date of this exchange of e-mails, much easier than looking at those in indecipherable
- 2 | Of e-mails, much easier than looking at those in indecipherable
- 3 headers and footers, is, if you look at Pavanelli's signature,
- 4 four or five lines above it, somebody wrote in handwriting
- 5 Como, Italy, 23 December 2003, right?
- 6 A. You're talking about Pavanelli's signature?
- 7 Q. Yeah.
- 8 A. It says: "Como, Italy, 23 December," right.
- 9 Q. So, this was an exchange between you and Pavanelli at or about that time right before Christmas in 2003, right?
- 11 A. And Schianchi, yeah.
- 12 Q. Okay. And let's look at the text of your fax to
- 13 Pavanelli and, specifically, the second paragraph.
- 14 A. Yeah.
- Q. It looks like you're recapping some discussion you had
- with him because you write: Here is what we have decided.
- Because you are in a difficult spot, I will send you \$20,000 by
- 18 Western Union today/tomorrow, right?
- 19 A. Yes.
- 20 Q. And your understanding was, in exchange for that
- \$20,000, you were going to get another interest in one of these
- 22 so-called deeds of trust, right?
- 23 A. The third paragraph says, for 20,000, we will receive
- 24 | \$200,000 in bonds, which Mr. Schianchi will prepare and send.
- 25 Q. But translating that into what you actually were

1 | contemplating at the time, you weren't expecting to get actual

- 2 | Bandagro promissory notes or any other forms of bonds; you were
- 3 expecting to get some interest in some bond or bonds through
- 4 | the so-called deeds of trust, right?
- 5 A. Yeah. That's what it says, send a deed of trust in the 6 same form as before.
 - Q. And so you were expecting a ten X return there, right?
- 8 A. Yeah. I argued for a little more, but he was resistant.
- 9 Q. I'm sorry. What did you say?
- 10 A. I was trying to get a better deal, but he was resistant.
- 11 It was ten X.
- 12 Q. So, that additional \$20,000, to recap the bidding, would
- bring your total payments to Pavanelli from August through
- 14 Christmas 2003 to \$85,000, right: \$15,000 to Corna in August,
- 15 \$50,000 to Schianchi or Pavanelli in November, and now another
- 16 20?

- A. Well, to him, I'd sent 50 and this 20. I don't
- 18 | think -- I've said this -- Again, you keep saying 15, and I
- 19 keep saying 10. So, I'm trying to watch when you -- I know
- 20 I've probably missed a couple, but when you say something I
- 21 | said that I didn't say. So, I think it was ten, but I could be
- 22 wrong.
- 23 Q. Again, it's hardly worth quarreling about a \$5,000
- 24 difference. But doesn't the original document we saw, the
- 25 | Gloria Richards Corna agreement, say it's 15?

- A. It says "is providing," not "has provided." So, I think
- 2 | there's indication in there that, instead of giving him 10,
- 3 looked to me like it was going to be another five. But I don't
- 4 think that ever happened.
- Q. I don't think the case is going to turn on that. So
- 6 | let's keep going.
- 7 A. I agree.
- 8 Q. You were also holding out the possibility, in this
- 9 second paragraph, of sending even more money to Pavanelli,
- 10 | right, --
- 11 A. Yes, of course.
- 12 Q. -- because he was asking not just for the 20 he needed
- 13 because he was in a difficult spot, but actually a total of a
- 14 hundred, correct?
- 15 A. He asked for a hundred, it looks like here.
- 16 Q. And at this time you were moving into the mode of trying
- 17 to --
- 18 A. Oh, no, no. I take that back.
- 19 So, what I say here is not that he asked for a hundred.
- 20 I say that if I give him any more money, it would put us over a
- 21 | hundred K. We're really getting serious here, and I'd have to
- 22 go to my, you know, my investor group here.
- 23 Q. All right. At this point, though, you were moving into
- 24 | the mode of trying to stiff arm him from badgering you for
- 25 money all the time, right?

A. Yeah. Yeah. You want to say, Oh, sure.

You know, you're kind of juggling two concepts, right?

You want to keep the guy there, and you want to have some

control over the situation, which in this case was money; but,

at the same time, you don't want him calling every day for more

money.

At the same time, on the flip side, you're gathering as much information about the deal as you can and trying to -- so that, if consanguinity exists, the two things at the end of the day, you know, you know more about the deal by the time you give him more money.

- Q. And apropos of learning more about the deal, when you talked about the possibility of giving him another \$80,000, in the last sentence of the second paragraph you wrote: This will occur after your meeting with the banker and Mr. Guzman, so we would want to be -- we'd want to be kept advised. Right?
- A. Yeah. He was saying that some banker was coming to visit him that was interested in acquiring a chunk of the notes based on the AG opinion.
- Q. Yeah. And he was planning on meeting with that banker and Oscar Guzman Cova, right?
- A. No, I don't think so, but -- I mean, looking back on it today, I remember -- I wrote "Guzman" in the letter -- I might -- I think I got that wrong. But I doubt it was Oscar Guzman Cova.

Vol. 3 - 193 Q. And, with regard to you getting it wrong, when Pavanelli

- and Schianchi sent you the return fax, difficult to read as it is, they crossed out "Delgado" in that -- "Guzman" in that sentence and wrote "Delgado," right?
- 5 A. Can you -- Can you like -- It's possible to blow that up, I assume?
 - Q. Yes. We'll need to do so. It's very hard to read.

 One paragraph higher.
- 9 A. Well, this isn't much better. Honestly, I can't read
 10 that. Can --
- 11 Q. Take a look --

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- 12 Turn to -- Whoever's --
- 13 MR. SCHWARTZ: Jim is running the projector. Turn to
 14 the -- There is -- The same page appears as Bates Stamp Page
 15 5868 in the same document. It's a little more legible.
- 16 THE WITNESS: Oh, yeah. Okay. So, I mean --
- MR. SCHWARTZ: Only marginally so, but enough to see, same document without some information on it.
- 19 BY MR. SCHWARTZ:
 - Q. There it is. That's Delgado, right?
- 21 A. It says Delagado or Delgado, yeah.
- Q. So, you wrote to Pavanelli and Schianchi, and you said you might give them another \$80,000 after they met with Guzman.
- And they sent a return fax and said they changed Guzman to
- 25 Delgado, right?

1 Α. Yes.

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Q. And then at the bottom of the return fax looks like you 3 sent a fax back to them, because there is a note from you saying: "James, please let me know if I can attend the meeting. David."

Do you see that?

- 7 Α. Yes.
- So, it looks like we have actually three faxes here: 8 Q. 9 First you to them, then them to you, and then you asked this 10 followup question, right?
 - Yeah. Can I -- There's another I think you were asking me about that, but I was looking -- There was another correction there. But, yeah, it appears I wanted to -- If there was really an investment banker coming to Italy to talk about purchasing an interest in the notes, I said, Hey, can I be there? I'm not sure I would have went, but I asked.
 - You, or Skye, actually made the \$20,000 payment that's Q. referenced in D-929, right?
 - I'm pretty sure we did, yeah. Α.
- 20 Ο. Actually what happened is, you had John Kennedy give 21 \$20,000 in cash to Larry Corna early on the morning of December 22 23rd to transfer to Pavanelli, right?
 - Can you repeat that again, the whole question? Α.
- 24 You had your long-time friend, John Kennedy, give Q. 25 \$20,000 in cash to Larry Corna early on the morning of December

2 23rd so he could transfer it, via Western Union, to Pavanelli, right?

- A. Well, the part of that I certainly remember is, we transferred cash to him a day before Christmas, like that, through Western Union.
- Q. And John Kennedy was involved, right?
- 7 A. Well, yeah, I think that's right.

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- Q. In fact, John is the person who gave Corna the cash, right?
- A. I don't have a specific recollection -- I'm not arguing
 with you, but I -- you know, in my head, we sent him the 20. I
 remember it was Western Union.
- How Larry got the cash I don't exactly remember. Could have been John, for sure.
- 15 Q. You didn't give Corna the cash, did you?
- 16 A. I don't remember giving him the cash.
- Q. And this \$20,000 in cash that you gave Larry Corna on Christmas Eve is also money that got rolled into the purchase price, the eventual purchase price for Notes 7/12 and 8/12, right?
- A. As I said, every dollar that I sent him, you know, from the point of November on, got rolled into the price of the purchase notes.
- Q. And you didn't start talking to Pavanelli about Notes
 7/12 and 8/12 until very shortly before early August when you

completed the purchase agreement, right?

- A. Those specific notes were, you know they were identified sometime after June of 2003 and before we actually received the notes, those numbers.
 - Q. Sometime after late June 2004, right?
- A. I'm sorry. Yes -- I'm getting a little punchy here -- 2004, yes.
 - Q. When you were dispensing these amounts of money in 2003, you had never even considered the possibility of obtaining

 Notes 7/12 and 8/12; you hadn't even heard of those two, right?
- 11 A. Well, so, my goal was to obtain -- These are bearer 12 notes. So, my ultimate goal was to obtain them.

And you're right, of course. Your specific question being that I'd never identified 7/12 and 8/12 until after June of 2003 is correct, but my desire --

Q. 2004.

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17 A. Sorry. Yeah.

My desire -- My desire was, for a long time before then, to actually have possession of notes.

- Q. Initially, though, you were just investing in the cache of Gruppo Triad notes, or one or more of them, in the forms of these deeds of trust, as opposed to owning any of them, right?
- A. That's right.
- Q. At some point your strategy morphed from being a deed of trust investor into wanting to be the actual bearer, correct?

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            Well, I wouldn't say it morphed. You know.
       Α.
                                                          It was
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     always in my mind these are bearer instruments and you would
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     want to possess them. Right? And how it -- So, how that
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     became the primary objective or the attainable objective was
     developing at the time when it -- So maybe "morphed" is okay.
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     Maybe I'm arguing with you over words. Sorry.
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            I don't -- You're not arguing. I'm just asking for your
       Q.
     explanation, and I think you've provided it.
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       Α.
            Okay.
            So, let's look at D-472.
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       Q.
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              THE COURT: The exhibit number again?
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              MR. SCHWARTZ: Your Honor, D-472.
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              THE COURT: 472. Thank you.
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              MR. SCHWARTZ: This will be easier to read --
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              THE COURT: Good. That's helpful.
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              MR. SCHWARTZ: -- than 929.
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              THE WITNESS: Thank goodness. I was getting a
     headache.
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19
       BY MR. SCHWARTZ:
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            So, this exhibit, Mr. Richards, is an e-mail, a series
21
     of e-mails. And, as with e-mail chains, it's often most
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So, the first one we have is from you to Mr. Pavanelli

constructive to read them from bottom up.

with a cc to usuelli@bluewind.ch, right?

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Α.

Correct.

- Q. This is literally sent on Christmas Eve, right?
- 2 A. Yes, six -- or eight -- p.m. Wow!
- Q. And, usuelli@bluewin.ch,that's the e-mail for Antonio
 Usuelli, right?
- 5 A. Yes.

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- Q. And you wrote to Pavanelli that you were otherwise occupied yesterday, namely the 23rd. And you went on to say:

 "I hope everything was completed by Larry Corna to your
- 9 satisfaction. One of my partners, John Kennedy, was involved."
- 10 Do you see that?
- 11 A. Yes.
- Q. And what you were referring to there was Larry Corna's mission of wiring, via Western Union, the \$20,000 to Pavanelli,
- 14 right?

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- 15 A. I think so, yes.
- Q. And then Usuelli wrote back to you on Christmas, at 5:41 p.m., by e-mail, right?
- A. I said at the end: I'd like to have some confirmation that you received.
 - MR. ELLIOTT: Your Honor, just because the document has some pretty serious elements of hearsay, I assume it's being offered in the same spirit as some of our stuff, which is not for the truth of the matter asserted.
- THE COURT: Mr. Schwartz, is that your view?
- MR. SCHWARTZ: Not as to anything Mr. Richards is

saying. That's an admission.

THE COURT: Right. But, in other words, his statements would be an admission, but anything beyond that, is there any claim that it's anything more than what he knew?

MR. SCHWARTZ: At this point in time, it's not necessary for us to argue that, Your Honor, but I do want to put a marker in the ground here, when the time comes to argue about exhibits, that we will be taking the position that Gruppo Triad admissions are admissible against Skye on a variety of --

THE COURT: Under a conspiracy theory?

MR. SCHWARTZ: And a joint venture theory.

THE COURT: All right.

MR. SCHWARTZ: But I don't know that we need to have that argument at this point.

THE COURT: We'll save that.

MR. SCHWARTZ: Yeah.

THE COURT: But at this point it's coming in, for certain, with regard to what Mr. Richards knew. Beyond that, we'll debate that later.

MR. SCHWARTZ: Yes. I think it would be most constructive -- Mr. Elliott may, or not, agree; but there will be a large number of documents that fall into the category of admissions or adopted admissions or conspiratorial --

THE COURT: You're going to pursue the agency theory, is what I should be prepared for?

1 MR. SCHWARTZ: Yes, absolutely, and various

2 manifestations of it.

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All right. But for now, we'll just proceed on this basis, and that's fine with us.

BY MR. SCHWARTZ:

Q. All right. So, then Usuelli wrote back to you. And I'm going to skip over what he had to say about the Larry Corna effort at Western Union and move to the next paragraph, where he says: Delgado and C. are leaving tonight and James is picking them up tomorrow in Milan. I imagine they are bearers of a number of original documents, of documents to be signed to further the process and of fresh information that is not conveyable through the phone.

Right?

- A. I think you accurately read that.
- Q. Do you have any idea what he was talking about?
- 17 A. No.
- Q. This e-mail was forwarded from usuelli@bluewin.ch,
- 19 namely Antonio Usuelli, also on Christmas, to Mr. Kennedy,
- 20 right?
- 21 A. It appears that way. That's the e-mail.
- Q. And that's the same Delgado who we saw referenced in the handwritten portion of D-929, right?
- A. Well, I don't know which Delgado it is and if they're
 the same Delgado. So you can draw your own conclusions. It's

1 the same name.

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- Q. Isn't that the conclusion you drew when you received this document within a day after D-929?
 - A. I don't recall seeing this document.
- 5 Q. Let's move to D-473.
- 6 COURTROOM DEPUTY CLERK: D-473.
- 7 BY MR. SCHWARTZ:
- Q. Mr. Richards, D-473 is an e-mail from Pavanelli to you dated December 26, 2003. Do you see that?
- 10 A. Yes.
- Q. Did you receive this e-mail from him the day after Christmas in 2003?
- 13 A. I have no reason to believe I didn't.
- Q. And he says in the body of this that Larry has started to send the money via Western Union. And, similar to D-472, he makes reference to Delgado traveling tonight and will be here mid-day on Sunday. And then there is some discussion about
- 19 A. That's what it says.

Chicago bankers, right?

- Q. Now, just before the end of 2003, you learned that all of the money that you were giving to Corna to be transferred to Gruppo Triad was not making its money -- not making its way to Gruppo Triad, right?
- A. I learned there was a problem, but I don't know when I learned about it.

- 1 Q. Let's look at D-476.
- 2 COURTROOM DEPUTY CLERK: D 476.
- 3 THE WITNESS: Okay. I see it.
- 4 BY MR. SCHWARTZ:
- 5 Q. All right. So, this is a document that contains part of
- 6 an e-mail from Paolo Pavanelli at the address
- 7 jppavanelli@hotmail.com, to you and others, and then a response
- 8 from you on December 30th, 2003, right?
- 9 A. Yes.
- 10 Q. And you can only see part of the Pavanelli e-mail, at
- 11 | the bottom, to you; but you can see he's beginning to say he
- 12 has received only \$13,050, right?
- 13 A. Yes.
- 14 Q. And then you provide some explanation to him, expressing
- 15 your disappointment and indicating that you'll find Larry Corna
- 16 and discuss this with him, right?
- 17 A. Yes. Well, it says what it says.
- 18 Q. Excuse me one second.
- 19 A. But that's the gist.
- 20 Q. And you actually received the e-mail, a part of which we
- 21 see here at the bottom of D-476, and sent the response that
- 22 appears on D-476?
- 23 A. So, like the previous e-mail, I don't recall either one
- 24 of them, but my name is on the e-mail. And so I'm not saying I
- 25 | didn't. I just don't remember it.

1 Q. You have no reason to doubt that you sent and received these e-mails, right?

- A. I remember the dispute for sure. I remember that.
- Q. All right. Let's look at D-481.

THE COURT: Just to be a purist, the testimony's loud and clear. He remembers this. The e-mail, you're going to have an admissibility problem, but the substantive testimony I just heard loud and clear. All right?

MR. SCHWARTZ: All right. There will be enough documents covering this subject.

THE COURT: All right.

MR. ELLIOTT: Your Honor, may I just clarify one thing?

THE COURT: Sure.

MR. ELLIOTT: On an e-mail like that, it's my understanding that there is no offer to have it admitted into evidence just yet.

THE COURT: Not yet.

MR. ELLIOTT: And, so, I would assume we can reserve until later our arguments relating to hearsay.

THE COURT: Right. I'm assuming that at least part of this is going to be offered as an admission exempt from the hearsay rule. That part I think is pretty obvious, but this —This has to do with authentication. But the witness remembered the incident. That was the point I was trying to make. It's

1 | not going to rest on the document.

MR. SCHWARTZ: Well, while we're on the subject -- and I appreciate the heads-up from the Court -- let me just ask a few more questions that will lay as much of a foundation as can be laid.

THE COURT: Sure.

BY MR. SCHWARTZ:

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Q. So, Mr. Richards --

THE COURT: Just to be clear, he remembered the incident. And that's what I think you're trying to get at with the document. Unless there is evidence to the contrary, if he said he remembers the incident as it was related in the e-mail, I think that solves your problem. But you may continue on that line if you wish.

MR. SCHWARTZ: All right. I'm just going to ask a couple more questions, and maybe only one.

THE COURT: Okay.

BY MR. SCHWARTZ:

- Q. In December 2003, you used the e-mail drichards@netwalk.com, right?
- 21 A. One of the ones I used, yes.

MR. SCHWARTZ: All right. We'll leave it at that for now, Your Honor. Thank you very much.

So, let's move to D-481.

COURTROOM DEPUTY CLERK: D-481.

BY MR. SCHWARTZ:

Q. Let's look at Defendant's 481, Mr. Richards. This is a somewhat lengthier document. It's also an e-mail exchange.

The earliest e-mail in the chain is from, at least by e-mail address, Susanna Usuelli. Again that usuelli@bluewin.ch address appears here on this document. And then we have a second e-mail, at the top, from that e-mail address to you. Do you see that?

- A. I do.
- Q. And, as indicated at the bottom of the document with the Bates Stamp Number SKYE006212, this is a document that you've produced in this case.
- A. I -- I don't recall the document. I don't know that I produced it; but if -- you know, I'm sure that the attorneys did if you say so.
 - Q. I don't think there will be a dispute about that.
- 17 A. Okay.
 - Q. In any event, here you have an e-mail from Mr. Usuelli to Larry Corna. It goes on at some length. Let's take a look at that. We'll start to put this in some context, but the e-mail that went directly to you at the top.
 - So, do you recognize the e-mail at 8:38 a.m. on January 5th from Antonio Usuelli to you?
 - A. So, I think I told you in our deposition that I had shoulder surgery at about this time. I think it was the 3rd of

1 January or the 4th of January, something in that time frame.

2 And I think we also discussed that I don't know how active I

- 3 | was. There were certainly some days that I was not active.
- 4 Right? And it was -- It was a torn labrum surgery, and it took
- 5 | me a few days before I was functioning.
- So, I assume this came in that time frame. So, just so
- 7 | we understand, I don't know if I read it when it was sent, and
- 8 I don't recall this. I do recall the incident that James and
- 9 Larry were arguing about this money and Antonio was trying to
- 10 intervene.
- 11 Q. And what the incident entailed was that you and John
- 12 Kennedy, you or John Kennedy, gave \$20,000 to Corna, right?
- 13 A. As we discussed, exactly how we discussed it before and
- 14 how I testified before.
- 15 Q. And Pavanelli, to simplify matters, was contending that
- 16 | Corna had improperly retained some portion of that money,
- 17 correct?
- 18 A. That was the dispute.
- 19 Q. And this exchange of e-mails here concerns that dispute
- 20 referred to by Usuelli in one e-mail as a mess and in another
- 21 as a complete and unnecessary mess, right?
- 22 A. Yeah. But, I mean, Corna was James' guy. And I said:
- 23 Listen, this is not my problem. I'll try to help you, but --
- 24 and I think John got involved, but that -- yeah, that's what I
- 25 remember.

207 1 Q. Was this the first time -- Let me strike that. 2 Did you learn for the first time in the first week of 3 January, 2004, that this dispute had arisen? 4 THE COURT: I'm sorry. I missed the last part of the question. The dispute --5 MR. SCHWARTZ: -- had arisen. 6 7 THE COURT: -- had arisen. Thank you. MR. SCHWARTZ: Would you like me to reframe the 8 9 question? 10 THE WITNESS: I think -- Sorry. 11 BY MR. SCHWARTZ: 12 Let me just reframe the question. Ο. 13 Did you learn for the first time during the first week 14 of January 2004 that this dispute had arisen between Pavanelli 15 on the one hand and Larry Corna on the other? 16 In January sometime -- again, remember I said I was off Α. 17 some -- I don't know how active I was and when I became active 18 again after surgery -- I learned there was this dispute. Maybe 19 I'd read e-mails while I was recovering. 20 So, I knew there was dispute between Pavanelli and Corna 21 alleging that Corna didn't send the entire 20,000. 22 Q. And, despite learning of that dispute in January of

2004, you continued working with Larry Corna for some time well

Well, I think, to put a fine point to it, you know, this

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beyond that, correct?

Α.

Vol. 3 - 208 drama was unnecessary, right? I agree with that. So, all of a sudden I'm sending the guy \$20,000. And all of a sudden there is a fuss for a month, and there's e-mails about it and calls about it. And so I'm -- As I think I've told you, I'm a busy fellow at the time, and the last thing I need is this kind of stuff.

So, I think at that point we started distancing ourselves from Larry, asking him to stop being involved and just leave us alone. But I think, as you see, you know, he kept coming back.

Q. Let's look at D-482.

A. To complete my answer, I did try to kind of resolve the thing so it would stop, or John did. I forget which.

COURTROOM DEPUTY CLERK: D-482.

THE WITNESS: Yeah.

Yeah. So, this is an e-mail from me on the 6th in which I say I'm really not back up to full speed, I'll need a couple of more days, and that I'm not going to invest with Larry Corna anymore, basically.

BY MR. SCHWARTZ:

Q. So, the e-mail at the top of D-482 is an e-mail that you sent to Antonio Usuelli on January 6, 2004, correct?

The e-mail at the top of D-482 is an e-mail that you sent to Antonio Usuelli on Tuesday, January 6, 2004, correct?

A. Yes.

 $V_{0}1.3 - 209$

Q. And that was in response to the e-mail that also appears on D-482, the lengthier e-mail from him to you; is that right?

A. Yeah. He's -- He was talking about making some real estate investments in the U.S. And I responded to that, and I told him kinda what we had been experiencing in our real estate business. And I don't know exactly what I'm responding to there at the top.

I told him I wasn't feeling well, I'd try to respond in the next few days. And then I told him, as to Larry Corna, as your agent, Larry may be able to help you with other investors; I have no position on that matter.

- Q. With regard to Corna, if you look at Usuelli's e-mail, he makes reference, do you see, to Corna's intention of mending a distasteful mess?
- A. Can you point me to where you're referring, because it's a long, long e-mail?
- Q. The carryover sentence from the first page to the second.
 - A. Okay. It seems here Larry is trying to send the rest of the money a little bit at a time, slow, more to go, but at least Larry is trying to correct the situation.
 - Q. And then if you look a few lines lower, Usuelli says that doubts in a long-term relationship remain; it's evident that we cannot consider to have a U.S. representative that we know inclined to, quote, creative accounting, end quote. Do

you see that?

- A. Yeah. I think he's referring to, you know, Gruppo's
 U.S. representative. But, yeah, I think that's what he's
 saying: I don't think we can use Larry, or maybe we can't use
 Larry.
- Q. And, at that time, Larry was Gruppo's U.S. representative, right?

MR. ELLIOTT: Your Honor, I'm sorry. We're spending an awful long time on a dispute between Gruppo Triad folks.

I'm not sure there's any triable issue in this case relating to this particular dispute.

THE COURT: Well, let me ask Mr. Schwartz.

How do you see this as playing into triable issues?

MR. SCHWARTZ: It plays into a number of ways.

First of all, Larry Corna was the person who brought this deal to Mr. Richards. And you'll have the opportunity to meet Mr. Corna during the course of the trial.

As you can see from -- and this is just some of the evidence -- he was prone to thievery. And Pavanelli, himself, had his own --

THE COURT: I understand it's always a strategy to, of course, link somebody to a thief in a case. But tell me where it takes us beyond just him opening the door to all this.

MR. SCHWARTZ: Well, the continued dealings by Skye Ventures for a substantial period of time with a thief of this

nature in the context of a series of very irregular transactions that eventually turned into that so-called April 8th agreement is itself reflective of the fraud that Gruppo Triad continued to perpetuate and brought to Columbus, Ohio.

Now, this fraud had a number of different dimensions to it. It started with the forgery of the documents in the first place. It started with the presentation of those documents in the administrative proceeding in Venezuela and the infiltration and corruption of that proceeding. And then you have the domestication of it here and the structuring of the lawsuit with Skye Ventures as the nominal plaintiff at a time when Gruppo Triad has the lion's share of the litigation proceeds, as we've seen with this waterfall discussion earlier today.

Larry Corna was a key Gruppo Triad operative, in fact the only effective Gruppo Triad operative here in Ohio. His machinations --

THE COURT: To get to Skye, your claim is that they became a participant in a fraud, is what your argument is, and that that would make -- otherwise, the actions of Gruppo Triad wouldn't play into a triable issue here.

MR. SCHWARTZ: That's correct.

THE COURT: All right. I get that.

Let me hear from the Plaintiff's side.

MR. ELLIOTT: Yes, Your Honor.

THE COURT: I know you don't agree with that. The

Vol. 212 question is whether it's triable or not. 1 2 MR. ELLIOTT: Absolutely, Your Honor. And I would say 3 that, at this point, the AG has issued her opinion several 4 months down the road. What we're dealing with here is a dispute between Gruppo Triad and Mr. Corna that Mr. Richards 5 has testified --6 7 THE COURT: About the timing issue -- this is after the opinion of the AG -- how do you respond to that, 8 Mr. Schwartz? 9 10 MR. SCHWARTZ: Well, the opinion of the AG was, itself, procured by --11 12 THE COURT: You're saying it's just part of the same scheme and fraud? 13 14 MR. SCHWARTZ: It's a continuous scheme. THE COURT: Here is how I see this right now: 15 16 haven't heard the Defendants' case, and this is going to be 17 what I would call a preliminary ruling under Evidence Rule 104. 18 I don't know what's here. This may all be irrelevant, but you 19 also have the opportunity to try to prove that theory. I'm 20 going to give you the opportunity, but we'll just do it a piece 21 at a time. 22 So, this is all subject to later reconsideration based

MR. SCHWARTZ: Thank you, Your Honor.

THE COURT: But, to be clear, there has to be some --

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on what you can show or not show.

1 for your theory, there has to be some involvement. It can't 2 just be somebody who makes an investment with people who turn out to be, let's just say hypothetically, criminal. You'd 3 4 agree with that. There has to be more than just inadvertent stumbling into something like that. There has to be some kind 5 of active conduct. And I assume from what you're saying you're 6 7 prepared to try to show that. 8 MR. SCHWARTZ: Yes. 9 THE COURT: All right. 10 MR. SCHWARTZ: And there are periods -- This is a 11 continuum over a long period of time. There are periods where 12 the fraud is more acute. There are periods where it's in 13 gestation. This is more of a gestation period, but this Larry 14 Corna is a key link. He is the person who brought Gruppo Triad 15 to Columbus, Ohio. 16 THE COURT: All right. 17 MR. SCHWARTZ: He is the person who introduced Gruppo Triad to David Richards. 18 19 THE COURT: But, I mean, at this point, we're just 20 arguing about threshold issues. And I'm going to let you 21 proceed. 22 MR. SCHWARTZ: Thank you. I will move along to the 23 next exhibit, though, Your Honor, which is D-931. 24 COURTROOM DEPUTY CLERK: D-931.

BY MR. SCHWARTZ:

Q. Mr. Richards, I'm showing you D-931. This is a series of e-mails between and among various of the participants in this developing transaction. And I think it's probably most useful, with this e-mail chain, to start at the bottom, where we have an e-mail from jppavanelli@hotmail.com to you and

A. Yes.

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Q. And that's an e-mail that you received from Pavanelli then, correct?

Usuelli on January 17th at 4:15 a.m. Do you see that?

- A. Well, again, it's -- that's when it was sent to me.

 So -- and I have no doubt to believe I didn't receive it. I

 just don't know when I did. If I could read this other e-mail,

 I could probably see.
 - Q. If you look at the next e-mail, working your way from bottom to top, then you responded to Pavanelli, correct, the same day, at five o'clock p.m.?
- 17 A. Yeah, I did.
- Q. And then Usuelli responded to you on January 7th at 1:41 p.m., correct?
- 20 A. Yes.
- Q. And I'm not going to walk you through, line by line, who
 was saying what to whom here; but this is a continuation of the
 dialogue, if you will, concerning this Larry Corna incident,
 correct?
- 25 A. Well, it's in regard to -- I think they're trying to

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recount the money that was sent and a figure that we all agree.

And I say to him that -- And this is January 7th? Yes.

So I say to him that Mr. Finn, a contact who spoke with my partner, sent \$25,000.

Now, that is John Finn. And, so, he is a -- he's one of my investors. He lives in Columbus. He is a prominent guy in town. He is on the board of Cardinal, that kind of thing.

Owns a really, really large company. And John is in my investor group, and I'd learned through someone else that John had invested in this Bandagro deal.

And so I had contacted John, and it was the same story.

John was actually very good friends with David. They

both loved the opera. And --

Q. David Corna?

A. David Corna.

And it was -- John told me what happened. It was the same thing. Larry showed up on his doorstep -- Dave called him. Larry showed up at the doorstep on his house. And, in essence, John loaned him \$5,000.

So, it was kind of funny that the same thing had happened with John. And then John had gone on to invest a little bit more.

What then happened was that John wanted to be a part of what we were doing, and not a part of what Pavanelli was doing. So, that refreshed -- I almost forgot about that, but that's

1 kind of what happened then.

You know, Columbus is kind of a small town. So, ultimately, things get around.

Q. Excuse me one second.

Was Mr. Finn's investment via Corna to Pavanelli eventually consolidated with yours?

A. I think so. I think we ultimately included that in it.

Now, I don't count it in terms when we're talking about the money that I put in because, when we're talking about the money put in, we're looking at a bank register that you've seen. So I don't think that was included in the amount of money, but it was included in the sort of what we got out of the deal.

So I made an agreement -- I went to see John shortly after that, and we talked about it. So, by then, I think John had become, either then or, you know, early February, had become part of the investor group.

Q. Just to hit some of the highlights here in these e-mails, look at the last page of this document. Toward the end, Pavanelli says, under number 3 on the last page of the document: At this point, I really need urgently the 350,000 U.S. Dollars to carry on the completion -- misspelled -- of the Bandagro notes.

Do you see that?

A. Point three?

- 1 Q. Yes, on the last page.
- 2 A. Yes.
- Q. And then he points out that Larry has sent 15,850 of the 20,000, right?
- 5 A. Yes.

- Q. And, turning now to page 6166 at the bottom, he told you he didn't intend to carry on with Larry at all, right?
 - A. That's what he said then.
- 9 Q. And then Usuelli, on the first page of this document, 10 provided something --
- 11 A. He also calls Larry a liar here -- right? -- which he called me many times; he called Crabbe Brown many times.
- So, you know, this is a bit of hyperboli. So, I don't intend to carry on with him at all; he may have said that. I don't know if he did or not, you know. He was mercurial.
- Q. And then Usuelli sent you something of an accounting, right, on the first page of D-931?
- A. Yes. He said, Here is having verified with James and Schianchi, here is what we've gotten so far.
- 20 Q. And he asked you to confirm these figures, right?
- 21 A. Yes.
- Q. And is that \$80,050 an accurate accounting of the amount of money you had invested in Gruppo Triad's purported Bandagro notes as of the date January 7th, 2004?
- 25 A. It sounds about right from what we discussed so far.

- Q. Did Pavanelli tell you why he needed the \$350,000 at this particular juncture?
- A. The sum total of this, in my recollection -- I don't

 even remember the number, so -- if it's not in the e-mail, I

 wouldn't remember it; but it was part of a pattern that was

 developing, of course, that he was trying to get money from me

 every time I talked to him.
- Q. All right. We're going to move to D-935.
- 9 By the way, you mentioned that Pavanelli was mercurial, 10 right?
- 11 A. He had a temper.
- 12 Q. And he behaved irrationally, right?
- 13 A. There were times when he was very rational and times, 14 especially when he was angry, that he said irrational things.
- 15 Q. He was a difficult person to deal with, right?
 - A. I think you asked me this question before, and I said, at times, he was difficult; at times, he could be the most charming guy in the world. But he was a difficult character. He was stubborn, for sure.
- 20 Q. Let's look at D-935.
- 21 COURTROOM DEPUTY CLERK: D-935.
- BY MR. SCHWARTZ:
- Q. D-935 is an e-mail you sent to Pavanelli January 9th, 24 2004, right?
- 25 A. Yes.

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- 1 Q. That's the only question I have about the document. 2 Let's look at D-487.
- A. In here, I also ask him not to copy correspondence to

 Mr. Corna anymore as well.

COURTROOM DEPUTY CLERK: D-487.

BY MR. SCHWARTZ:

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- Q. Looking back at D-935, at this point you're trying to send a message to Pavanelli that you'd prefer that Corna not be included in these communications; is that correct?
- A. Yeah. Look, I'm a really busy guy. I've got a lot going on. This is one of more than one deal we're diligencing at the time. So that's a lot of work. The last thing we want to deal with in that work is these kinds of arguments that have nothing to do with us. And I didn't want to deal with Larry Corna anymore. That was what I was saying there.
- Q. D-487 is an e-mail from Usuelli to you and others, including Corna and Pavanelli, dated January 14th, 2004. Do you see that?
- A. 14 Gennaio, which -- Let's assume that's January.
 Right?
- 21 Q. Right.
- 22 A. Yep.
- Q. One issue we have in the communications here is, when they pass through servers in countries with different primary languages, things like this happen.

1 A. They can, especially back then, when things weren't as 2 smooth as we have come to take for granted as we do now.

THE COURT: So the date on this, you both agree, is --

MR. SCHWARTZ: January 14, 2004.

THE COURT: -- January 14, 2004?

MR. SCHWARTZ: Of 2004, yes.

THE COURT: Thank you.

BY MR. SCHWARTZ:

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- 9 Q. That said, let me ask you to take a moment and read this
 10 e-mail from Usuelli. It's actually addressed to Larry Corna,
 11 but you're one of the addressees.
- 12 A. Okay. Again, this is pretty small printing.
- Q. We can enlarge it for you on the monitor in front of you.
- 15 A. That's okay. I mean, it's just a chore to read, is all
 16 I'm saying. I don't know what time it is, but I'm kind of
 17 getting --
- 18 Q. Are you getting tired?
- A. I'll live for a little while longer; but, you know, it's exacerbated by trying to squint at this small print, which I'm trying to do here.
- 22 Q. It's not strategic.
- A. Yeah. Well, if it isn't, it's working. I mean, if it were, it would be working. Excuse me.
- 25 So, this is a -- Let's start out with this: Yes. It

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says "Dear Larry" at the bottom. It's Antonio. So, that's true.

- Q. And you received a copy of this --
- 4 A. I'm on the e-mail chain. So -- I don't really remember 5 this, but --
 - Q. But you -- To the best of your recollection, you received a copy of this on January 14, 2004, or thereabouts?
- A. Well, you're misstating what I said again. It's not to the best of my recollection. I'm saying I don't have any reason to believe that I didn't receive it, but I don't recall it. I do recall this dispute, though.
- Q. Do you see there is a reference in the second-to-last paragraph to a new deed of trust being established in full to Skye Ventures?
- 15 A. Yes.

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- Q. Do you recall there being some effort underway at this time to cause the issuance of such a new deed of trust in that amount?
- 19 A. I don't. I'm not saying it didn't happen. I don't 20 recall this specifically, though.
- 21 Q. All right. Then let's move ahead to D-492, then.
 - A. This could have been -- You're kind of talking about a round number of a million dollars. It could have been sort of an accumulation of everything that had been sent so far into a single deed of trust. But, again, I just don't remember --

- Q. Your investment at this time was in the neighborhood of a hundred thousand dollars, right?
 - A. I thought we had agreed it was 80, but it could have been. I'm not saying it wasn't.
 - Q. And you were contemplating a ten-to-one return, right?
- A. Yeah. I was trying to make it higher, but that's what he was going along with.
- Q. All right. I'm going to show you D-492. We'll try to see if we can move through these quickly.
- 10 COURTROOM DEPUTY CLERK: D-492.
- 11 BY MR. SCHWARTZ:

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- Q. We're moving beyond the Larry Corna dispute. This will probably come as a relief.
- 14 A. Yes, but he's still on the darn e-mail.
- 15 Q. You couldn't cause them to stop that, could you?
- 16 A. Okay.
- THE COURT: The print is bigger. I'll note that for the record.
- THE WITNESS: That makes it a lot better, right?
- BY MR. SCHWARTZ:
- Q. All right. So, this is an e-mail from Antonio Usuelli to various people, including yourself, dated January 25, 2004, right?
- 24 A. Yes.
- 25 Q. The subject was updating, right?

1 A. Yes.

- Q. And you received this e-mail at or about that time, right?
- A. Again, same memory. Right? So, when you ask me about whether I remember a specific e-mail on these at least what we thought were collateral issues, it's hard to say I remember reading this specific e-mail; but, of course, I'm on the e-mail chain. So, there's probably little doubt that I got it.
- Q. I think you may find that, while in your judgment the Larry Corna matters are collateral, we're getting a little closer to what you would regard as the heart of the case here.
- 12 A. Yeah. Okay.
 - Q. So, just take a moment and review this so you're familiar with it.

MR. ELLIOTT: While he's reviewing this, Your Honor, this is again in that category of his knowledge, and not for the truth of the matter, since it's not coming from Mr. Richards.

THE COURT: Mr. Schwartz, why don't we have an understanding that, unless you tell me otherwise, that's what I am assuming these documents are about?

MR. SCHWARTZ: Yes. That is fine. I have no problem with that as a provisional matter here, but we will be arguing that documents like this and others of its ilk are admissible admissions against Skye Ventures on account of its agency --

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              THE COURT: On the theory of what we already talked
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     about?
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              MR. SCHWARTZ: Yes, the same issue.
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              THE COURT: All right.
              MR. SCHWARTZ: This is just another illustration of
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     the fact -- From my standpoint, I think the issue would be best
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     framed before Your Honor if all the documents are aggregated at
     one time and you can consider them as a whole.
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              THE COURT: All right.
              MR. ELLIOTT: I would point out, Your Honor, that this
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     is -- from what has been discussed, Antonio Usuelli -- I think
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     they were using his wife's e-mail address at the time. There
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     is no evidence that he was -- He was an investor like Skye.
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     There's no evidence that he was at Gruppo Triad.
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              THE COURT: Let me see if I can clarify this.
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            So, in other words, the only basis for admissibility,
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     you're arguing, would be that this was all part of a scheme and
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     there's an agency relationship and the statement of one could
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     be used against the others as an exception to the hearsay rule?
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     Is that your position?
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              MR. SCHWARTZ: This one may contain a declaration of
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     interest as well, but --
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              THE COURT: But, in general, that's your position?
              MR. SCHWARTZ: Yes. I don't want to rule out other --
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THE COURT: Just to remind both of you, that requires

some additional proof of facts. It's coming in at this point

2 on a conditional basis. If those facts are proven, then they

3 | would all be admissible. If I don't find that kind of

4 relationship, they'll all be inadmissible.

MR. ELLIOTT: Thank you, Your Honor.

MR. SCHWARTZ: Or admissible only for the limited purpose.

THE COURT: For limited purposes, right, and also for the purpose of knowledge. That's where we start.

MR. SCHWARTZ: Thank you, Your Honor.

BY MR. SCHWARTZ:

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- Q. All right. Mr. Richards, have you had a chance to look through this?
- 14 A. I've skimmed over it, yes.
 - Q. All right. This one I want to pay a little more attention to the chapter and verse of. So let's look at the second paragraph.

There, Mr. Usuelli is reporting to Mr. Kennedy and you and Pavanelli and Larry Corna that, just before Christmas,

Jacir -- namely, Miguel Jacir -- presented to the Supreme

Court, of which he has been a President, a request technically named, quote, imparo, end quote, by which he requests on behalf of Gruppo Triad that the Court receiving the reports of the Legal Department of the Ministry of Finance and the decision of the Attorney General, orders to the Minister of Finance to

issue the order of payment giving a term for complying.

Do you see that?

A. Well, he is saying that he has seen messages from other e-mails or other stuff that he'd seen, and he is summarizing what he thinks those messages say.

Now, you have to remember Antonio doesn't speak Spanish. So -- He speaks Italian, English, and French. So, if he were seeing Jacir's stuff, he might not have it right. He probably wouldn't have any way to have it right but guess. So, that's what's being discussed in that first paragraph: That he's seeing something from Jacir. Right? And Jacir, as we know, speaks only Spanish. Okay?

Now, Antonio does write, which you read, for sure; but it seems that he's missed it on a lot of different points. So, I don't know how accurately he's getting it. In fact, it's inaccurate for sure, right? We know that some of the stuff he's saying in there is just wrong.

- Q. Well, with that I cannot concur. But in any event he's telling you, whatever you may think today of the accuracy of what he's telling you, that Jacir had made a request called an imparo in the Supreme Court having something to do with the report of the Ministry of Finance and the decision of the Attorney General, and that's the report of August 2003 and the decision of October 2003, right?
 - A. Not to quibble with you again, but he's saying that he

1 thinks Jacir is saying this. That's what he's saying. 2 So, with that caveat, he says what he says here. Right? 3 I don't disagree with your reading of that paragraph, for sure. 4 Q. And then he goes on to tell you, here on January 25, 2004, that a decision of the Supreme Court is expected by the 5 end of February, right? 6 7 Α. Again, same sort of qualification: That's what -- That's what he's saying in this e-mail. 8 And then he goes on to say that -- he describes the 9 Q. composition of the Court, right? 10 11 Yes. He says the Court counts five members, three of which are on Jacir's side and two of which are undecided. I 12 13 don't know how in the world he'd know that, but -- So, I kind 14 of -- If I read this, which I don't remember, I would have taken this with a grain of salt for sure. 15 16 THE COURT: I'm sorry. I missed the last part of that 17 answer. THE WITNESS: I said, if I read this, which I don't 18 19 recall whether I did or not, I would have taken this kind of a 20 statement with a grain of salt for sure. 21 THE COURT: Thank you.

And, then, in the last sentence of that paragraph,

compensation, comma, after the decision is published will be

Usuelli wrote, quote: Moreover, comma, some sort of

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BY MR. SCHWARTZ:

Q.

arranged by Jacir, end quote. Do you see that?

- A. I do see he says that. What the heck that refers to I have no idea.
 - Q. Really?

MR. ELLIOTT: Your Honor, we seem to just be reading a document now.

THE COURT: Yes. All right. Well, ask a question. We'll move forward.

BY MR. SCHWARTZ:

- Q. And, then, in the last -- next-to-last paragraph, the last one that starts on page 5974, there's some reference to Pavanelli describing the necessity for liquidity in order to make the above steps possible and smoother. Do you see that?
- A. He needs money for authentication, interest, transmission of a large number of documents to be presented by Jacir, which is -- Yeah. He says that James needs money to pay for these authentications and transmissions of a large number of documents, some of these referring to Fabbiani and others.
- Q. Actually what he said is: James has already described the necessity for a certain liquidity in order to make the above steps possible and smoother, right, before the semicolon?
 - A. Again, I think you're reading it correctly.
- Q. And the above steps include, the immediately above step, some sort of compensation being arranged by Jacir after some decision is published, right?

A. Again, I don't know that's what he's referring to. And
I don't know whose -- what they're talking -- You know,
remember, Antonio is reading Spanish here. So, it doesn't make
a lot of sense to me. Maybe Jacir was going to get some more
money. I don't know, but --

- Q. And then, on the last page, there is an update as to the efforts of Delgado, right?
 - A. Yeah.
- Q. Now, turning back to the second page of this document where Usuelli is talking about Jacir trying to obtain an order of payment from the Ministry of Finance, do you see that again?
- 12 A. No.

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- 13 Q. Let's turn to that just-before-Christmas paragraph.
- 14 A. Okay. All the way to the top. All right. Sure.
- Q. And it culminates in a description of Jacir's effort to obtain an order of payment giving a term for complying. Do you see that?
 - A. I think he's trying to get -- What he's saying here, again, as he's trying to -- So, the language is what the language is. I don't recall seeing this before.
 - If you're asking me what do I think it means -- Is that what you're asking me: How do I take this?
- Q. Actually, I'm just asking you to take stock of the language before I ask the question. I just want to make sure you're focused on the right part of the document.

A. Okay. Okay. He's trying to get -- He's trying to

achieve the Supreme Court to get an order to force the Ministry

of Finance to pay.

Q. And, in the roughly 12 years since you've been involved with this deal, you've never seen any such order, have you?

- A. I don't think this existed. Right? So, I don't think this even is true in this paragraph. I think he might be referring to the Woodstrite case. So --
- Q. And the Woodstrite case, you know, involved an effort on the part of Woodstrite to cause the Venezuelan Supreme Court to compel the Ministry of Finance to issue an order of payment, right?
- A. I know that now for sure, and it was about this time.

 Again, I think that's -- he's got this totally wrong -- that's where he's referring to.
 - Q. Regardless of whether he's got it right or wrong, as far as you're aware, the Venezuelan Supreme Court has never issued any order compelling the Ministry of Finance to issue a payment order, right?
- A. They ordered -- They dismissed the case for lack of standing is what I was told. So --
 - Q. That's what someone told you, right?
 - A. That's what Alcalde told me.
- Q. That's a subject we'll -- I'll leave it like that.

 Let's move to D-495.

COURTROOM DEPUTY CLERK: D-495.

BY MR. SCHWARTZ:

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- Q. Mr. Richards, moving along, in January 2004, we now have a January 28th, 2004, e-mail from Mr. Pavanelli to you. Do you recognize this document?
- A. Yes. Well, I recognize it as an e-mail that was sent to

 me. I don't remember it; but, yeah. It's -- I recognize what

 it is. It's an e-mail.
 - Q. And here's Pavanelli telling you that Delgado will be in Lugano tomorrow to discuss the closing of the deal. And then he goes on from there, right?
- 12 A. Yes. He talks about this deal that's going to happen.
- Q. And it appears from this document that Delgado was close to concluding some deal for Pavanelli, or at least Pavanelli was telling you that, correct?
 - A. Well, it was -- you know, in context of what was happening before, this Mr. Delgado had arranged for some bankers to visit. And so I think that's -- this is a continuation of that, perhaps.
- Q. Do you know what the contours of that deal were at this time?
- A. No. I didn't even know if it existed or not. Right?

 So --
- 24 Q. Let's turn to D-503.

25 COURTROOM DEPUTY CLERK: D-503.

BY MR. SCHWARTZ:

- Q. So, D-503 consists of two different e-mails, Mr.
- 3 Richards. The first one is from you to Pavanelli and Usuelli
- 4 on January 31, 2004. Let's take a look at that first. Do you
- 5 recognize that one?
- 6 A. Well, I recognize it as an e-mail.
- Q. You recognize it as an e-mail you sent Pavanelli and Usuelli on January 31, 2004?
- 9 A. Do I recognize that's what it is? Yes. It's an e-mail that's directed to Pavanelli and Usuelli from me.
- 11 Q. Hold on just one second.
- 12 (Whereupon, there was a brief interruption.)
- 13 BY MR. SCHWARTZ:
- Q. And, not to bring up a sore subject, but, in the last
- 15 | paragraph of this e-mail, you tell Pavanelli and Usuelli that
- 16 | you'll be working with Larry Corna in the coming week, right?
- 17 A. Well, I say that he -- my partner worked with Larry and
- 18 | believes he might -- he will be in a position to send funds
- 19 next week.
- 20 O. And the next sentence?
- 21 A. And I don't know what that refers to.
- 22 And I said, I will work with Larry Corna this coming
- 23 week to determine what the status is.
- 24 And I think we're still talking about this thousand
- 25 dollars. So, again, it's coming back. It just won't go away.

1 And I tell him I had to be in New York for three days as 2 well. And in this -- in the context of this e-mail, I tell 3 him, look, I've been very busy in other things. I had 4 requested basic documents. I think those were about the -- I'm 5 not really sure, but I think those are about this financing deal. And I say that I didn't get any. And then I said, well, 6 7 I could look and, you know, it seems like -- it's starting to 8 look like this -- us -- the main thing here -- right? -- was it 9 was starting to look to us like this was a final and binding 10 order; and, if true, if we concluded that, the notes would have 11 more value than this ten-to-one thing I was paying for. And I thought that, hey, maybe there's a chance that we could place 12 13 some notes in the U.S. for him. And I offered to take a look 14 at that. That didn't happen, but I offered.

- Q. And the e-mail on the first page of this Exhibit 503 is from Usuelli to you and Kennedy and others, right?
- A. Yes, 2-1, 2004.
- Q. It also cc's someone named Brian Good. Do you see that?
- 19 A. Yes.

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- 20 O. What was his role in the deal?
- A. Well, Brian Good -- Geez! I'm trying to remember what
 even the guy looked like. I think he, again, was a guy that,
 for awhile, Pavanelli was using to help him do some things,
 maybe look for investors. I don't know.

25 And, so, I don't know if I'd ever heard the name Brian

Good before this, but I did hear it again after.

- Q. Did you have dealings with Brian Good in connection with this Bandagro transaction?
- A. I did have a couple. I know he had some documents. I sent him to meet with Crabbe Brown with those documents. I may have briefly interacted with him. I'm trying -- I'm, you know, searching my brain, did I do anything with -- but, like so many things that weren't related to -- you know, I really wasn't focused on -- We were focused on this idea of, let's find out if this is a final and binding opinion. And, so, some of these things that were happening on the side I just don't have that good a recollection of.
- Q. And there is also a further update in this document on February 1st, 2004, on whatever deal Delgado was working on, right?
 - A. I was just reading that.

And, so, he says again there that Jacir is following closely this claim that was introduced in the Supreme Court and that the sale of a hundred fifty million of face value seems to make progress. And then he describes what he thought was progress. I don't know where he got the information. And he says the deal looks credible.

My suggestion is, if you could possibly wait until the end of the week before entering a more committing negotiation with your broker.

Well, I didn't have a broker. I said to James I could look into it perhaps, or to Pavanelli, there.

So, yeah. I mean, it is what it is. I'm sort of remembering as I'm reading this. So, excuse me if I'm rambling.

Oh, yeah. He's saying he doesn't want to give up a big multiple bonds if he's getting ready to close a deal. So --

Q. All right. Unless there is anything else that jogs your memory in this document, I don't have any further questions for you about it. But I am going to turn to D-508.

COURTROOM DEPUTY CLERK: D-508.

BY MR. SCHWARTZ:

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- Q. I'm showing you D-508, Mr. Richards. This is an easier one to read, not too much text. It's an e-mail from you to

 Mr. Pavanelli, with a cc to Antonio Usuelli, dated February

 16 16th, 2004. You sent this e-mail, correct?
- A. It appears so, yeah. It's dated -- This is from one of
 the businesses I was renting at the time, OFS Financial
 Services. We had offices on Broad Street. So, that's my
 signature block.
 - Q. You indicated in the second paragraph that you're sending another \$50,000 to Pavanelli, right?
- A. I say it will be sent tomorrow. I was going to send it.

 Whether I did or not, I think I may have; but, here, I'm saying

 I will send it.

Q. Didn't you send \$50,000 to Pavanelli at or about this time?

- A. I think so. But, you know, we have that log of everything that we actually sent from Commerce Bank. So, I think that's on there. I don't know if it was that next day or if it was a few days delayed or whatever, but I think probably I did send him 50,000.
 - Q. And that was the last payment you made to Pavanelli before you met him for the first time in Lake Como in early April of 2004, right?
 - A. I don't think that's right. I think there was one other one at the end of February, to my recollection; but, again, I could be wrong. It would be on that log that we all have.
 - Q. And in the meantime you reported that, even though a month and a half had passed, you still had not resolved the Larry Corna issue, right?
- 17 A. Yeah. And I didn't say I was going to do it either. So
 18 --
- 19 Q. Nobody ever resolved that issue, right?
 - A. He was a difficult guy to deal with, and fine sometimes.

 But I say here that -- Do you wish me to speak with

 Illamarrendi while I'm in New York? And then I asked James,

 Are you getting these e-mails, indicating to me that I'd been
- So, that's the rest of the e-mail. I was trying to set

trying to contact him and he hadn't been responding.

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     up a call with Schianchi. I told him I had to have the call, I
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     think, before I sent the money. So, that's kind of a mishmash
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     of things being dealt with in this e-mail.
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       Q.
            And this $50,000 wire would have been rolled into the
     purchase price for Notes 7/12 and 8/12 when that transaction
 5
     eventually proceeded in August of 2004, right?
 6
 7
            Yes, as with all money I'd sent him in the interim.
       Α.
            Let's take a look now at D-510.
       Q.
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 9
              MR. SCHWARTZ: But, before we do that, Your Honor,
     we were told that you'll be teaching your class this afternoon.
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11
              THE COURT: You have a few more minutes, though. I am
12
     assuming we have a long time, still, with Mr. Richards?
13
              MR. SCHWARTZ: Yes.
14
              THE COURT: All right.
              MR. SCHWARTZ: Should I show him one more document?
15
16
              THE COURT: Sure. You can keep going.
17
              MR. SCHWARTZ: All right.
              THE WITNESS: Last one?
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19
              THE COURT: No, not the last one.
20
              MR. SCHWARTZ: I have a few others.
21
              THE WITNESS: I guess.
22
              MR. SCHWARTZ: But, actually, after this one wouldn't
23
     be a bad time to stop if it's convenient.
24
              THE COURT: All right.
25
              COURTROOM DEPUTY CLERK: D-510.
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BY MR. SCHWARTZ:

- Q. Mr. Richards, here we have an e-mail from Pavanelli to you dated February 20th, 2004, right, --
- A. Yes.

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- 5 Q. -- cc'ing some other familiar players now in the case: 6 Mr. Usuelli and Mr. Schianchi, right?
 - A. Yes.
 - Q. And the subject is "apology," right?
- 9 A. Yes.
- 10 Q. And you received this e-mail, right?
- A. Again, same thing. There is no reason to believe I didn't. This was part of a pattern where, you know, he'd have this screaming -- I would say "screaming match," but there was only one person screaming -- and then he would apologize. So, this was not unusual. And, so, this e-mail is that he
- Q. And, among the things that Pavanelli was screaming
 about, figuratively, in this e-mail was that, on top of it,
 last Wednesday night he had to come up with \$15,000 to pay
 Delgado's hotel, plus three airline tickets, right?

didn't -- you know, he might have done it by phone.

- A. Yes. He says that. He says -- He says some other things there, of course; that he has bills to pay and Schianchi is asking for money and he has to pay Fabbiani and he has to pay Delgado. So, he's saying that he has all of these bills.
- Q. And then he expresses his long-standing frustration over

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     eight months with Larry Corna, right? See that?
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            He first says: I can't keep borrowing money from
 3
     friends while I'm waiting for you to send money.
 4
            So, maybe it wasn't the 17th that I sent him the fifty.
     Maybe he was still waiting on it. Sounds like it was -- he
 5
           Maybe the call with Schianchi didn't go forward.
 6
 7
                  Then he also comments about, Take this how you'd
            Yes.
 8
     like, but I have had frustration with Larry Corna.
9
            And he goes on to say, in a prophetic comment apropos of
       Q.
10
     Corna: Yes. I want that bastard in jail, but not yet. Right?
11
            He wanted to get his thousand dollars first.
       Α.
12
            Corna did eventually end up in an Ohio penitentiary,
       Q.
13
     right?
14
              MR. ELLIOTT: Objection, Your Honor. This is years
     and years after this whole --
15
16
              THE COURT: What's the connection?
17
              MR. SCHWARTZ: The connection here in this instance
     is --
18
19
              THE COURT: In other words, this person -- The witness
20
     would have to have a crystal ball to have seen this coming,
21
     right?
22
              MR. SCHWARTZ: No. But I'll withdraw the question.
23
              THE COURT: All right. I was talking specifically
24
     about the prison time, not about the activities.
25
            All right.
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1 MR. SCHWARTZ: I'm going to withdraw the question.

THE COURT: All right.

BY MR. SCHWARTZ:

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- Q. Then he goes on to say that Jacir has a hearing -- It says "earring," but I assume it's a hearing -- on February 25, 2004, with the Finance Subcommission for the final decision, which he say will be in our favor at 99 percent. Do you see that?
- 9 A. Yep. He says that.
- Q. And that's a reference to the then pending Mixed Special
 Commission Legislative Committee review that was ongoing in
 Venezuela at the time, right?
 - A. That's not what he said. So, I don't know what he's referring to. There's -- I think there are also Finance Subcommissions and Central Banking Subcommissions. So, I don't know that's what he was referring to, but I later learned that there was such a kind of proceeding that you referred to going on. So, perhaps.
 - Q. You went ahead with the note purchase agreement without waiting for the outcome of that proceeding, right?
 - A. Which proceeding?
- 22 Q. The Mixed Special Commission proceeding.
- A. If that's what it was, we knew that there was -
 Congress was looking into this. Right?
- 25 And, you know, my impression was it had to do with not

only the order to pay but the size of it, and it was a political problem. Ο. Let's just stick with that subject for a second. So, as of the time that you required Notes 7/12 and 8/12, you were aware that that Legislative Mixed Special Commission proceeding was still pending, correct? Again, not to quibble with you, but you say things in Α. your question, that I was aware of XXXXX. So, I was aware

A. Again, not to quibble with you, but you say things in your question, that I was aware of XXXXX. So, I was aware there was this proceeding. Right? I told you what I was aware of. And I was aware that that was going on.

I did not -- I don't -- I'm pretty sure I knew that before we bought the notes. I think I'm comfortable saying that. And I'm pretty sure that I'm comfortable saying that we didn't know there was a result to that.

Q. And then we have, in the next-to-last full paragraph, another update on the activities of Carlos Delgado Morean, right?

MR. ELLIOTT: I'm just going to object, Your Honor.

We don't -- If there's a foundation that this witness knows who that is --

THE COURT: All right. Why don't you clear that up.

I don't think he's been asked yet, has he?

BY MR. SCHWARTZ:

Q. Well, you came to learn that the Delgado frequently referred to by Pavanelli and Usuelli and others was Carlos

Delgado Morean, right?

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A. Well, if you're asking me what I knew when this e-mail came, I don't think I knew that for sure.

So, ultimately do I know that -- do I know a guy named Roman Delgado? Yes, I do. Is it the same guy? I don't know.

You're telling me it is. I'm not arguing with you. I'm just saying I don't know. I don't remember this e-mail, but this is part of this ongoing saga about a banking deal going to happen.

- Q. With some guy named Delgado?
- 11 A. With a guy named Delgado bringing bankers to do it, he 12 acting as a sort of intermediary, is the sense I got.
- Q. Okay. Thank you.
- 14 A. In here, he talks about Banco Santander.
- Q. And no deal ever happened with Banco Santander and Pavanelli as far as you know, right?
- 17 A. No. It never happened.

MR. SCHWARTZ: Your Honor, if you're planning on stopping anytime soon, this is a good time.

THE COURT: All right.

We will be in recess until nine o'clock tomorrow morning.

(Proceedings were concluded at 4:30 p.m.)

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We, Laura Samuels, Denise Errett, Lahana DuFour,
Shawna Evans and Darla Coulter, do hereby certify that the
foregoing is a true and correct transcript of the proceedings
before the Honorable Edmund A. Sargus, Jr., Judge, in the
United States District Court, Southern District of Ohio,
Eastern Division, on the date indicated, reported by us in
shorthand and transcribed by us or under our supervision.

s/Laura L. Samuels, RPR
Laura L. Samuels, RPR

Official Federal Court Reporter March 16, 2016

s/Denise N. Errett, FCRR
Denise N. Errett, FCRR
Official Federal Court Reporter

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